



**Raiffeisen Bank
International**

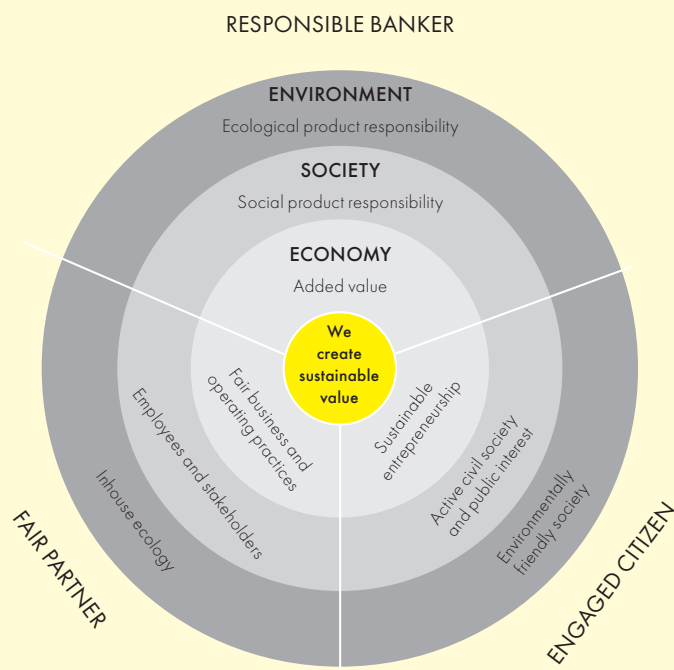
SUSTAINABILITY

REPORT 2019

FOCUS ON SUSTAINABLE VALUE CREATION

Important facts at a glance:

Our sustainability strategy:



Mission & Vision 2025:

Vision 2025: We are the most recommended financial services group

Mission	We transform continuous innovation into superior customer experience
Customers	We constantly strive to improve customer experience and enable our clients to achieve more in their lives and businesses.
Employees	We value expertise and create a working environment which promotes collaboration, creativity and entrepreneurial spirit.
Shareholders	We aim to generate solid and sustainable shareholder value.
General public	We act in a socially responsible manner, fostering the long-term welfare of the people and businesses in our markets

16.7 m
customers

46,873 employees



Group-wide share of women
in management **55** percent

2,479,430

Training hours
for employees

27,762 employees trained
in preventing corruption



Austrian Sustainability Reporting Award (ASRA):

RBI Sustainability Report 2018
recognized as best report
by a "Large Company"



Successful completion of the
second benchmark issue of a green
bond by an Austrian bank
with a volume of
€ 750 m – RBI is the
largest Green Bond issuer in Austria

RBI AG financing volume:

Renewable energies
around **€ 303 m**
Green real estate
around **€ 1,577 m**



Sustainable finance
in the RBI:
around **€ 2.28 bn**

Sustainability ratings and indices of RBI AG:



ISS ESG
prime rating:
"C+"



FTSE4Good

Volume of sustainable
investments of Raiffeisen KAG:
around **€ 6.5 bn**
(more than doubled compared
to the previous year)



Environmental effects of the first RBI green bond:

CO₂ SAVINGS BY ASSET CATEGORY

Asset category	CO ₂ savings per year in tons	CO ₂ savings in 3 years in tons
Hotel	657	1,971
Logistics	3,974	11,922
Office	7,110	21,330
Shopping Centers	1,251	3,753
Total	12,992	38,976

€ 630 m
Portfolio saves

12,992
tons CO₂
per year

EQUIVALENT TO ANNUAL GREENHOUSE GAS EMISSIONS¹



2,758
Passenger
vehicle driven
for one year

or



1,556
Households
supplied with
energy for one
year

or



214,792
Tree seedlings
grown for ten
years

Annual CO₂ savings
per € 1 m investment

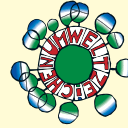
21 tons

or

Annual CO₂ savings
per € 500 m
outstanding green bonds

10,300 tons

Certifications of Raiffeisen KAG:



Group-wide investments
in the community:
around € 2.3 m



¹ Source: <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>

The most important Sustainable Development Goals (SDGs) for RBI:

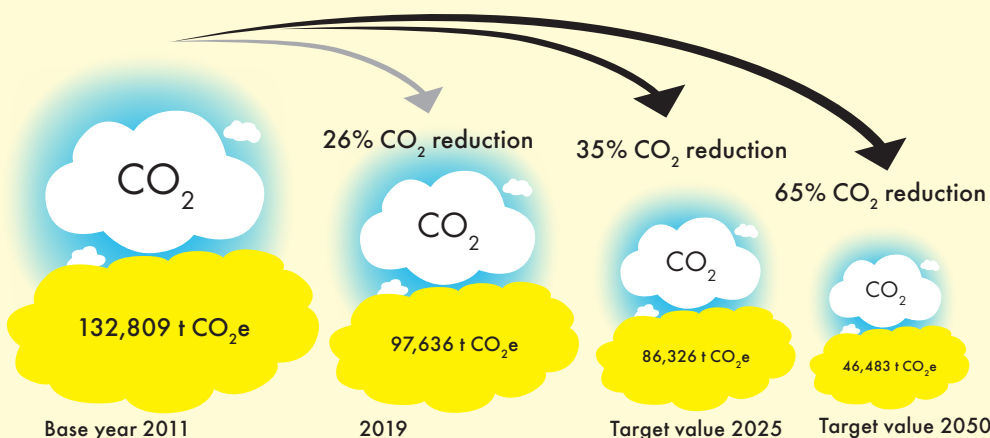


CO₂ emissions reduced by
six percent
compared to the
previous year



In 2019, CDP rated RBI
the best company in the financial
sector in Austria for the fifth time

Target path CO₂ reduction of RBI:



Reductions 2019 to 2018

	45,558,179 liter water
	55,489,415 sheets of paper
	14,990,548 kWh energy
	6,468,361 driven pkm
	6,419,562 kg CO ₂ This corresponds to the CO ₂ emissions that are emitted of around 4,200 four-person households in Austria through their annual electricity consumption.

RBI Sustainability Report 2019

(corresponds to the non-financial report pursuant to sections 267a and 243b of the Austrian Commercial Code)

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Note in accordance with the Austrian Equal Treatment Act: For improved readability, all forms of personal reference relate to both genders.

Exclusion of liability:

We have taken the utmost care in gathering the data and other information contained in this Report. Nevertheless, we cannot completely rule out the possibility of errors. Statements on future developments are based on information and forecasts which were available to us at the time this Report was published. The latter were also written with care. Notwithstanding the above, there are many factors and developments that can lead to discrepancies. We therefore ask for your understanding that we do not assume liability for data and other information contained in this Report. This Report is based on RBI's current business policy. Changes to this business policy are reserved. If this Report contains rules, these shall apply solely to companies of RBI and their board members and employees. Other parties are not addressed by these rules and are neither authorized nor obligated by them. Nobody may derive or assert any type of claims or other rights arising from or relating to this Report against RBI companies or their board members and employees; any liability of these companies, board members and employees arising from or relating to this Report shall be excluded.

This Report is subject to substantive Austrian law. The Bezirksgericht Innere Stadt (Local Court Vienna – Innere Stadt, Austria) is solely responsible for reaching a decision on all possible disputes arising from or relating to this Report.

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Foreword

Dear readers,

The 2019 financial year was a satisfying one for RBI. The Group result of € 1,227 million was almost as high as in the previous year. Our result before taxes rose by 1 percent year-on-year to € 1,767 million. Loans to customers increased by 13 percent in 2019, primarily at head office, in Russia, and in Central Europe.

In light of the fundamental and fast-moving changes within the industry and shifting customer expectations, RBI has defined a new strategic orientation as part of its Mission & Vision 2025. This is aimed at strong growth through customer orientation and digital transformation with the vision of being the most recommended financial services group by 2025. RBI intends to achieve this by making its customers' lives easier through continuous innovation and a superior customer experience. We have clearly set out the path for 2020 and 2021 in a "Strategic Roadmap", which is intended to provide all employees with guidance and an understanding of the contribution they can make to achieving the targets. Because of the far-reaching relevance of the new Mission & Vision and the corresponding corporate values - "Collaboration", "Learning", "Proactivity" and "Responsibility" - this topic is a common theme throughout this report and was also the focus of the most recent Stakeholder Council.

With regard to our future orientation, we will need to make the corresponding investments in digitization while retaining our cost discipline in order to remain competitive. As a central element of RBI AG's transformation into an adaptive bank, 2019 saw the launch of the TOM (Target Operating Model) project, which is geared toward the pillars of transparency, simplicity and efficiency, as well as cost optimization.

This report has been prepared in accordance with the international reporting standard "GRI Standards" issued by the Global Reporting Initiative. It constitutes RBI's "non-financial report" pursuant to the Austrian Sustainability and Diversity Improvement Act and has been audited by KPMG and the Supervisory Board.

We have been a member of the United Nations Global Compact, the world's largest network for corporate responsibility and sustainability, for ten years now. Along with the numerous projects and measures described in the report, this shows that sustainability plays an important role in our business activities. This is also underlined by the fact that RBI has an environmental and social management system in place at seven network banks and a corresponding environmental and social policy that defines the principles of environmental and social risk management at the respective banks. These are predominantly based on the standards of the International Finance Corporation and/or the Multilateral Investment Guarantee Agency.

As we are in no doubt as to the strategic relevance of this topic, we have been intensively addressing the developments in the EU with regard to sustainable finance for some time now, including the Green Deal published by the European Commission. This is also demonstrated by the second benchmark issue of a green bond by an Austrian bank, which RBI successfully completed in September 2019. The bond has a volume of € 750 million and a term of seven years. With an order volume of € 1.8 billion, it was significantly oversubscribed. It means we can serve the continuous growth in demand for green investment opportunities, expand our investor base, and finance sustainable projects in our home market of Austria and in CEE.

For the first time, RBI's "economic footprint" was calculated for CEE and Austria in conjunction with the economic research institute Economica. The aim was to identify the value-added and employment contributions in all of the countries in which RBI is active. The calculation of RBI's economic impact took into account not only the direct economic contributions resulting from its operating activities, but also the indirect effects throughout the upstream value-added network. The findings of this study underlined the importance of RBI as a key player on the European banking market, particularly in Central, Southeastern and Eastern Europe. The specific results can be found from page 48 onward.

Among other things, we see the following rating results and awards as confirmation of our many years of commitment to sustainability: In June 2019, RBI was again awarded Prime status and an assessment level of “C+” in the ISS ESG sustainability rating. RBI was also listed in the FTSE4Good Index Series again and was given a first-class grade of “A-” by CDP, a non-profit organization that surveys and evaluates the CO₂ emissions of listed companies annually on behalf of investors in over 90 countries. Only 925 of more than 8,400 companies around the world secured a place on the CDP Leadership List (A and A-) in 2019. RBI is one of the five best companies in Austria to be included in this ranking, including because of its climate targets referring to the UN Climate Change Conference in Paris (COP 21) and its annual CO₂ reductions. RBI is also the best domestic financial sector company for the fifth year in a row. The annual Austrian Sustainability Reporting Awards were presented by the Chamber of Chartered Accountants in November 2019. RBI’s Sustainability Report 2018 took first place in the “Large Companies” category.



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The “Diversity 2020” initiative, which aims to optimally promote and take advantage of diversity at RBI in Austria through professional diversity management, continued successfully in the past year. The content of the measures focused on the empowerment of women with the aim of increasing the proportion of women in senior management roles, the inclusion of people with disabilities, and LGBTI topics.

In our role as an “engaged corporate citizen”, we actively champion sustainable development in society and always focus on the local needs of people in our markets. We are striving to help solve the problems faced by society, promoting culture, and implementing measures to protect the environment. In total, RBI invested around € 2.3 million in the community in 2019. Overall, 1,080 projects were supported in the communities in which we operate.

Sustainability and climate protection are not only global mega-trends, but some of the biggest challenges of our time. We therefore take potential sustainability risks into account in our governance, strategy, and risk management. As an international banking group, we believe our commitment to sustainability also includes a responsibility to contribute to the global “Sustainable Development Goals” in order to support the United Nations’ “Agenda 2030”.

On behalf of the Management Board, I would like to thank all of our employees for their commitment to our sustainable approach. Our aim is to act in a socially responsible manner in order to contribute to the long-term well-being of people and companies in our markets.

I would like to invite you to continue this dialog with us.

On behalf of the Management Board

Johann Strobl
Chief Executive Officer
Raiffeisen Bank International AG

Information on the Sustainability Report (Non-financial report pursuant to sections 267a and 243b of the Austrian Commercial Code)

CORPORATE VALUE "PROACTIVITY" AND "LEARNING"

Overview

About the Report

In this Sustainability Report, we describe the economic, environmental, and social impact of our business activities in 2019 and present our current activities in the area of sustainability. The aim of the Report is to give a comprehensive account of how Raiffeisen Bank International (RBI) has fulfilled its sustainability mission during the reporting period and how it plans to implement and improve its sustainability performance in the future. In addition, some portions of the Sustainability Report are published only on our website. This applies in particular to detailed tables relating to the chapter "Inhouse ecology" (for the areas of paper, water and waste). Similarly, our sustainability guiding principles are included in this report as excerpts only. The full version can be found on our website at www.rbinternational.com/sustainabilitymanagement.

This Report represents RBI's "non-financial report" (pursuant to sections 267a and 243b of the Austrian Commercial Code) in accordance with the Austrian Sustainability and Diversity Improvement Act ("Nachhaltigkeits- und Diversitätsverbesserungsgesetz"). It includes matters related to the environment, and social and employee matters, the matter of human rights and the fight against corruption and bribery. The Report is not structured according to these specific matters. Instead, the corresponding information is actually included in the relevant chapters.

The Report lays out the impacts, risks and opportunities of our business activity/business relationships, the sustainability strategy together with corresponding management approaches (concepts) and measures and it describes specific sustainability activities carried out during and prior to the reporting period. In addition, we present our sustainability program for the next reporting period. The current reporting period follows on seamlessly from the RBI Sustainability Report for 2018, and the Report is published annually.

As shown in our stakeholder universe (see page 32), the Sustainability Report is addressed to all stakeholders of RBI. Many stakeholders were involved in selecting the most important topics for this Report. We particularly refer readers to the "Materiality Analysis" chapter (starting on page 26 onwards) and the "Stakeholder Inclusion" chapter (starting on page 32 onwards).

Group Sustainability Management at RBI is your point of contact concerning this Report. Comments, ideas and suggestions for improvements can be sent to sustainabilitymanagement@rbinternational.com.

GRI Standards

This Report was produced in accordance with the internationally recognized GRI Standards for sustainability reporting of the Global Reporting Initiative, involving sustainability reporting with the "core" option. In addition, selected indicators relating to the information related to the financial services sector are included.

Verification of the report's contents

The contents of this Sustainability Report have been audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft (KPMG) (see pages 163-164).

This Report has been examined by the Supervisory Board pursuant to section 96 (1) of the Stock Corporation Act.

Materiality, impacts, risks, opportunities, and determination of the Report contents

In the Report, we address the subjects that have been identified within RBI as material, that reflect the expectations of our stakeholders, and that represented the focus of our commitment in the past year.

This Report contains information – including non-financial performance indicators – describing the specific impact of RBI on the economy, society and the environment. The contents of the Report were selected using the principle of materiality. A materiality analysis provides the basis for selecting the relevant topics. The internal and external sustainability requirements and expectations of RBI and RBI's impact on the economy, the environment and society have been analyzed in detail and summarized in a materiality matrix.

The materiality analysis is based on an online survey carried out in 2018 (see page 28 onward). It is intended to ensure that the contents of the Report cover all topics and indicators that have the greatest impact on business activities, products and services. This includes both the impacts that RBI has, which occurs inside the organization, as well as impacts to which RBI contributes, i.e. that have arisen based on business relationships with other entities. The risks and opportunities that are relevant to RBI in connection with the aforementioned matters or for which there are risks or opportunities for RBI on account of its business activities or its business relationships are also presented.

In order to assess the materiality of the various topics and determine the contents of the Report, RBI considered the following matters:

- Relevance to strategy and management
- Results from stakeholder dialogs, focus groups and online surveys, which we have combined in the materiality matrix
- Disclosure requirements on financial analysts, sustainability rating agencies, institutional investors, etc.
- The principles of the UN Global Compact and the Sustainable Development Goals

Report scope and data collection

The report includes Raiffeisen Bank International AG (RBI AG) and 13 network banks in Central and Eastern Europe. The core business of Raiffeisen Bank Polska S.A. was sold by way of a spin-off effective October 31, 2018. In all of the tables relating to the income statement for 2018, the figures for Raiffeisen Bank Polska S.A. are included until October 31, 2018. The environmental figures have been extrapolated on the basis of historical data. The company is no longer included in the measures listed in the report. The key participations of RBI AG in Austria are also included in the report. These are Raiffeisen Bausparkasse Gesellschaft m.b.H., Raiffeisen Kapitalanlage Gesellschaft m.b.H. Raiffeisen-Leasing GmbH, Valida Gruppe, Kathrein Privatbank AG, and Raiffeisen Centrobank AG.

Raiffeisen Bank International (RBI) is used to designate the RBI Group in this Report. On the other hand, the term RBI AG is used to designate Raiffeisenbank International AG. More information on the structure of RBI as a whole can be found on page 10.

The structure of the chapters and summaries of figures in this Report correspond with the segments of RBI's Annual Report. RBI is divided into Austria (AT), Central Europe (CE), Southeast Europe (SEE), and Eastern Europe (EE). RBI AG is presented separately.

Due to rounding, the tables may add up to greater or less than 100 percent and the totals may not always correspond to the individual items.

Economy

The information on economic circumstances contained in this Sustainability Report is based primarily on the information from RBI's 2019 Annual Report. The information and data contained therein was examined by external auditors, and some of that information and data was used for this report. Further information can be found in the 2019 Annual Report.

Ecology

As in the previous year, quantitative data relating to in-house ecology was collected using the "mona" software. Additional data published in the report was gathered by means of standardized questionnaires and discussions with individuals. Since the 2019 financial year, the environmental figures have included the data for the head offices as well as the branches of the network banks, thus covering over 90 percent of all employees. The data for the branches has been calculated retroactively in order to improve comparability with the prior-year figures and the base year. This calculation was based on the Scope 1-3 changes in the respective regions and the employee changes in the respective countries. The base year 2011 was also recalculated to reflect the new report scope.

The key figures of the network banks have been summarized by region and are published on our website (www.rbinternational.com). Data acquisition of the corporate environmental protection indicators is time-delayed on account of early reporting requirements (as a result of the Austrian Sustainability and Diversity Improvement Act and with the exception of the base year 2011, which corresponds to the calendar year). Full-year values are published. The figures for the fourth quarter of the previous year are added to the figures for the first three quarters of the current year. The areas of paper, water and waste are not covered in detail in this Report; instead they are published on the website (www.rbinternational.com/sustainabilitymanagement).

Employees

Employee data is gathered Group-wide using the "Tagetik" software. The data is then imported into the "mona" software via an interface. Additional data published in the report was gathered by means of standardized questionnaires and discussions with individuals.

Comparability of the information

The 2019 Report is fully comparable with the 2018 Report in terms of content.

The tables cover a period of three years for RBI. The in-house ecology figures include 2011 as reference year in addition. This is the reference year for the objectives set in the environmental area and is therefore more relevant. Further details regarding the areas of paper, water and waste from the "Inhouse ecology" chapter are available on our website at www.rbinternational.com/sustainabilitymanagement.

Wording

Where possible, terms are used that are not gender-specific in order to preserve readability and the flow of the text. Where the male form is used (such as "he" or "his"), the female form is included implicitly in the meaning.

Interesting facts about RBI

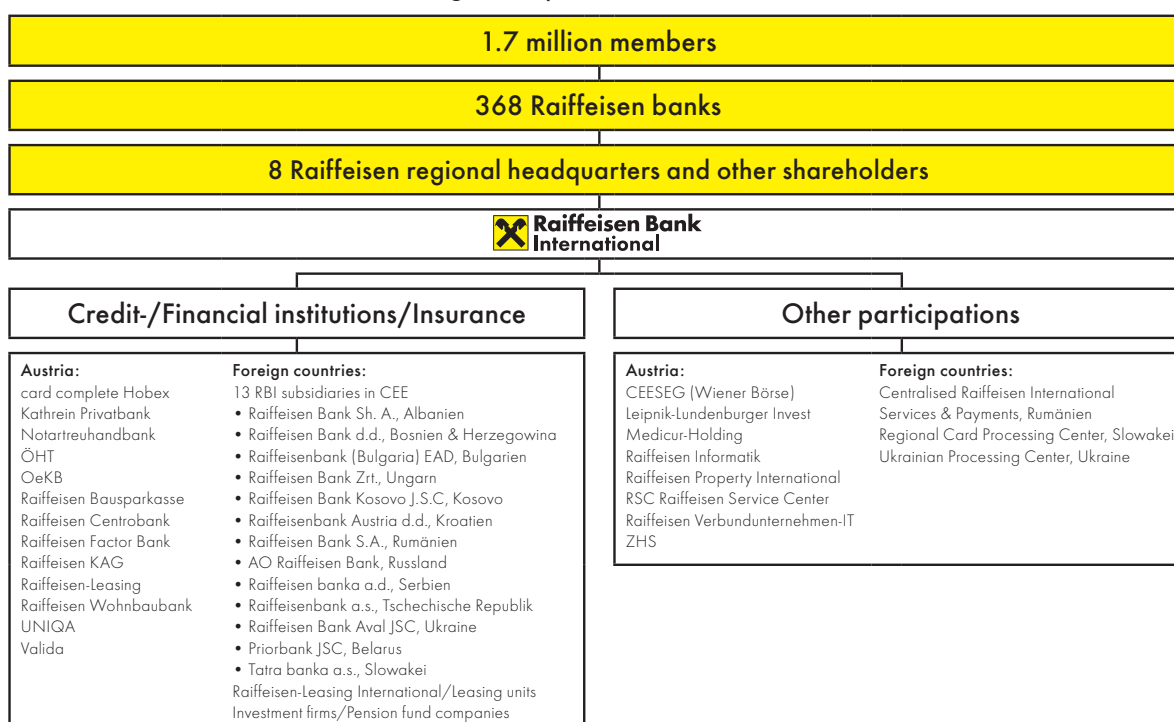
Ownership relationships and structure

The Raiffeisen Banking Group in Austria (RBG) is the largest banking group in the country and has the densest network of bank branches in Austria. There are three levels to the RBG: it is made up of 368 independent and locally active Raiffeisen banks (level one), the eight Raiffeisen "regional banks", which are also independent (level two) and RBI AG (level three).

The 368 Raiffeisen banks and their branches, together with the regional Raiffeisen banks and specialist companies, form an extensive and wide-ranging banking network. The Raiffeisen banks are universal banks offering a full range of banking services, and at the same time are owners of their respective regional banks.

The Raiffeisen regional banks (Raiffeisen Landesbanken or Raiffeisenverband) are responsible for balancing liquidity and provide other central services for the Raiffeisen banks within their area of operation. In turn, the Raiffeisen regional banks are connected to RBI AG as the central institute of the RBG.

Structure of the Raiffeisen Banking Group



About RBI

RBI regards both Austria, where it is a leading corporate and investment bank, as well as Central and Eastern Europe (CEE) as its home market. 13 markets in the region are covered by subsidiary banks. In addition, the group comprises numerous other financial service providers in areas such as leasing, asset management as well as M&A.

All in all, nearly 47.000 RBI employees manage 16.7 million customers at more than 2,000 business outlets, most of them in CEE. RBI AG shares have been listed on the Vienna Stock Exchange since 2005.

RBI's total assets as of the end of 2019 amounted to € 152 billion. The Raiffeisen regional headquarters hold around 58.8 percent of the shares in RBI AG, while the remaining quantity of around 41.2 percent is in free float.

Visual implementation of the Report



Ulf Wallmann, RBI



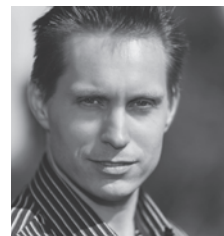
Martin von Malottke, Valida



Horst Pozdena, R-IT



Stefan Ißmer, RBI



Christian Demetrescu, RSG

For the first time, the 2011/2012 Sustainability Report ushered in the concept of giving our report layout a socially relevant character. Over the years, this has given artists and amateurs an opportunity to present their works as part of the report layout. A wide range of different images and photographs have since graced the cover and the chapter pages of our reports.

We were so impressed by the creativity and commitment of the colleagues who helped us with the visual implementation of last year's Sustainability Report that we again asked the photography club of the Raiffeisen companies in Vienna to provide us with appealing photographs. The club has existed in its current form since spring 2017 and has now grown to almost 150 members. The club was formed by RBI employee Ulf Wallmann to promote an unofficial dialog and exchange on the subject of photography between employees of RBI, Landesbank NÖ-Wien, and their subsidiaries.

All Raiffeisen employees in Vienna are invited to join the club activities (socializing and talking shop, photography walks, photography competitions, photography workshops), which are intended for experts and photo-enthusiastic beginners alike.

Their latest task was to visually interpret the underlying corporate values that were redefined as part of the Mission & Vision 2025. Five employees took up the challenge - and the result was an impressive number of photographs. The final contributions were selected from a total of 50 photographs. Irrespective of the style of photography, the working group focused on people and diversity with a view to illustrating the values of "Collaboration", "Learning", "Proactivity" and "Responsibility".

We would like to thank the photography team for their hard work: Ulf Wallmann (RBI), Martin von Malottke (Valida), Horst Pozdena (R-IT), Stefan Ißmer (RBI), Christian Demetrescu (Raiffeisen Software).

We would also like to thank the amateur models who posed for the photographs free of charge: Lisa Bauer, Christian Demetrescu (Raiffeisen Software), Sebastian Dorn (Fair Partner - Employees and Engaged Citizen chapter pages), Mihaela Iovu (RBI), Michael Krompass (RLB), Nadine Prohazka (Fair Partner - Employees and Engaged Citizen chapter pages), Sara Prohazka (Responsible Banker, Fair Partner - Employees and Engaged Citizen chapter pages), Daniel Schuh (Fair Partner - Employees and Engaged Citizen chapter pages), and Bernhard Senn (RBI).

**Sustainability strategy, Impacts, Risks and Opportunities
Governance and Compliance, Materiality, Sustainable Development
Goals, Stakeholder engagement, Ratings and Awards**

CORPORATE VALUE "PROACTIVITY"

Sustainability management and corporate responsibility

Sustainability concept and strategy

Our understanding of sustainability

Sustainability has always been a fundamental principle for RBI and a measure of corporate success. For over 130 years, Raiffeisen has combined financial success with socially responsible action.

- We understand sustainability to mean responsible corporate activities for a long-term, economically positive result in consideration of key societal and environmental aspects.
- We will continue to combine financial success with social responsibility by anchoring sustainability as a fixed component of our business and by practicing sustainability as an integral leadership and management responsibility, in addition to taking key sustainability aspects into consideration in our business activities.
- We therefore commit to aligning our management structures and processes with this attitude. In the three sustainability areas of responsibility, “Responsible banker”, “Fair partner”, and “Engaged citizen”, which are closely linked to our business activities, we endeavor to optimally apply our values and competences to fostering sustainable development both in our companies and in society.

In our Sustainability Guiding Principles “We create sustainable value”, we have formulated how we pursue sustainability strategically and how we wish to live up to this ambition within our business activities. Our Sustainability Guiding Principles serve as a guide for all transactions, activities and services offered by RBI or on its behalf. (Sustainability Guiding Principles, see www.rbinternational.com/sustainabilitymanagement)

Our declared objective is to concentrate on those areas with significant potential for making a difference. This requires us to continuously improve the sustainability impact of our business activities and develop ways to measure and verify this impact. In doing so, we hope to increase the long-term value of our group while also actively contributing to the sustainable development of our society. In this context, we have calculated RBI’s economic footprint in CEE including Austria for the first time for 2018 (see page 48 onwards).

The historical values of RBI

In the 19th century, Friedrich Wilhelm Raiffeisen simplified the idea of a cooperative down to one basic principle: In unity lies strength. RBI is part of a cooperative organization. This can be seen in the key strategies and decisions.

Friedrich Wilhelm Raiffeisen believed in helping others to help themselves and in the principles of charity, community and solidarity. His life was characterized by a sense of responsibility for the community. Now, as before, we build upon a powerful brand that combines and embodies the principles of identity, self-administration, sustainability, subsidiarity and business ethics based on solidarity.

Mission & Vision 2025



Prompted by the rapid and fundamental changes affecting the banking sector, the Management Board of RBI decided to redefine the future direction of the company together with the CEOs of the network banks.

Looking at the period to 2025, key market trends were discussed, potential future areas for action were identified, the skills, strengths and weaknesses of RBI were reassessed, specific targets for 2025 were defined, and a target attainment plan was drawn up.

A range of strategic discussions led to the definition of RBI's new Mission & Vision 2025, which the Management Board and all of the network banks have unanimously pledged to uphold. The core of the new Vision 2025 and Mission is the aspiration to be the "most recommended financial service group" by 2025. This will be achieved through transforming continuous innovation into superior customer experience.

Four RBI group Values – the pillars of RBI's culture – were defined at the same time. Collaboration, Proactivity, Learning, and Responsibility are the fundamental principles and convictions that will be central to RBI's future success.

The "RBI Transformation Map" was also developed. This defines the focal areas that are material for RBI and its future strategic resource allocation.

The "Strategic Roadmap" was developed in order to put RBI's strategy into action. It breaks down the Transformation Map into transparent action plans that can be followed at all times. The "Strategic Roadmap" is intended to function as a standardized implementation instrument for RBI and the individual network banks, as well as an orientation tool for all employees.

The "Strategic Roadmap 2020-2021" was completed at both RBI Group and network bank level in late 2019. Practical implementation began in January 2020.

Vision 2025:

We are the most recommended financial service group.

Mission:

We transform continuous innovation into superior customer experience

- Customers: We constantly strive to improve customer experience and enable our clients to achieve more in their lives and businesses.
- Employees: We value expertise and create a working environment which promotes collaboration, creativity, and entrepreneurial spirit.
- Shareholders: We aim to generate solid and sustainable shareholder value.
- General public: We act in a socially responsible manner, fostering the long-term welfare of people and businesses in our markets.

RBI's new values:

- Collaboration – We work together
- Learning – We are eager to learn
- Proactivity – We act proactively
- Responsibility – We act responsibly

More details on how RBI's new mission can be optimally filled with life from a sustainability perspective can be found in all of the following chapters (see pages 53, 87-88, 117-118, 134).

Our values and principles implemented in established rules

RBI is one of the signatory companies of the UN Global Compact (UNGC) and is therefore committed to consistently complying with the ten UNGC principles of responsible business. The UNGC is the world's largest CSR and sustainable development initiative. Its principles include the core areas of human rights, labor standards, environmental protection and combating corruption. The globally responsible approach associated with this is expected of all employees and managers as well as partners and suppliers of RBI. Further information is available at www.unglobalcompact.org.

The ten principles of the UN Global Compact

Human rights

- Principle 1 We support and respect the protection of international human rights within our sphere of influence.
- Principle 2 We make sure that we are not complicit in human rights abuses.

Labor

- Principle 3 We uphold the freedom of association and the effective recognition of the right to negotiations about the Collective Bargaining Agreement.
- Principle 4 We support the elimination of all forms of forced and compulsory labor.
- Principle 5 We support the abolition of child labor.
- Principle 6 We support the elimination of discrimination in employment and occupation.

Environmental protection

- Principle 7 We support a precautionary approach to environmental challenges.
- Principle 8 We undertake initiatives to promote greater environmental responsibility.
- Principle 9 We encourage the development and diffusion of environmentally friendly technologies.

Anti-corruption

- Principle 10 We work against corruption in all its forms, including extortion and bribery.

The Code of Conduct (CoC) for dealing with customers, business partners and employees, which is applicable Group-wide, is a binding regulatory framework for all employees and, accordingly, is available on the RBI websites in the respective national language. It is based on the fundamental Raiffeisen values and is oriented towards the specific requirements of everyday business at home and abroad. More information can be found in the chapter on "Governance and Compliance" starting on page 21, as well as at www.rbinternational.com.

Our diversity vision and mission and the guidelines for day-to-day implementation set out the principles for realizing diversity at RBI (see page 97). Our value "Collaboration" also states that RBI encourages diversity and creates an environment that is characterized by mutual understanding, respect, and trust.

Our sustainability strategy



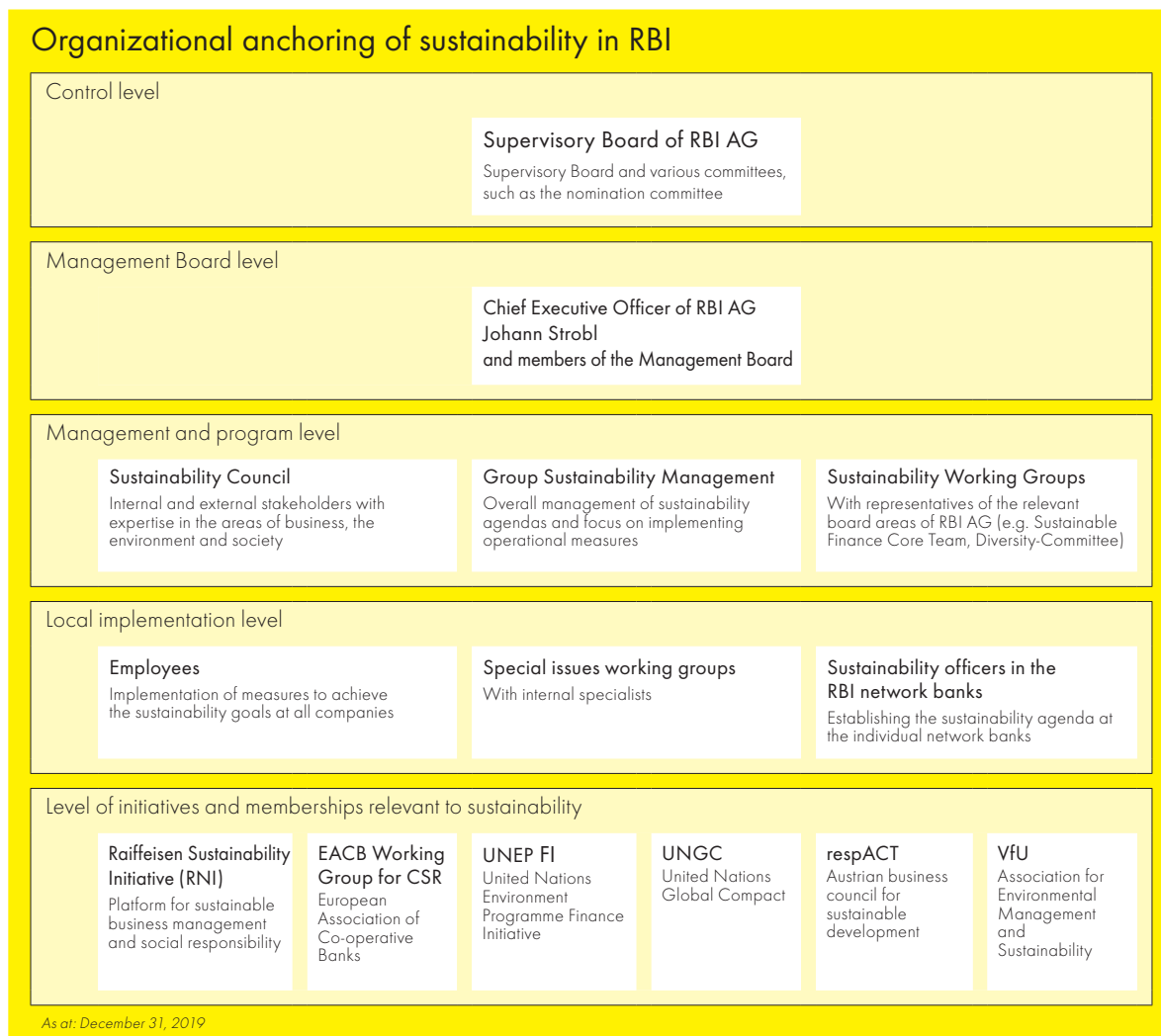
Our approach as designers of a sustainable company and society

In order to improve the effectiveness and scope of our sustainability management across the whole of RBI, we published the Group-wide sustainability strategy "We create sustainable value" in 2013. This strategy consists of nine core action areas within which we focus our Group-wide sustainability management. In order to systematically address these core areas, which are also important to our stakeholders, we continuously seek to improve our sustainability strategy. In identifying the core action areas, we rely on our group perspective as well as the perspectives of our stakeholders, who include our employees, customers, shareholders and suppliers, as well as non-governmental organizations and a number of other stakeholder groups. We carry out a multi-stage materiality analysis on a regular basis in order to prioritize these fields of activity. For this reason, as well as for the purpose of making any adjustments to our sustainability strategy, we place great value on maintaining a dialog with our stakeholders.

Central core areas of our sustainability strategy			
RBI sustainability matrix	Economy	Society	Environment
Responsible banker	Value creation	Social product responsibility	Ecological product responsibility
	Successful business through responsible management and business strategies, sustainable economic responsibility in the real and regional economy and integration of sustainability aspects into the core business	Social responsibility for our products and services by taking consumer concerns into account, consideration of social aspects in providing loans and financial products, protection of customer data and providing correct information	Ecological responsibility for our products and services by guaranteeing national environmental provisions and recognized, international conventions as well as taking into account the environmental impact in project finance plans and financial products
Fair partner	Fair business and operating practices	Employees and stakeholders	Inhouse ecology
	Fairness and transparency towards employees, customers and shareholders through exemplary behavior in areas of influence; as an attractive employer, through transparent reporting as well as the avoidance of corruption and fraud	Continual inclusion of stakeholders as part of sustainable company development by strengthening cooperation management in order to reduce business risks and make use of business opportunities	A responsible approach to resources and the environment by reducing our environmental impact and implementing selected measures in order to achieve the defined Group-wide climate targets
Engaged citizen	Sustainable entrepreneurship	Active civil society	Environmentally friendly society
	Commitment to sustainable entrepreneurship and enterprise and the creation of wealth by helping to establish a framework for sustainable finance as well as direct and indirect support for organizations and socially relevant initiatives	Commitment to a sustainable civil society and responsible political cooperation by promoting public interest and knowledge of financial topics and voluntary work	Working for the environment and the climate through climate protection, protection of species diversity and conservation of the various ecosystem functions and services

Sustainable corporate management

The anchoring of sustainability within the organizational structure looked as follows as of December 31, 2019:



The Group-wide management of the sustainability agendas and coordination of operational implementation is the responsibility of Group Sustainability Management. This department is supported by representatives of specialized units and business areas as well as the Sustainability Officers at the network banks. The latter act as an interface between the Group Sustainability Management department of the head office in Vienna and the relevant departments in the network banks.

The Sustainability Council has been firmly established as a core organizational component of sustainability management. The task of this council is to advise on the development of sustainability agendas and to evaluate their performance. It assists in defining important action areas and focal points (materiality approach), identifies targets and measures, and makes recommendations on the development and implementation of the annual sustainability program.

As at 31 December 2019, the following internal and external persons were members of the Sustainability Council:

- Johann Strobl, CEO of RBI AG (Chair)
- Dieter Aigner, Managing Director of Raiffeisen Kapitalanlage GmbH
- Rudolf Bretschneider, consultant at GfK Austria GmbH
- Ralf Cymanek, member of the Management Board of Raiffeisen Bank Zrt. in Hungary
- Eva Eberhartinger, Head of the Tax Management Group at the Institute of Accounting & Auditing, Vienna University of Economics and Business Administration
- Martin Essl, founder of the Essl Foundation
- Franz Fischler, Chair of the Raiffeisen Sustainability Initiative and President of the European Forum Alpbach
- Christian Friesl, Head of Social Policy in the Federation of Austrian Industry
- Gregor Höppler, Head of the Group Executive Office of RBI AG
- Hannes Mösenbacher, CRO of RBI AG
- Andreas Pangl, General Secretary of the Austrian Raiffeisen Association
- Georg Schöppl, Member of the Management Board of Österreichische Bundesforste AG
- Andrea Sihl-Weber, Head of RBI Group Sustainability Management and Managing Director of the Raiffeisen Sustainability Initiative
- Michaela Stefan, former Press Officer of Raiffeisenlandesbank Niederösterreich-Wien
- Alfred Strigl, Managing Director of plenum gesellschaft für ganzheitlich nachhaltige entwicklung gmbh

The ten principles of the UN Global Compact, which we joined in 2010, represent fundamental guidelines for our business activities. Our internal rules and regulations, such as our Code of Conduct (CoC), build upon this international reference framework as well as other international principles. The CoC and other guidelines are particularly important when it comes to helping our employees to make the right decisions in the course of their day-to-day work.

Since 2013, we have used a dedicated tool as the central instrument for controlling and monitoring material sustainability performance. Building on the Global Reporting Initiative (GRI) and based on scientific data, this innovative software, "mona", is used as an instrument for sustainability monitoring and reporting.

Impacts, risks and opportunities

As an internationally active banking group, we are faced with specific challenges in our efforts to realize our sustainability vision. These arise from the economic, social and environmental impacts of our business activities as well as from the external conditions within which we operate. We work within a global environment that is characterized by numerous economic, geopolitical and environmental risks.

The financial sector itself has for years been confronted with many challenges and risks. In order to remain profitable over the long term, these challenges call for a strong culture of risk management and sustainability. Compliance with appropriate due diligence processes is therefore of particular importance.

In 2017, we therefore intensively addressed RBI's impacts on the economy, environment and society, and the risks and opportunities associated therewith. This includes both the risks as well as opportunities for RBI and those of RBI for the economy, environment and society.

There is a separate sub-chapter in each of the chapters "Responsible banker", "Fair partner/Employees", "Fair partner/Corporate environmental protection", and "Engaged citizen". A summary of the impact – ranked by weighted relevance – can be found on the next page.

Material impacts

Topics	Material impacts	Nachhaltigkeitskontext	
Sustainability of the products and services	• Allocation of capital (with regard to relevance for sustainability)	Interconnected aspects	
	• CO ₂ footprint of the credit business	Environment	
	• Creation of deposit money	Economy	
	• Stability of the financial sector		
	• Enabling the economy "to work"		
	• Producing prosperity	Interconnected aspects	
Secondary impacts	• Distribution effects (with regard to diversity dimensions)	Society	
	• Enabling innovation	Economy	
Economic added value	<ul style="list-style-type: none"> • Creating added value for the stakeholders: Shareholders (dividends), RBI (profit accumulation), employees (market-compliant remuneration), suppliers and business partners, customers, public sector (taxes and duties) • Economic impacts as under "Sustainability of the products and services": Creation of deposit money, stability of the financial sector, safeguarding the functionality of the economy, producing prosperity, distribution effects 	Economy	
Work environment	• Employee satisfaction	Society	
	• A sense of meaning		
	• Physical and mental health		
	• Impact on diversity (especially gender equality)		
	• Opportunities through increasing level of education	Economy	
	• Creating jobs		
Secondary impacts	• Compensation (in connection with "Economic added value")		
	• Security, stability and prosperity	Society	
Organizational management	<ul style="list-style-type: none"> • External multiplier effect • Internal multiplier effect, spreading to the entire company (both vertically and horizontally) – employee survey • Controlling of monetary flows and activities • Effectiveness of instruments and processes 	Interconnected aspects	
Commitment to society and the environment	• Upholding positive social values (e.g. cooperative principle "helping others help themselves")	Society	
	• Reducing inequality and poverty		
	• Strengthening civil society		
	Secondary impacts	• Strengthening of regional economic and social structures	Economy
		• Increased awareness of environmental issues	Environment
		• Strengthening of financial education	Economy
Regulations and controlling	<ul style="list-style-type: none"> • Legally compliant behavior • Anchoring of legal compliance and codes of conduct among all employees (individual responsibility) • Awareness of society and customers (especially risks, know your customer) • Transparency and security for customers • Professionalization with customers 	Interconnected aspects	
Transparency and disclosure	<ul style="list-style-type: none"> • Pioneering role and setting an example • Promoting trust • Increasing complexity • Enabling decisions through clarity 	Interconnected aspects	
Inhouse ecology	• Setting an example	Society	
	• Health		
	• Keeping and/or making resources available	Environment	
	• Climate change – CO ₂ footprint		
	• Maintaining biodiversity and ecosystems		
	Secondary impacts	• Opportunities to impact sustainable behavior	Society

Governance und Compliance

RBI places great value on responsible and transparent business management to strengthen and maintain the understanding and trust of its stakeholders. This is a prerequisite for the performance of our banking group. The traditional Raiffeisen values provide the basis for this (see page 14) as does the Code of Conduct (CoC), which is applied across the group. Generating added value for the long term is our primary strategic objective.

Corporate Governance

Corporate governance (CG) refers to the framework of rules and practices for managing and monitoring a company and is determined by legislators and owners – in short, the principles of leading a company. The specific structure is the responsibility of the Management Board and the Supervisory Board.

Management and inspection within a company that is aware of responsibility, is qualified, transparent and focused on the long-term increase in value are the goals of good corporate governance. Trust-based, efficient co-operation between the various company bodies, protection of shareholder interests as well as open and transparent communication are central guidelines for us in the implementation of modern corporate governance. As a publicly listed company, RBI AG is committed to the principles of good and responsible company management as laid out in the Austrian Corporate Governance Codex (in the version of January 2015) and has pledged to comply with these principles. The compliance evaluation of the Corporate Governance Report according to § 243c of the Austrian Commercial Code (UGB) was carried out by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft for RBI AG. In their conclusive report, they noted no cause for objections. (The report is available to the public at www.rbinternational.com/Investor Relations/Corporate Governance/External Evaluation of the CG-Code.) For more information on the composition of the Management Board and the Supervisory Board, including its committees, please refer to the annual report of RBI.

Openness and transparency in communication with shareholders and interested members of the public is of great importance to RBI AG. Extensive information on the following is available on the internet and is regularly updated: Annual reports and interim reports, company presentations, telephone conferences via webcasts, ad-hoc communications, press releases, investor relations releases, share price information and data on shares, information for foreign investors, the financial calendar with a large time lead for important dates, information on security transactions by the Management Board and the Supervisory Board (directors' dealings), the articles of association of RBI AG, the Corporate Governance Report, estimates of analysts, an ordering service for written information as well as a sign-up option for automatic delivery of the "Investor Relations News" by email.

Code of Conduct



teamwork and integrity.

Our Code of Conduct forms the basis for our practices, dictating, among other things, the avoidance of fraud, corruption, bribery, market abuses, money laundering and financing of terrorism as well as the avoidance of any conflicts of interest, upholding financial sanctions and securities regulations as well as compliance with data protection standards and other sensitive issues (see "Compliance" starting on page 22). The CoC was revised in 2017 and approved and published by the RBI Management Board in 2018 following extensive consultation with various stakeholders taking into account the "ethical bank" concept. As a main component of our corporate responsibility, it consciously goes beyond formal and legally ordained conduct and describes how we deal with customers, business partners and employees. It ensures compliance with international standards, which are based on moral concepts, customer focus, professionalism, quality, mutual respect, initiative,

The business model of RBI places people at its core. The Code of Conduct is a binding regulatory framework which is applicable Group-wide for all employees and can be found in the respective national language on all of the websites of RBI and the network banks. In addition, all persons acting for or providing services on behalf of RBI as well as all other business partners are expected to apply rules and standards that are identical or comparable to those set out in the Code. It is based on the fundamental Raiffeisen values and is oriented towards the specific requirements of everyday business at home and abroad. This includes observing laws including supporting the fight against money laundering and terrorism, implementing financial sanctions, prohibiting fraud, corruption and bribery, as well as respect for the fundamental rights of employees and environmental legislation.

The Management Board of RBI AG has the ultimate responsibility for the CoC; the Chair is also the highest authority on issues of sustainability. Operational responsibility for implementing the CoC in all global group units lies with the respective competent management bodies. The division head responsible for compliance is tasked with coordinating the activities in connection with the CoC. This person is also responsible for all issues relating to compliance with selected legal requirements. In addition, all members of management are responsible for ensuring compliance with the CoC in their own areas of responsibility.



Human rights violations may generate illicit profit, support slavery and human trafficking, promote the continuation of poor working conditions, and lead to other abuses. RBI strives to further improve the implemented controls concerning financed projects and corporate customers as well as concerning existing and potential suppliers. RBI also does not directly or indirectly finance any businesses, projects or parties in which human rights violations are discernible. Our employees have been instructed to take information on forced or child labor into account and, in case of doubt, to involve Compliance.



RBI is one of the signatory companies of the UN Global Compact (UNGC) and is therefore committed to consistently complying with the ten UNGC principles of responsible business. These principles include the core areas of human rights, labor standards, environmental protection and combating corruption. The concomitant attitude of global responsibility is expected of all staff and managers as well as of partners and suppliers (see also page 15).

Compliance



RBI places great value on compliance with relevant regulations. We do not tolerate any form of corruption, money laundering, financing of terrorism, fraud or market abuse and work actively against such activities. A prerequisite in our business and operational practices is the fair, ethical and legally compliant behavior of all members of our staff. Mechanisms for complying with laws as well as internal or external codes of conduct are established in all countries in which RBI operates through our CoC and clear, detailed regulations contained in the Compliance Manual. The compliance area has an important managing and checking function in our company, particularly in the context of the development of group standards and their implementation.

All new RBI employees must attend training courses on the topic of compliance. In particular, these cover aspects of preventing economic crime (in particular corruption and fraud prevention), market abuse and conflicts of interest as well as appropriate measures and rules concerning internal reporting obligations. Defined groups of employees must also attend refresher courses on a regular basis. In addition, there are numerous special training classes for management staff and those sectors where there are particular aspects of compliance involved. The terms of the CoC apply worldwide, for all employees. In 2019 45 percent of Board members, 54 percent of second level managers, 49 percent of other management staff, and 57 percent of employees without a management function were trained on the issue of preventing corruption across the group and also had to take an associated test. At RBI AG, the figure was 41 percent of second

level managers, 44 percent of third level managers, 18 percent of other management staff, and 54 percent of employees without a management function.

Measures and activities to prevent corruption are guided by the principles of the Austrian criminal code, the UK Bribery Act and the US Foreign Corrupt Practices Act, in the current applicable version. These include the obligation of the management staff of all units of RBI to shape a corporate culture in which each and every form of fraud is unacceptable. Assessment and evaluation of the risk of fraud takes place periodically and is documented accordingly. Persons who provide services for us are subject to due diligence. The relevant procedures for avoiding fraud are communicated clearly and put into practice effectively. Monitoring and reviewing these procedures takes place on a regular basis. The group's internal Bribery and Anti-Corruption ("ABC") framework was revised in 2015 and is now even more strongly based on risk and prevention. To ensure the greatest possible level of plausibility with regard to invitations and gifts, relevant cost refunds have only been approved by Accounting since 2017 upon presentation of a compliance statement. In addition, not only customers but also suppliers and business partners are assessed in terms of integrity and reputation. The relevant data from these assessments is also published in the course of the MiFID II Inducement Register.

Our anti-bribery and corruption framework is based on the following principles: proportionate, process-based annual risk assessment and scenario analysis; commitment of the executive management; a rigorous disclosure regime for gifts, invitations, secondary employment, company participations and sponsoring; a continuous communication and training program including a candidate testing; monitoring and review of the company conduct (concentration risks, accounting checks to avoid reimbursements without Compliance approval).

All employees are obliged to report serious violations of the CoC, such as market abuse, fraud, theft, embezzlement, bribery or corruption. This can be done in the form of an email to Compliance, a telephone conversation with a Compliance employee, in writing or via an external telephone hotline run by a service provider in the United Kingdom (group whistle blowing hotline). All allegations will be investigated. The group reacted immediately to previously reported occurrences of corruption. Appropriate disciplinary action is carried out in accordance with group regulations, up to and including dismissal. We constantly analyze our rules and regulations in order to minimize the risks for the future as far as possible.

To combat money laundering and the financing of terrorism, RBI has appointed an independent anti-money laundering officer (reporting directly to the whole Management Board for organizational and disciplinary purposes) and two deputies and established extensive rules and processes that all employees and relevant group companies are required to observe. All employees are obliged to check the identity of the customer, identify the economic owner of the customer, question the purpose and nature of the business relationship, establish the origin of the funds and examine and record any connections with politically exposed persons (PEPs), particularly before establishing a long-term business relationship. Furthermore, all of the financial sanctions that are relevant for the RBI Group are continually reviewed. Employees are also obliged to take adequate risk-based measures for the continuous monitoring of the business relationship and to ensure that the business relationship is consistent with the knowledge about the customer, its business activities and its risk profile, including, where required, the origin of the respective funds. If it is not possible to fulfill one of these obligations for a customer, a business relationship may not be established with that customer and any existing business relationships must be terminated and, depending on the situation, the submission of a suspicious activity report on money laundering to the Federal Office of Criminal Investigation should be considered.

RBI is committed to rigorously combating tax evasion and tax avoidance. In case of doubt, it obtains the necessary declarations, confirmations from authorities, and tax records. Along with the heightened KYC due diligence obligations that are already in place, RBI has defined additional requirements for companies domiciled in offshore territories. In these cases, the nature and purpose of the business relationship with RBI and the source of funds of the respective companies are examined in greater detail. This involves a focus on the transparency of the business model, the legal and economic connections with operating onshore companies, and special verification mechanisms for payment transactions. The ownership structure of high-risk customers is also examined extremely precisely and must be confirmed by credible external documents.

RBI has taken extensive Group-wide precautions and implemented IT-based verification processes to ensure that all banking business and all transactions are consistent with EU sanctions and that applicable US sanctions are taken into account. RBI complies with the highest standards and comprehensively meets its obligations with regard to international financial sanctions and trade restrictions.

Discussions on the topic of better identification of all sectors exposed to economic crime are usually carried out at Board level, or with the second level of management, and ensure appropriate awareness. The necessary measures and on-going efforts to provide in-depth training are implemented with the support of local Compliance departments or the Financial Crime Management departments. These also play a key role in avoiding corruption and in anti-corruption checks as well as in business activities in sensitive areas. Financial contributions or contributions in kind to political parties, politicians or related institutions are given only in accordance with strict rules and with the approval of RBI AG Management Board. Clear regulations in this regard are enshrined in the Code of Conduct and are monitored by Compliance. Sponsoring, (financial) support and contributions are also given only to recognized private organizations with impeccable reputations.

RBI has a well-established internal control system that entails documented controls and requirements in internal governance documents to enable transparency in roles/responsibilities, periodic validation of the adequacy and efficiency of the controls in place for managing the underlying risks and periodic assessment of the controls by means of various forms of tests to measure its effectiveness. The reporting procedures in the form of directives for strategically important topics are a central element and the basis for an effective internal control system. These directives constitute our "company law". They include the assignment of approval authority for group and company directives as well as department- and division-specific directives, process descriptions for the creation, quality inspection, approval, publication, implementation and monitoring of directives as well as regulations for their revision and repeal.

The management of the respective group units is responsible for implementation of the directives. The "Confirmation of Compliance" process is carried out each year. As part of this process, 58 group units must confirm that they have followed the relevant policies. If this cannot be entirely confirmed for individual units, these units must create a roadmap of how the gaps will be closed. Monitoring compliance with these group regulations takes place within the framework of audits by the group and local audit departments.

The Austrian Supreme Administrative Court (VwGH) has revoked the administrative fine imposed on Raiffeisen Bank International AG (RBI) by the Austrian Financial Market Authority (FMA) in 2018. The decision on the next stage of the proceedings lies with the Austrian Federal Administrative Court (Bundesverwaltungsgericht). In any case, RBI will be reimbursed the entire fine in the amount of € 2.7 million.

A substantial fine of € 109,000 was imposed on one network bank due to non-compliance with laws and regulations in the social and economic area. This involved several individual complaints. RBI defines a threshold of € 100,000 for individual loss events above which direct measures must be taken by the responsible Operational Risk Manager from the respective business area. The indicator does not include any penalty interest due to tax backpayments or complaints. In addition, there were 15 warnings from the customer protection authorities and 30 dispute settlement procedures at one network bank, of which nine cases have already been resolved.

Lobbying

Lobbying is defined as the deployment of suitable people within the company or independent companies to influence public decision-making processes for the purpose of safeguarding or enforcing specific interests in respect of the public sector. We basically consider this to be advisable and legitimate in the process of democratic decision-making and in matters of the execution of state regulations.

This activity is subject to high standards of transparency, both for specialized lobbying companies and for companies that use their own employees – known as corporate lobbyists – for lobbying activities. All members of RBI are required to register lobbyists who are active for them in the national lobbying register. At RBI, lobbying work is carried out via RBI AG as well as the Fachverband der Raiffeisenbanken (Association of Raiffeisen Banks, part of the Austrian Economic Chambers [WKO]). Accordingly, RBI AG is registered in the Austrian lobbying register.

At EU level, RBI AG is registered in the transparency register of the European Commission and the European Parliament. This involves observing activities by EU institutions with regard to possible impacts on the Raiffeisen Banking Group (RBG), creation of networks and shared interest coalitions and specific research and preparation of information on EU initiatives and measures in the area of financial services that are of relevance to us (e.g. deposit insurance fees, corporate governance). Since being included in the register, RBI AG is bound to comply with the code of conduct of the institutions (European Commission/European Parliament). Our position statements concerning consultations of the European Commission can be found on the Commission website. At national level, our position enters into joint position statements by the Austrian Economic Chambers, banking and insurance section. (Membership of the Austrian Economic Chambers is mandatory.)

Corporate lobbyists of RBI also undertake to observe the following points in their contact with officials: They are committed to the truth, and any information that they provide must be – to the best of their knowledge – undistorted, complete, up to date and not misleading. They ensure that officials know who they actually are, that they work for RBI, and declare that they are entered in the lobbying register.

All lobbyists who work for RBI obtain information exclusively by fair means and make decisions in a fair way. They inform themselves about the restrictions on activities and rules on incompatibility that apply to office holders and comply with these restrictions and rules. They do not tempt office holders to infringe the applicable rules and standards of behavior and never exert unfair or inappropriate pressure on office holders. Clear rules are defined in our Compliance Manual as well as the “Code of Conduct according to Article 7 of the Lobbying Act”. More information can be found on the RBI AG website at www.rbinternational.com → Investors → Corporate Governance → Code of Conduct pursuant to Art. 7 Austrian LobbyG.

The Management Board of RBI AG is solely authorized to approve contributions to political parties, election committees, party-affiliated organizations and political figures (politicians, candidates) for all of RBI, and such contributions are permitted only if the following conditions are fulfilled:

- The contribution does not violate any statutory regulations.
- The contribution is within the customary extent of the respective country.
- The contribution is not apt to have any improper impact.

Such payments must be handled transparently, involving RBI Group Compliance. The transparency provisions regarding party financing and lobbying that have been in place since January 1, 2013 must be complied with and are implemented in the Group Executive Office of RBI AG. In 2019, RBI again did not make any financial contributions in kind to any politicians or parties.

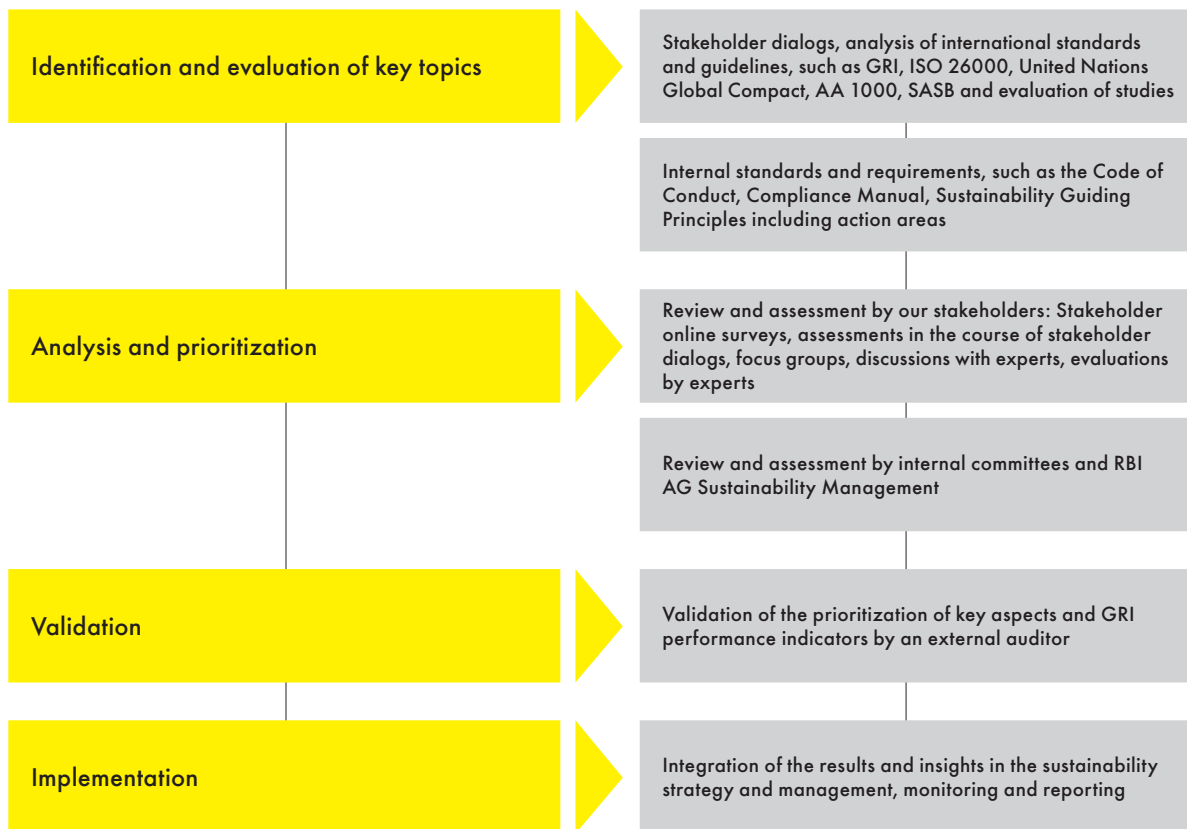
Material topics

We pursue two approaches in the further development of our sustainability strategy and the definition of reporting content and focal points: On the one hand, we want to know what standards we must meet in order to enjoy long-term success. On the other hand, it is important to us as an internationally active banking group to know what our stakeholders expect of us. Accordingly, we make use of a multi-stage materiality analysis that includes our stakeholders, in order to identify the areas of activity and key sustainability aspects.

Since the publication of the fourth generation of the Global Reporting Initiative (GRI G4) and the GRI Standards, the principle of materiality has been placed at the center of reporting. In this way, the GRI emphasizes even more strongly than before that sustainability reports should be focused on the material topics of sustainability. The process of identifying and prioritizing the relevant topics and aspects must also be systematic and well documented.

Materiality analysis

Materiality analysis process



Identification of relevant topics

The selection of material topics takes into account internationally recognized criteria and sustainability standards, such as those created by the GRI, United Nations Global Compact, SASB Sustainability Accounting Standards Board and ISO 26000. In addition, we consider feedback about the Sustainability Reports and evaluate dialogs with individual stakeholders, such as within the framework of the annual Stakeholder Council and other communication forums, such as focus groups.

Direct feedback in the form of surveys and workshops as well as evaluations of discussions held with individual stakeholder groups, including customers, employees, rating agencies, non-governmental organizations and sustainability experts, as well as the defined focal points of the company strategy, also served as important sources for RBI and its Sustainability Officers in identifying key topics.

The process for identifying topics is based on the question of whether the given topics influence company activities now or in the future and whether RBI is in a position to influence them directly or indirectly.

Prioritization of the sustainability aspects and materiality analysis

The prioritization of identified topics with regard to their materiality is based on a multi-stage approach:

1. In order to be able to better evaluate and subsequently prioritize the material topics and areas of activity, the following tool was used to prepare and present topics in 2015: the topic map. .
 - a. First, a list of the current material topics was drawn up by Group Sustainability Management. This is based on an internal analysis of past Stakeholder Councils, focus groups, sustainability reports, online surveys (online materiality survey 2013 and selective evaluations of the materiality of specific sustainability aspects), discussions with experts and the GRI.
 - b. The list was checked and added to by an external sustainability expert. At the same time, additional requirements of recognized standards and guidelines (incl. the Global Reporting Initiative, ISO 26000, EU Directive on non-financial reporting, Sustainable Development Goals) as well as current corporate strategies were also incorporated.
 - c. Next, the relations between the concepts were recorded. On the one hand, this involves hierarchical structures based on strategic clusters and concept levels (e.g. values, strategies, tools), and on the other, causal relationships and impact levels (e.g. input, output, outcome, impact).
 - d. Finally, these data were evaluated with the aid of network analysis software, and a topic map was created.

The eight most material topics areas were identified from the topic map. These formed the basis for the stakeholder online materiality surveys carried out in 2016 and 2018.

- Work environment
- Inhouse ecology
- Commitment to society and the environment
- Sustainable products and services
- Economic added value
- Organizational management
- Regulations and controlling
- Transparency and disclosure

2. The current materiality matrix was created on the basis of the results of the 2018 online stakeholder materiality survey.

3. In the table “Material topics” (see page 31), we present how the topics we identified as material are related to the associated key GRI topics.

4. Validation of the material aspects, including GRI’s compliance, was carried out by an external expert who has international experience as an auditor of sustainability reports produced by financial service providers. This expert examined the identified prioritization of topics and performance indicators.

5. A workshop was held in December 2017 with around 20 external and RBI-internal participants with the appropriate professional expertise and chaired by external experts, in order to arrive at expert-based weighting and determination of the impacts of RBI’s business activities on the economy, environment and society. The impacts on the material topics were identified in two discussion groups. All workshop participants then anonymously assessed the material topics, and particularly the extent of the impacts thereof. The results were then ranked and subjected to critical review. In a follow-up meeting, the Group Sustainability Management Team, together with the external experts, determined and discussed further important impacts that have not yet been achieved.

Stakeholder online survey

In August and September 2018, around 2,200 stakeholders were invited to participate in an online survey on sustainability at RBI. A total of 810 stakeholders took part in the survey, corresponding to a return rate of 36.2 percent.

The stakeholders were asked to evaluate the topics identified by us (see point 1 on page 27). They were asked to assess the relevance of the topics to them, i.e. the extent to which they have a significant influence on their evaluations and decisions with regard to RBI.

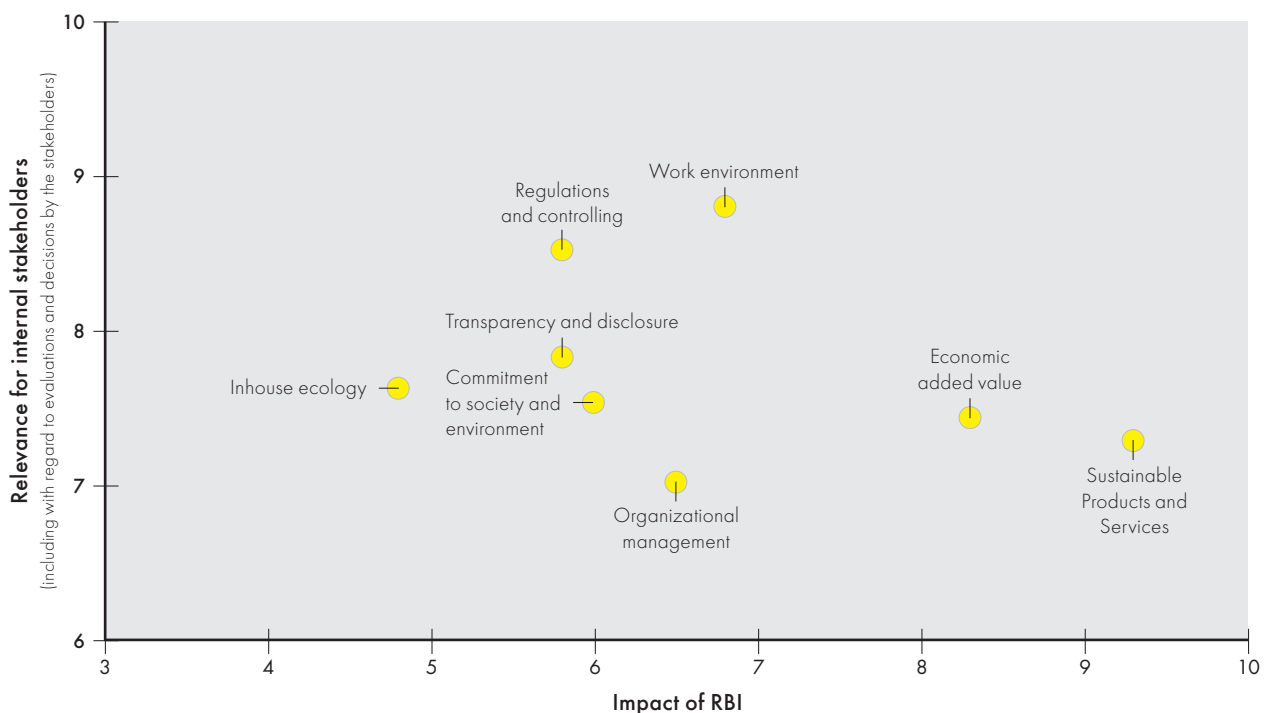
The survey recipients included employees from RBI AG, the Austrian subsidiaries and 13 network banks (Poland was not included on account of its imminent sale in fall 2018). As the owners, the Raiffeisen regional banks were also included as internal stakeholders. The following groups of external stakeholders were surveyed: customers, business partners, NGOs and NPOs, the capital markets (including investors and rating agencies), education and research, politics and administration, media and special interest groups.

We consider the survey to be representative in terms of evaluating and assessing materiality and deriving measures for the future.

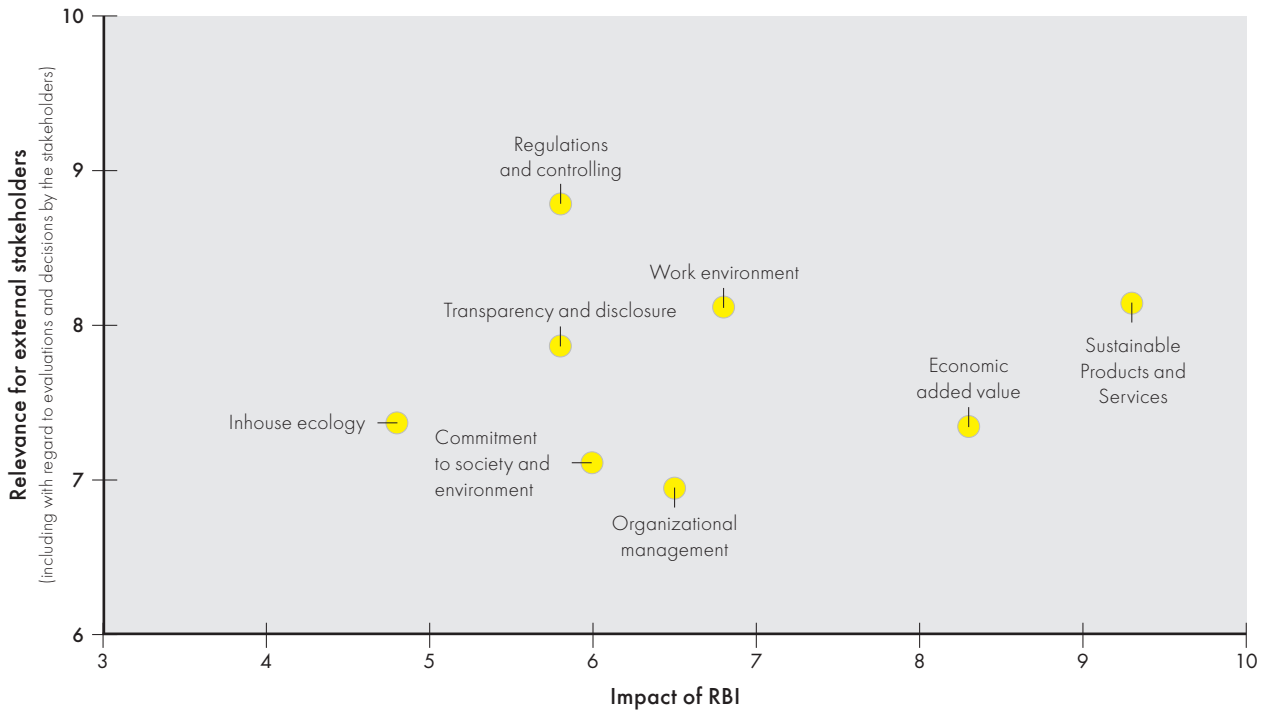
We deliberately prepared the adapted materiality matrix separately for internal and external stakeholders. We refrained from calculating an overall score, as each weighting involves the potential for distortion. The materiality matrices illustrate the significant economic, ecological and social impacts of RBI (x axis) and the evaluation of the topics by the internal and external stakeholders (y axis).

The results of the materiality survey show what our Sustainability Management needs to focus on in the future. Our sustainability program has been modified accordingly.

Materiality matrix – main topics (from the point of view of internal stakeholders)



Materiality matrix – main topics (from the point of view of external stakeholders)



Sustainable Development Goals

In order to help find solutions for global challenges, promote human welfare and protect the environment, the international community of states making up the UN adopted “Agenda 2030” in September 2015 in the interests of sustainable development. At its core are 17 goals for sustainable development – the Sustainable Development Goals (SDGs) and their 169 sub-goals. The SDGs encompass social and economic development as well as environmental sustainability. They also address aspects such as peace and security, justice and global partnerships, all of which are of great importance for sustainable development. The SDGs are globally applicable. In other words, all 193 UN member states, including Austria, are called upon to contribute to achieving the goals according to their means. Incentives should also be established to encourage non-state actors to increasingly make active contributions to sustainable development.

As an international banking group, we consider ourselves obliged to support these important international initiatives within the scope of our sustainability agenda. Our focus is on those SDGs that are most material and relevant to our business activities and that best complement our sustainability strategy.

To make this possible, we worked with an external consultant in 2017 to create a structured process to identify the SDGs that are most material to our business.

SDGs relevant for RBI



Of the ten SDGs identified as relevant to RBI, the eight mentioned below were considered particularly relevant – both for the group as a whole and for the core business. Priority will be given to these SDGs over the coming years. They directly expand upon the aspects and topics that have already been identified as material.

The topics and aspects addressed in this Report that have SDG relevance are specially indicated.

The eight most important SDGs for RBI are:

- SDG 1: To end all poverty in all its forms everywhere.
- SDG 4: Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all.
- SDG 5: Achieve gender equality and empower all women and girls.
- SDG 7: Ensure access to affordable, reliable, sustainable and modern energy for all.
- SDG 8: Promote sustained, inclusive and sustainable economic growth and productive full employment and decent work for all.
- SDG 9: Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation.
- SDG 13: Take urgent action to combat climate change and its impacts.
- SDG 16: Promote peaceful and inclusive societies in order to foster sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels.



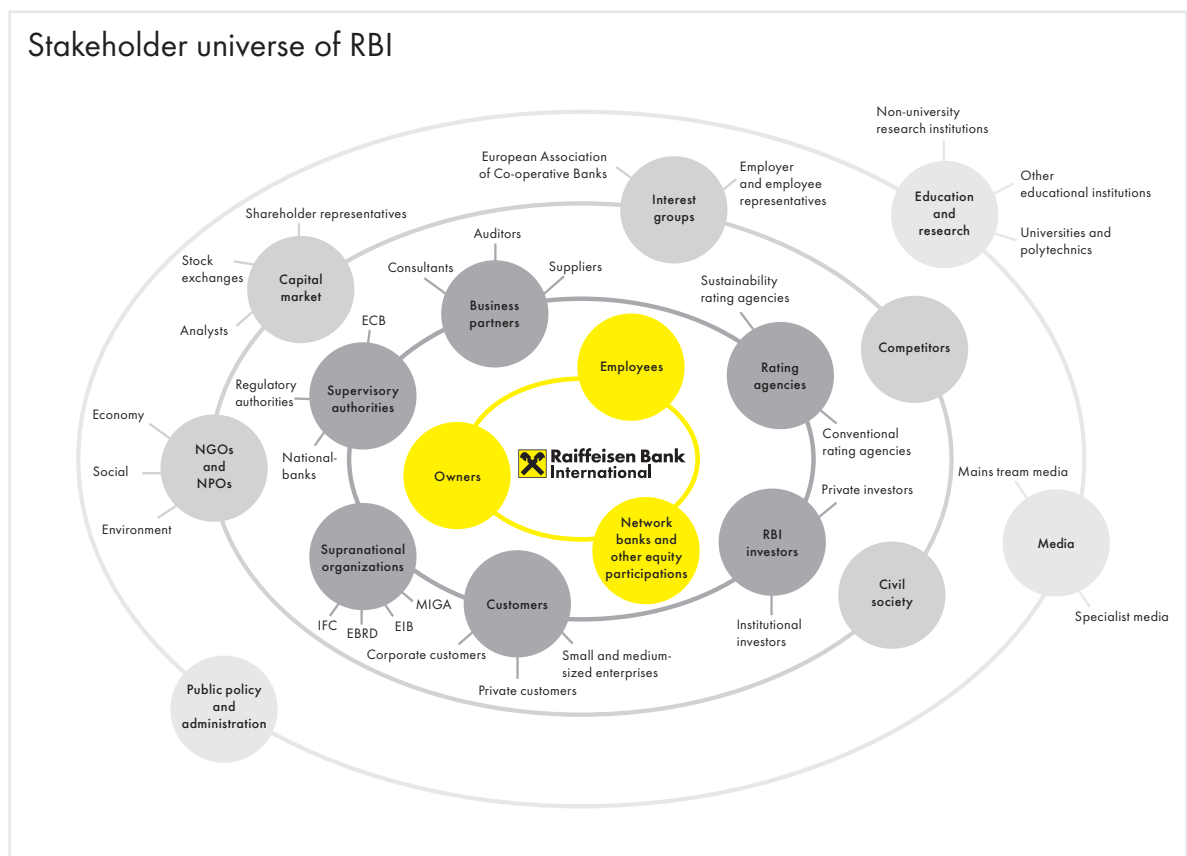
Stakeholder inclusion

Our business activities affect the interests of many stakeholder groups and people in different countries. We also recognize that we are only able to run our company sustainably if we engage in frank and constructive dialog with our stakeholder groups and seek out and find common solutions, even on controversial topics. Involving our stakeholders is therefore one of the core action areas of the sustainability strategy and a central element of our sustainability management.

We identify and assess relevant and sensitive issues through regular dialog with stakeholders. In various forms of communication with our stakeholder groups, we evaluate the relevance of sustainability topics. In our sustainability committees, we consider the results of the stakeholder dialogs, including controversial themes, and based on what we have learned, we develop concrete objectives and measures for further development of our sustainability management.

Our stakeholders

RBI defines its stakeholders as those people or groups of people that have a legitimate interest in the company through their direct or indirect business activities. Stakeholders are therefore primarily employees, customers, owners, subsidiaries and equity participations as well as business partners. There are also several other stakeholder groups with regular mutual relations.



Our stakeholder approach as a fair partner

RBI is a fair business and dialog partner to all stakeholders. As a partner, we interact in an open and respectful manner with employees, customers, business partners, shareholders and other stakeholder groups. Transparency – that is to say, the disclosure of measurable objectives and the reporting of measures taken and the success in meeting their targets – forms our central, overarching guiding principle.

We foster and promote constructive exchange with our stakeholders. We also endeavor to recognize the needs of our most important stakeholders, and to act within the scope of our powers.

RBI places great value on fair business and operational practices. This includes fairness and transparency towards employees, customers and shareholders. Just as important to us is exemplary conduct within our sphere of influence. In our internal regulations, we have clearly stated that in our pursuit of profit, there must be no violations of law or of the Code itself. We forgo business that can take place only through such practices.

The rules of fair competition clearly apply to RBI. We feel obliged to offer an outstanding service culture which strives to exceed the expectations of our customers wherever possible. When making recommendations, we ensure that they are given in an honest and fair manner and that the customers are adequately informed about the risks. False or misleading advertising is something we feel is unacceptable.

RBI stands for transparent disclosure and responsible marketing. Our reporting on business activities and sustainability is conducted transparently and comprehensively, based upon recognized and authorized international standards (such as the Global Reporting Initiative). As such, our communication with stakeholders goes beyond the statutory requirements.

At a time when banking is more than ever a matter of trust, the reception that our customers have given us shows that our fair approach is the correct one. This trust is based on our deep roots in the countries and our relationships with their people, and also on the efforts made by our employees every day to deepen this trust. We share a common goal with our customers: Success. We have internalized this company principle and put it into practice every day, such as in the way we actively offer our customers tailored, personalized solutions based upon their requirements.

Our employees are our most important asset and the key to the success of RBI. With nearly 47,000 employees, they represent the largest stakeholder group in terms of numbers, right after our 16.7 million customers. We encourage them, but we also demand excellence from them. We are committed to living by the performance principle and promoting team spirit. This means that we want the very best people, who will become even better with us. In return, we provide systematic further training, attractive development opportunities and a working atmosphere characterized by team spirit.

We work closely with our shareholders and see them as both dialog partners and consultants. Additionally, we share an open dialog on many levels with representatives of our stakeholders, and we are active participants in various forums such as the United Nations Global Compact (UNGC), the United Nations Environmental Program Finance Initiative (UNEP FI), Transparency International, the Global Reporting Initiative (GRI) and respACT – Austrian Business Council for Sustainable Development.

We view environmental and climate protection as part of our responsibility toward society, and we see ourselves as a fair partner to the environment. The direct environmental impacts of our operational activities are limited compared with those of production industries. Nevertheless, RBI has the goal of limiting negative environmental impacts at all of its sites to the greatest possible extent, and – where possible – going beyond basic compliance with statutory requirements and demands.

A prerequisite in our business and operational practices is the fair, ethical and legally compliant behavior of all members of our staff. You can find more information about this on page 21 onwards.

A key part of our corporate culture is in-depth communication with our shareholders. This is why we ensure that their feedback and input is used in our strategies and operations. The result of this is a shared system for the creation

of added value. The shareholders of RBI AG exercise their rights according to the principle of “one share, one vote” by voting at the Annual General Meeting. All shareholders have entirely equal rights, and can exercise their right to vote in person or by proxy.

Naturally, we have a great responsibility toward our shareholders. This is why optimizing shareholder value is part of our corporate vision. We are not interested in short-term value growth. Good profitability, which we can use to build up equity from within, and the long-term profitable development of RBI are good not only for owners and shareholders but also for all other stakeholders. They safeguard our common existence.

Dialog und Information

For the inclusion of our stakeholders, we engage in many forms of dialog including the Internet, intranet, blogs, workshops and interactive events, surveys, conversations with experts, training courses and participation in local, national and international discussions on sustainability and sustainability initiatives.

In order to reach as many stakeholder groups as possible, we regularly carry out comprehensive stakeholder surveys. The last stakeholder survey was conducted in summer 2018. Over 800 stakeholders took the opportunity of working with us to reprioritize the material topics for RBI (see page 28 onward).

The results of the stakeholder surveys are reflected in our materiality analysis and are integrated into our sustainability management alongside the results from focus groups, discussions with experts, and the annual Stakeholder Council.

The materiality analysis is an important tool for our annually held Stakeholder Council. This allows for direct selection of the topics that we will discuss in greater depth with our stakeholders. At the Stakeholder Council and within the context of our reporting, we share information about the progress we have achieved in our sustainability performance. Our objective is to transparently disclose the most important expectations and recommendations of the stakeholders as well as our responses and associated measures. Here too, we focus primarily on those topics and aspects that we and the stakeholder groups have identified as material.

Selected forms of dialog

Information	Dialog and consultation	Participation
Goals: Creating transparency, sharing information	Goals: Open exchange and dialog on perspectives; expectations and possibilities for solutions; listening and learning	Goals: Active participation, cooperation, setting out initiatives, implementing projects
Sustainability Report based on GRI Standards	Stakeholder Council	Active initiation of sustainability measures (e.g. via RNI)
UNGC report “Communication on Progress”	Focus groups	
Participation in the CDP	Surveys and opinion polls on sustainability topics (e.g. online surveys)	Participation in national initiatives (e.g. respACT)
Sustainability information on the company websites	eLearning tool (internal sustainability training)	Participation in international initiatives (e.g. UNEP FI, UNGC, EACB, VfU)
External and internal Communication (e.g. regular articles in the employee magazine INSIDE) as well as public relations work	Social media (internal Raiffeisen blog on sustainability and corporate responsibility)	Support of projects (e.g. cooperation with polytechnics and universities)
Participation in sustainability ratings of agencies (e.g. ISS ESG, Sustainalytics, Vigeo-EIRIS)	Ad hoc dialogs with policymakers and various specialized lectures (e.g. at universities)	Incorporation of external stakeholders in inhouse committees (e.g. on the Sustainability Council)
Articles in specialized publications	Organization of events (e.g. DisAbility Talent Programme 2019 closing event)	

Stakeholder Council

The most important communication format for us is the annual Stakeholder Council, in which various stakeholder groups enter into dialog with representatives of our Management Board and management. The goals of the event are dialog and knowledge transfer, informing the participants about progress achieved, discussing possible actions and jointly considering and dealing with current sustainability questions.

Of the suggestions from the Stakeholder Council in 2018 on the topic of digitalization, the following points were prioritized and implemented 2019:

- As part of the green bond issue in 2018, sustainability impact measurement (carbon footprint) was implemented in order to increase transparency by measuring the footprint (see page 79).
- A strategic sustainable finance core team was established in 2019. The aim is to increase the proportion of environmentally products in the overall portfolio. This is also set out in the Sustainable Finance Roadmap. With this move, RBI is addressing the suggestion that sustainability be integrated into bank controlling to an even greater extent.
- We have complied with the request to intensify the drive for sustainable financial products in various respects – for details see page 89 to 80
- Our numerous initiatives in the area of diversity management are helping our employees to take advantage of flexible working models and achieve a healthier work-life balance (see page 99).
- Our new values, particularly the “Collaboration” value, and our efforts to be an adaptive company are directly linked to the aim of realizing an open corporate culture.
- Since fall 2019, RBI in Austria has transparently presented climate targets and success stories for employees via a dedicated website for environmental topics (see page 123).
- The quarterly Sustainability & Diversity newsletter has also ensured greater transparency and improved communication since 2019.
- As part of our commitment as a corporate citizen, which extends beyond our core business, we have entered into a partnership with “Impactory”, the first mobile marketplace for donations to non-profit organizations (see page 152).

Work continued on the following measures from the Stakeholder Council in 2017.

- The implementation of strict lending criteria and policies has already been realized for some sectors and is continuing with the enhancement of existing policies.
- The suggestion that an RBI green bond be issued was again taken up. The second green bond was issued in September 2019 (see page 79).
- The climate strategy formulated in 2017 was pursued as recommended by the stakeholders.
- In 2019, we remained committed to communicating the environmental measures adopted, both internally and externally.
- The numerous measures with regard to SDG 5 on gender equality continued (see page 101). We are increasingly focusing on directly addressing the personnel-relevant processes. As recommended by the stakeholders, all of this is intended to sustainably change the relevant structures in order to have a positive impact when it comes to gender equality.



The 10th RBI Stakeholder Council was attended by over 80 people from various stakeholder groups, including customers and business partners, employees and owners, and representatives from the financial world and rating agencies, education and research, special interest groups, media, politics and administration, NGOs and NPOs.

CEO Johann Strobl welcomed the guests and discussed how the changing environment, with its new customer requirements and new resources, has prompted the bank to intensively address its positioning. The outcome is “Vision 2025” and the aspiration to be the “most frequently recommended financial service provider” by 2025. This will be achieved through continuous innovation aimed at making customers’ lives easier. With this in mind, the customer relationship will be at the heart of any and all changes.

Andrea Sihn-Weber, Head of Group Sustainability Management, presented the latest developments in sustainability management and the changes that have taken place since 2018. She added that the various measures clearly demonstrate that the existing strategy of being a “responsible banker, fair partner, and engaged corporate citizen” is continuing to be pursued systematically and successfully.



Stakeholder Council 2019, © Sabine Klimpt



CEO J. Strobl, S. Mills, A. Sihn-Weber, C. Helmenstein,
© Sabine Klimpt



Input from the Corporate Banking Board,
P. Lennkh, © Sabine Klimpt

Christian Helmenstein, Board Member of the Economica Institute of Economic Research, started by discussing why some national economies are doing better than others. Unlike at the start of the 20th century, success is no longer determined by the availability of natural resources, but by human capital. Austria is benefiting from the European community of states and, in particular, the opening up of Eastern Europe. Helmenstein then discussed the analysis of the importance of RBI to the economy. There have been changes in the environmental conditions in the banking sector in recent years, such as regulatory measures to safeguard financial market stability, restructuring in both Austria and Central and Eastern Europe, a sustained low interest rate environment, and adjustments to reflect growing digitalization as well as changes in user behavior. For this reason, a study was conducted to calculate the economic footprint for 2018 as a measure of the value-added and employment contributions of RBI in all countries in which it is active. The calculation of RBI’s economic impact took into account not only the direct economic contributions resulting from its operating activities, but also the indirect effects throughout the upstream value-added network (for details see page 48).

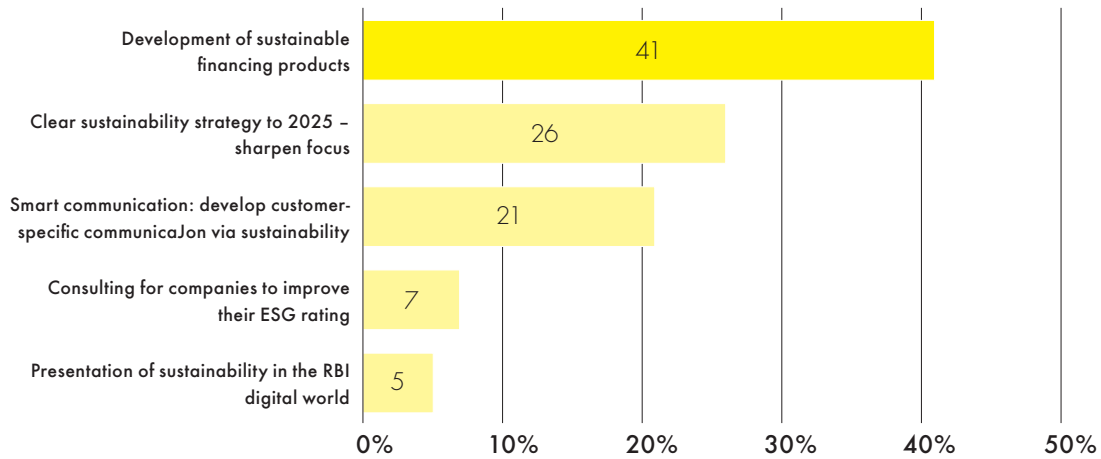
In her presentation, Stefanie Mills, Head of Group Strategy Development, reported on the process leading to the development of the new vision and mission, including the extensive involvement of stakeholders throughout the entire group. This strategic refinement also involved the redefinition of the corporate values. The four new values – Collaboration, Proactivity, Learning, and Responsibility – are primarily aimed at improving cooperation, diversity, encouraging employees to act proactively and making them open to continued personal development, establishing a new culture of error prevention, and promoting trust. Mills concluded by underlining how important it is for everyone to take responsibility for their own actions.

Following the information section of the 10th Stakeholder Council, working groups extensively discussed how the RBI mission “We transform continuous innovation into superior customer experience” can be optimally filled with life from a sustainability perspective and on the basis of the corporate values. The four workshops focused on the stakeholder groups addressed by the mission: employers, customers, shareholders, and the general public.

Each group subsequently presented their five best ideas on the respective topic to the entire Stakeholder Council, allowing all of the participants to find out what had been discussed at the other tables and prioritize the suggestions presented using real-time voting.

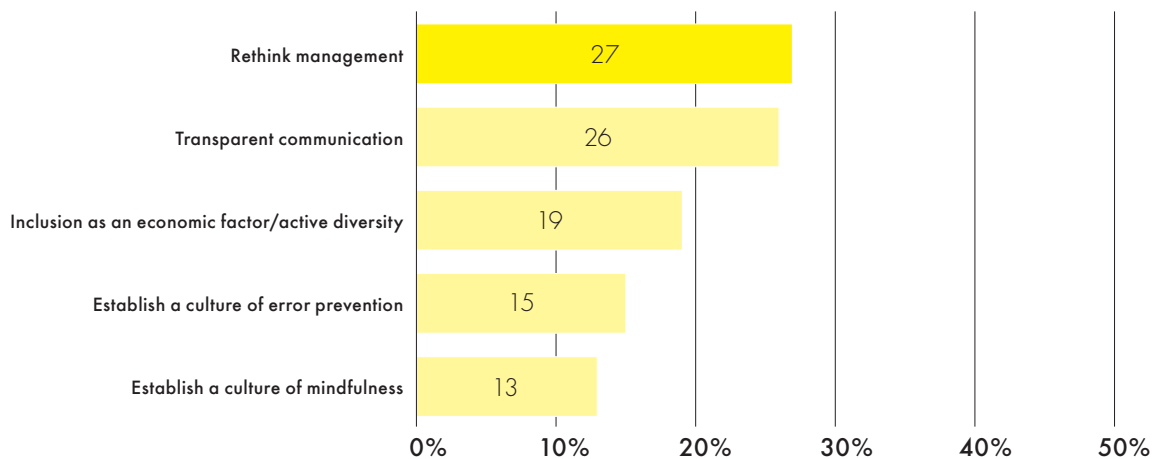
Stakeholder group “Customers”

“We constantly strive to improve customer experience and enable our clients to achieve more in their lives and businesses.” What needs to be done – from a customer perspective – to fill this mission with life?



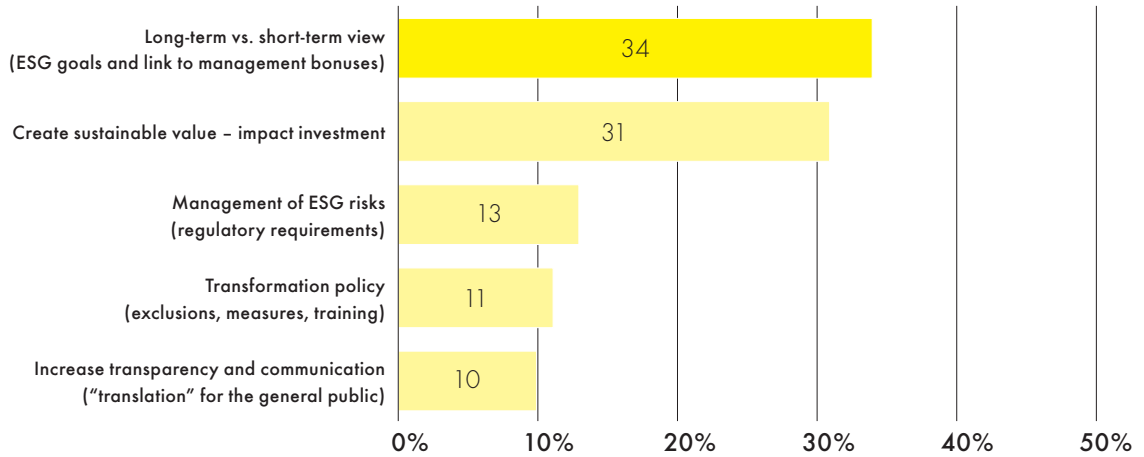
Stakeholder group “Employees”

“We value expertise and create a working environment which promotes collaboration, creativity and entrepreneurial spirit.” What needs to be done – from an employee perspective – to fill this mission with life?



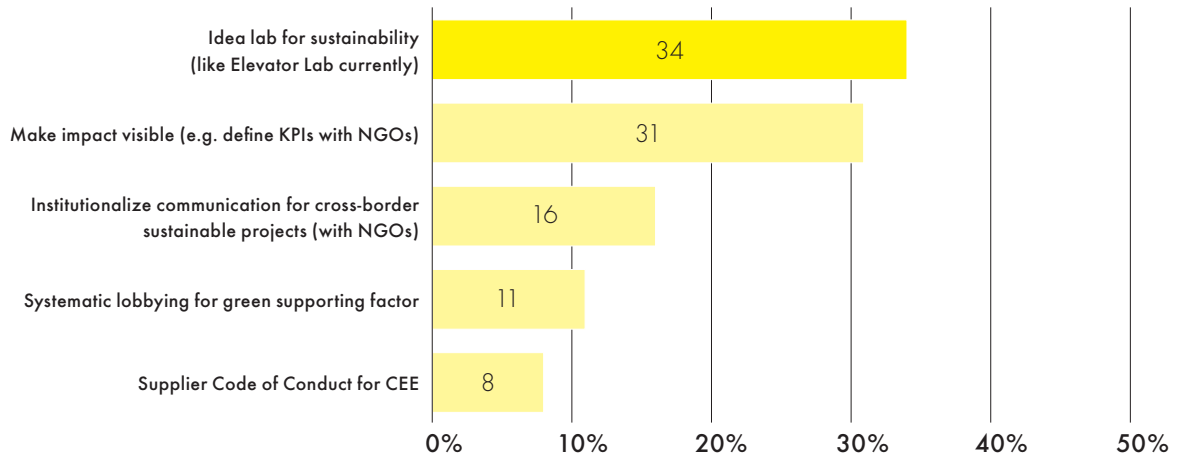
Stakeholder group "Shareholders"

"We aim to generate solid and sustainable shareholder value" What needs to be done – from the shareholders' perspective – to fill this mission with life?



Stakeholder group "Public"

"We act in a socially responsible manner, fostering the long-term welfare of the people and businesses in our markets." What needs to be done – from the public perspective – to fill this mission with life?



In his closing address, RBI Management Board member Peter Lennkh expressed his appreciation for the participants, the discussions and the numerous suggestions, adding that the results of the Stakeholder Council would now be deliberated and followed up internally.

Sustainability ratings, indices and awards

Sustainability ratings and sustainability indices

In addition to financial indicators, sustainability criteria are increasingly involved in the investment decisions taken by investors. Analyses and ratings by agencies specializing in sustainability – such as ISS ESG, Sustainalytics and Vigeo Eiris – and index providers offer guidance and orientation.

ISS ESG



ISS ESG evaluates a company's social and ecological performance in the context of corporate ratings by applying over 100 sector-specific social and environmental criteria. ISS ESG ensures that the ratings are kept up to date through regular update cycles. In order to make the evaluations transparent, ISS ESG publishes not only criteria and processes, but also important rating results.

RBI's sustainability rating was confirmed at level "C+" in June 2019, which corresponds to "Prime Status".

Sustainalytics



Sustainalytics is a leading independent provider of environmental, social and corporate governance (ESG) research, ratings and analyses. It specializes in analyzing and evaluating the sustainability performance of companies and countries, and helps investors around the world to develop and implement responsible investment strategies.

As of June 2019, Sustainalytics rated RBI as an outperformer in terms of its overall ESG score. This meant it occupied 37th place out of the 336 companies ranked.

FTSE4Good



FTSE4Good

Awards

Austrian Sustainability Reporting Awards



Presentation of the ASRA award to the RBI, © Sabine Klimpt

RBI AG has been included in the FTSE4Good Index Series of FTSE Russell since 2015. The FTSE4Good Index Series is designed to measure the performance of companies that have effective environmental, social and management (ESG) practices. This is measured on the basis of transparent criteria.

In November 2019, the Chamber of Chartered Accountants (KSW) presented the Austrian Sustainability Reporting Awards (ASRA) for the best sustainability reports in Austria for the 20th time. RBI (jointly with OeKB) took first place in the "Large Companies" category, which covered a total of 22 reports. This meant that RBI's sustainability report was recognized for the seventh year in succession, during which time it has taken first place three times. This confirmation by the external experts on the jury is not only extremely satisfying, but serves as motivation to make the forthcoming report even better.

Among other things, the qualitative jury feedback on RBI's sustainability report praised its balanced reporting, the depth of reporting with a consistent structure over many years, the detailed description of the implementation of the diversity strategy, and the existence of a diversity vision. In addition, the jury had positive words for the stakeholder analysis and stakeholder dialog, the separate presentation of the stakeholder perspective in the materiality matrix, the impact analysis, and the description of the materiality analysis. There was also praise for the ambition and innovation of the report (including the digitalization survey and the benchmark green bond issue) and the successful presentation of the focal area of "Digitalization".

Among other things, the qualitative jury feedback on RBI's sustainability report praised its balanced

CDP



Once a year, the non-profit organization CDP surveys and evaluates the CO₂ emissions of listed companies on behalf of investors in over 90 countries. In order to make it possible to compare qualitative and subjective facts in connection with the answers provided by the companies, these facts are subjected to a points-based evaluation system. The goal is to evaluate the degree of maturity of companies with respect to their strategic alignment on climate-related issues. Only companies that can

demonstrate a score of at least 80 percent on the "Leadership" level are given a place on the A-list. It is also necessary for CO₂ reporting to be verified, for no relevant CO₂ emissions to be excluded from the reporting, and for companies to have set themselves ambitious emissions reduction targets.

In 2019, more than 8,400 companies reported their CO₂ data to CDP. Using this data and the CDP scores as an information base on material climate risks, investors and companies can make better decisions when selecting suppliers. Only 925 companies worldwide and 159 companies from the Germany, Austria and Switzerland region secured a place on the CDP Leadership List (A and A-) in 2019.

RBI is one of the five best companies in Austria to be included in this ranking. In addition, RBI is the best domestic financial sector company for the fifth year in a row.



RBI was recognized by CDP for the seventh successive year for its high standard in answering the questionnaire. For the first time, RBI was also identified as a leader for its cooperation with its suppliers in the area of climate protection and included in the CDP Supplier Engagement Leaderboard.

**Field of action Responsible banker:
For sustainability in the core business**



CORPORATE VALUE "RESPONSIBILITY"

Responsible banker

As a “responsible banker”, long-term added value is our primary objective. Therefore, our business strategy as well as our products, services and processes are aligned with this goal. To achieve this, we take a holistic approach. Rather than limiting ourselves purely to generating economic value, we always consider the environmental and social impacts of our business activities as well. Effective and sustainable performance can be achieved only if these aspects are also taken into account.

Being a responsible banker means taking responsibility in our core business, as this is where the most effective leverage factor is to be found. RBI therefore believes that granting loans and investing funds represent the primary and most important fields of action for achieving sustainable success. In all business areas and products, RBI takes great care and responsibility to structure its business and business relationships for long-term resilience, to avoid social and environmental risks and to take advantage of opportunities to improve environmental protection and social standards.

Impacts, risks and opportunities

Only by knowing the impacts of our business activities on the environment and society can we pursue a serious policy of sustainability and align the company strategy accordingly with this goal. However, the sustainability impact of the core business of a bank is felt across a wide range of aspects consisting of many opportunities as well as risks. For instance, when considering the economic added value from the business activities, we make an indisputable contribution to the stability, resilience and productivity of the economic system. On the other hand, this naturally poses the risk that the real economy could become caught up in the problems that arise from the financial economy. The question of just distribution of the added value among stakeholders – in particular shareholders, employees and customers – is often a controversial one as well.

The structuring and sustainability of the products and services we offer play important roles in this respect. As a bank, it is up to us to make funding available for the implementation of sustainable projects or to refrain from supporting the realization of projects that are not sustainable. In deciding to whom and for what purpose we provide loans, we have an impact on the environment and the climate as well as social issues like health and upholding human rights. By considering environmental and social aspects (including human rights) or stipulating requirements in our financing decisions, we also motivate our customers to change their perspective. This also applies to our own investments and the funds managed by our asset management company (“active ownership”). We believe that possessing a certain market power is a great responsibility, one we wish to exercise in accordance with our principles for the good of society. A similar approach also applies to the collection and processing of customer data (big data). We have an impact on the transformation of business and consumption in the direction of greater sustainability and we are in a position to incentivize or support such innovations. The financing of infrastructure investments also plays a major role. Inevitably, our business activities leave behind not only an environmental footprint, but also a social footprint.

The impacts of our activities are also still felt in other areas. We also make a contribution to supporting the Sustainable Development Goals (SDGs) (see “Sustainable financing” starting on page 64). For example, disadvantaged groups of the population can attain greater equality in socio-economic respects through purposefully designed products and information offers (see “Initiatives for improving access to financial products for disadvantaged groups of the population” on page 82). We also have an obligation to ensure that we do not contribute to the over-indebtedness of customers through granting loans irresponsibly, thereby endangering the existence of these (see “Responsible and fair lending” on page 57). Another worthy goal is achieving and maintaining a foundational awareness of the concepts of saving, preparing for the future and economic responsibility as well as an associated product base, which we support with our investment products (see “Sustainable investment” starting on page 70). All this in turn has an influence on the prosperity and quality of life of the population.



© Paul Gruber

Michaela Seelig, Director of Sustainable Finance and Regional Economic Policy at the Austrian Federal Ministry for Climate Action

"To overcome the climate crisis, significantly more capital needs to be directed toward a sustainable future. The Green Deal recently published by the European Commission puts the level of additional investment required to achieve the climate and energy targets for 2030 at € 260 billion a year. Public funding alone will not be enough to meet this challenge. Accordingly, redirecting financial flows and mobilizing private capital will be extremely important. To create incentives for more private investments in green projects, the European Commission published its Action Plan on Financing Sustainable Growth in 2018. This represented a major step toward a sustainable financial system. The objectives are reorienting capital flows toward sustainable investments, managing financial risks, and encouraging transparency and a long-term mindset. With the development of a classification system for green activities, a common taxonomy for ecologically sustainable investments is being defined for the first time. This will help to ensure greater transparency and credibility, allowing sustainability and investments in climate protection to become the new norm in financing and making the financial sector a part of the solution for a climate-neutral future."

QUOTE



Conversely, we are also aware of the risks that affect our business activities and we work to counteract these. When considering the risks in connection with the environment, the negative impacts of global warming must also be taken into account. This includes consequences for tourism, agriculture, forestry and health as well as the damages resulting from increasingly frequent natural disasters, which contribute to the destruction or depreciation of our own assets or assets financed by us. On the other hand, stricter environmental protection laws and regulations can make existing investments less profitable or even unprofitable altogether. The market can also be expected to anticipate various future developments. The withdrawal of many investors from the area of fossil energy, especially coal and carbon-dependent industries, is an indication that such assets of our customers or investees can be expected to fall in value over the medium term ("carbon bubble").

The EU has set itself the target of becoming climate-neutral by 2050, which it intends to achieve by implementing its Green Deal. This contains packages of measures for sustainable ecological change, including dramatic reductions in emissions and significant investments in green technologies, research, and innovation. This will open up new opportunities for additional business and attracting new customers.

With regard to social and societal risks, factors such as poor working conditions, endangerment of health and a failure to uphold human rights can play a very significant role in connection with financing and investments we carry out. We strive never to be involved in or associated with human rights violations. We also endeavor to prevent such violations within the scope of our influence and our capabilities. In addition to our intrinsic interest in avoiding human rights violations, it is also in our economic interest to decrease the risk of strikes, loss of personnel, regulatory fines or compensation payments on the part of our customers.

The timely identification of these risks together with the traditional business risks using appropriate care and, where necessary, extensive due diligence is a fundamental requirement for proactive countermeasures and effective risk minimization (see "Lending policy and lending decision policy" starting on page 58). We also continuously analyze our development opportunities. RBI views sustainability itself as an opportunity - for our own business activities and for our stakeholders alike.

Business strategy

RBI is a leading universal banking group in CEE and a corporate and investment bank in Austria. It provides financial services to retail and corporate customers, banks, and other institutional clients. RBI will continue to concentrate on the CEE region, which offers structurally higher growth rates than Western Europe and therefore more attractive potential returns. Complemented by leading specialist institutions in Austria, RBI is broadly diversified and also benefits from the opportunities of the Austrian market.

Following the successful completion of the Ambition 2020 transformation program, which involved a withdrawal from non-core activities, a strategic repositioning in selected markets and a significant reduction in risk and complexity, RBI is now returning its focus back on growth, digitization, and innovation.

In response to the fundamental and fast-paced industry dynamics and ever-changing customer expectations, RBI has determined a new strategic direction: the Mission & Vision 2025. RBI believes in a strong at strong growth through customer centricity and digital transformation. This is reflected in the Vision to be “the most recommended financial services group” in 2025. (see “RBI – Mission & Vision 2025”, page 14) RBI intends to achieve this by making its customers’ lives easier through continuous innovation and a superior customer experience.

This requires a strategy with a strong customer orientation that offers an easy, stress-free banking experience and excellent products and services. RBI can build on its existing competitive edge (customer focus, pronounced local presence, strong brand, long-term relationships, comprehensive product and service range available across all channels) while intensifying its efforts in the following strategic areas:

- Sales and service model: Branch transformation, redesign of sales and service models for large corporate and institutional clients, set-up of dedicated customer experience management across all business lines
- Digital operational excellence: Improved efficiency and effectiveness through digitization and automation, redesign of critical customer touchpoints and processes from scratch
- Group-wide innovation process: Strengthening of payment transaction and FX capabilities with scalable Group solutions, development of innovative digital lending propositions
- Data and analytical capabilities: Leveraging artificial intelligence and advanced analytics to develop new business opportunities and optimize existing processes
- IT architecture: Transformation of core IT into lean and scalable, architecture, evaluation of greenfield infrastructure for digital retail banking in particular
- Adaptive organizational set-up: Transformation of culture, organization and processes to enable higher responsiveness, improved collaboration and new ways of working

Ultimately the strategic initiatives are aimed at customer and revenue growth across all business lines and markets. This will be based on improved digital customer acquisition, as well as further leveraging RBI’s broad CEE coverage. The latter, specifically to further expand the Corporate and Markets & Investment Banking business.

Based on the overarching Mission & Vision, each client segment is following individual business strategies aimed at differentiating RBI in terms of customer experience, which are to support RBI’s aim to be the most recommended financial services group. Based on its Vision, RBI aims to be the most recommended bank in most of its markets already by the end of 2021, in retail and corporate banking business and in servicing institutional clients, as measured by the Net Promoter Score (NPS).

RBI sees sustainable and responsible corporate governance as an important pillar for all activities. In addition to compliance with statutory and supervisory rules, this also means dealing responsibly with societal and ecological

risks and underlying transparent management processes. RBI has always given great priority to corporate governance and compliance (see "Governance and compliance" starting on page 21).

Economic sustainability

Economically successful business is a prerequisite for ensuring the long-term survival and success of a company. Economic value creation is generally the primary goal of productive activities. Only this ensures that other, ethical objectives can also be realized. Through the economic value creation of its business activities, RBI generates additional benefit for the company itself as well as for its owners and employees, its customers and the economy in general. In this way, it makes an important contribution to the stability, resilience and productivity of the economic system and the prosperity of society. We are fully aware of the associated responsibility.

Another requirement is ensuring appropriate capital resources. The concept of Group risk controlling comprises a sustainability perspective that should ensure that RBI has a sufficiently high core capital ratio at the end of a planning period even if the macroeconomic environment worsens unexpectedly (details on this can be found in the 2019 RBI Annual Report starting on page 180). The following tables provide an overview of the direct contribution RBI has on the economy.

RBI operating result (in million €)			
	2019	2018	Change
Net interest income	3,412	3,362	50
Dividend income	31	51	-20
Current income from investments in associated companies	171	80	91
Net fee and commission income	1,791	1,791	5
Net trading income and net income from fair value measurement	-17	17	-34
Net income from hedge accounting	3	-11	14
Other net operating income	78	88	-9
Operating income	5,475	5,377	98
Staff expenses	-1,610	-1,580	-30
Other administrative expenses	-1,094	-1,178	84
Depreciation	-389	-290	-99
General administrative expenses	-3,093	-3,048	-45
Operating result	2,382	2,250	53

RBI's Economic Footprint[®] in CEE and Austria

There have been numerous changes in the environmental conditions in the banking sector in recent years such as regulatory measures to safeguard financial market stability, restructuring in both Austria and Central and Eastern Europe, a sustained low interest rate environment, and adjustments to reflect the advance of digitalization as well as changes in consumer behavior. Against this background, the objective was to use the Economic Footprint[®] (registered trademark of Economica/Cognion Research Association) to determine the value added and employment contributions of RBI in all countries in which it operates. Apart from Austria, these countries were Albania, Bosnia and Herzegovina, Bulgaria, Kosovo, Croatia, Poland (sale of the core banking business took place in October 2018), Romania, Russia, Serbia, Slovakia, Czech Republic, Ukraine, Hungary and Belarus.

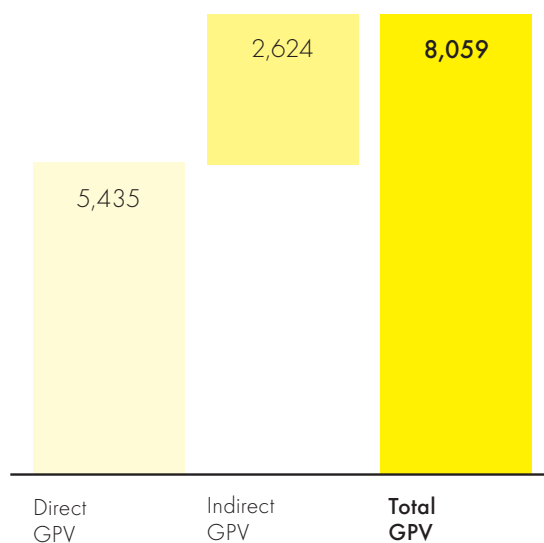
The analysis for the year 2018 was carried out in cooperation with the economic research institute Economica. In the calculations of the economic impact of RBI, not only the direct economic contributions from operating activities were included, but also indirect effects throughout the upstream value-added chain. The findings of the scientific study underpin the importance of RBI as an important player in the European banking market, especially in Central, Southern and Eastern Europe.

You can find the entire Economic Footprint[®] on the RBI homepage at:
www.rbinternational.com/sustainabilitymanagement

Operating income and gross production value

RBI's operating income amounted to € 5,298 million in 2018. The economic counterpart to it and the basis of all further calculations is gross production value, which expresses the value of all of the goods and services generated.

RBI's gross production value (GPV) in the CEE countries (incl. Austria), in € million, 2018



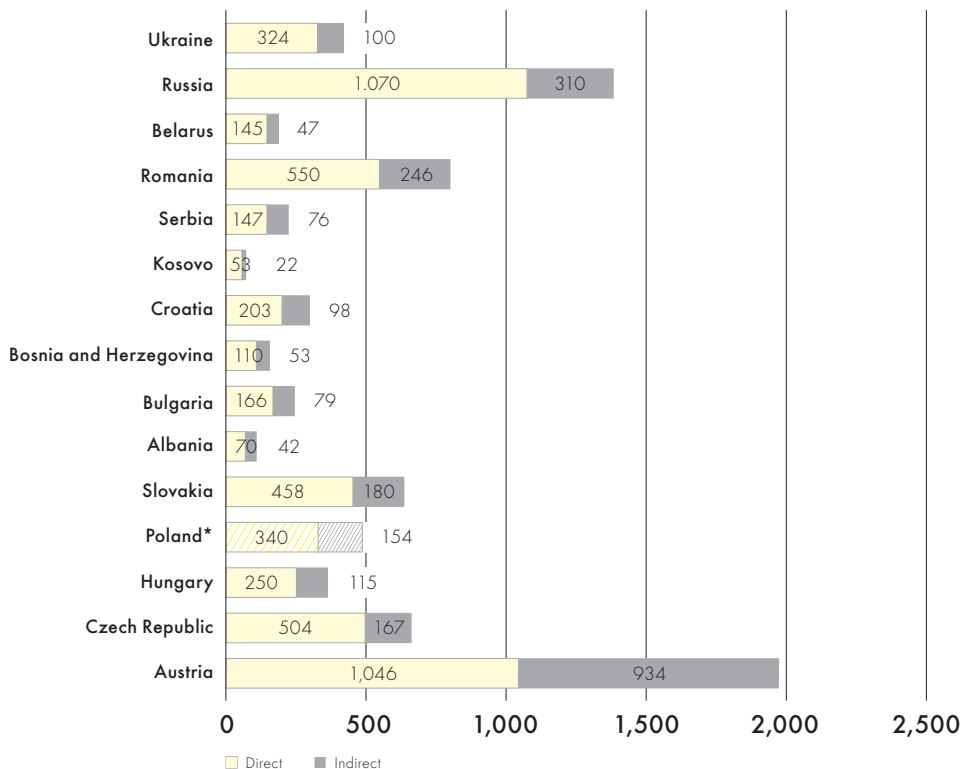
Source: RBI, Economica

The direct gross production value for 2018 amounts to € 5,435 million. Intermediate inputs in the upstream value chain result in indirect effects of € 2,624 million, meaning a total gross production value of € 8,059 million in the countries considered.

The factor is calculated by dividing the total effect by the direct effect. The gross production value factor is 1.48, meaning that every euro of gross production value generated within RBI triggers 48 cents in indirect effects in other economic sectors of the CEE countries (incl. Austria).

At country level, Austria, with its headquarters function, achieved a gross production value of € 1,980 million and thus the highest value, followed by Russia with € 1,380 million and Romania with € 796 million.

RBI's gross production value by country, in € million, 2018

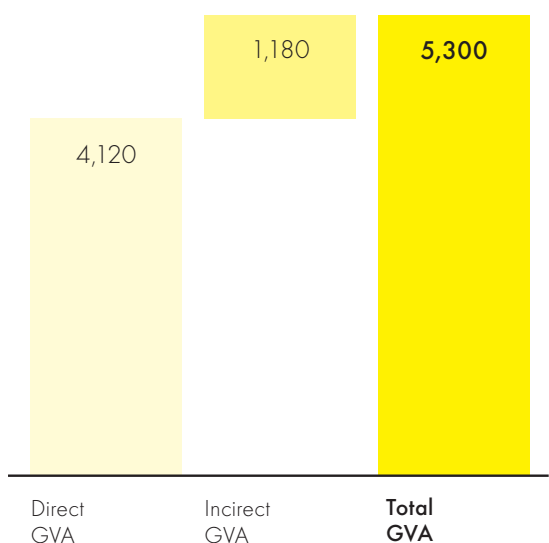


Source: RBI, Economica

*Sale of core banking operations in October 2018

Value-added effects

RBI's gross value added (GVA), in € million, 2018



Source: RBI, Economica

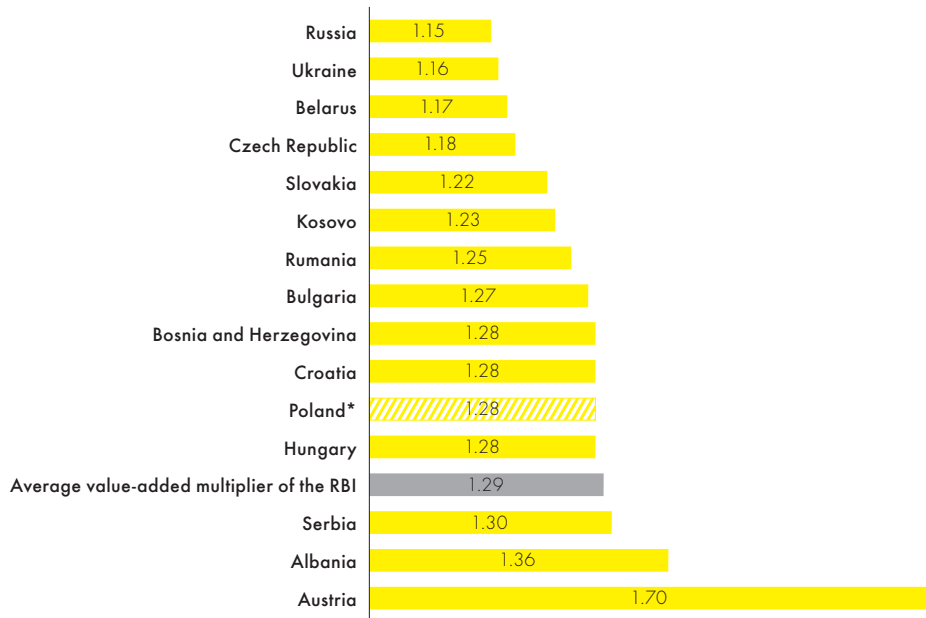
The total gross value added of RBI, i.e. the economic value added, amounts to € 5.3 billion, which makes RBI larger than, for example, the catering industry in Austria. € 4,120 million or almost 78 percent of the total effect are generated directly, € 1,180 million indirectly.

Dividing the total effect by the direct effect for gross value added results in the value-added factor. This expresses RBI's economic lever, i.e. the extent to which RBI stimulates external economic sectors.

A factor of 1.29 means that every euro generated by RBI triggers 29 cents of value added in other sectors within the limits in which RBI is active.

At country level, alongside Austria with 1.70, above-average factors are recorded by Albania at 1.36 and Serbia at 1.30.

RBI's value-added factors by country, 2018

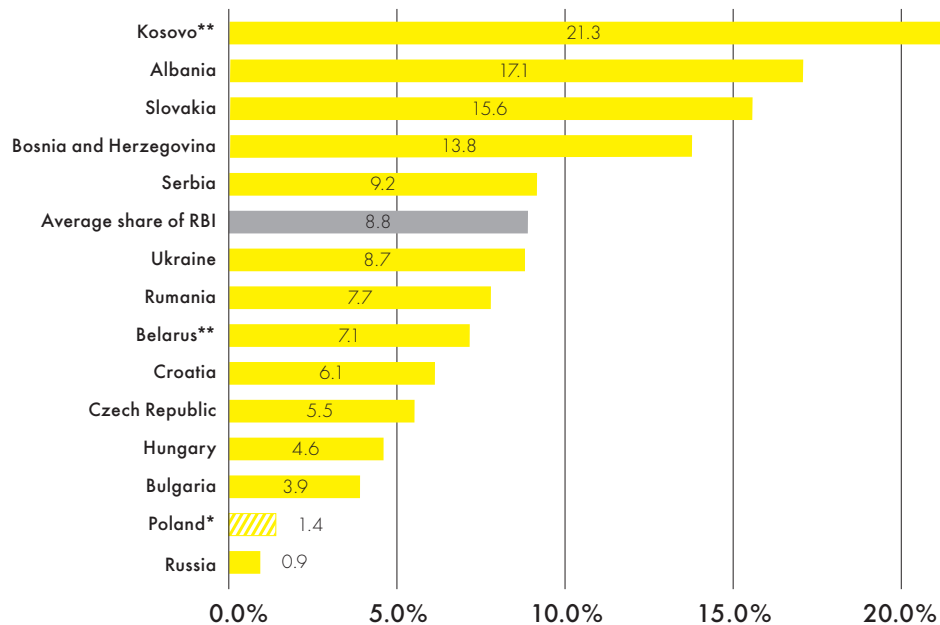


Source: RBI, Economica

* Sale of core banking operations in October 2018

Dividing the direct share of gross value added generated by RBI in the individual countries by the gross value added reported in the "financial services and insurance" sector in the individual countries results in the following shares.

Share of RBI's direct gross value added in the financial services and insurance sector by country, in percent, 2018



Source: RBI, Economica, Eurostat, national statistical offices

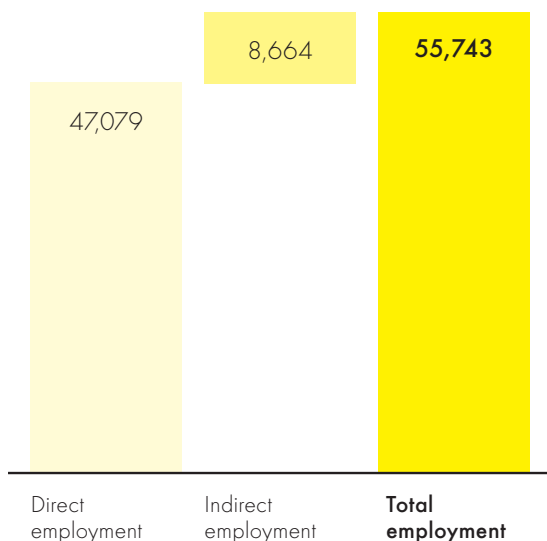
* Sale of core banking operations in October 2018

** The figures for Kosovo and Belarus are extrapolated from the 2017 figures, as the value added data at sector level for 2018 is not yet available.

Employment effects

In total, 55,743 jobs were created or secured by RBI in 2018. Compared to other industries, the financial sector is very labor-intensive.

RBI's employment, in the CEE countries (incl. Austria), in workplaces, 2018



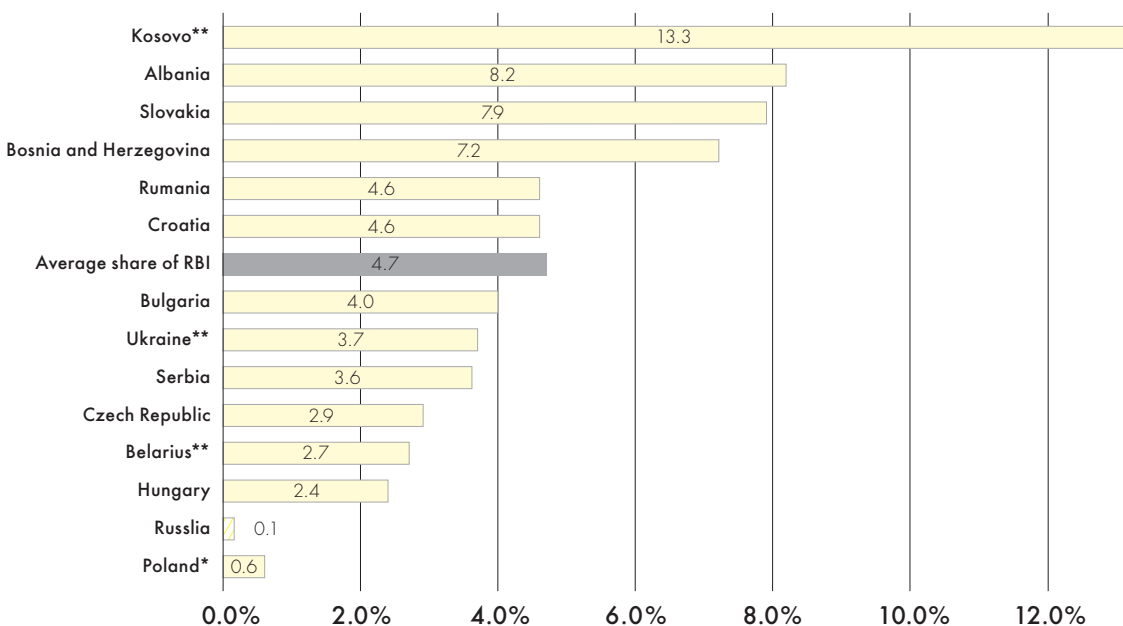
Source: RBI, Economica

Almost 85 percent of the employment effect is attributable to RBI itself (direct effect of 47,079 jobs). Indirect effects result in an additional 8,664 jobs. The resulting employment factor is 1.18, meaning that one additional job is secured or created in another economic sector for approximately every five jobs at RBI.

Lower than for value added but still impressive is the share of employees attributable to RBI in the "financial services and insurance" sector. The average share is 4.7 percent, with Kosovo (13.3 percent), Albania (8.2 percent), Slovakia (7.9 percent) and Bosnia and Herzegovina (7.2 percent) in particular outperforming the average.

In the same way as for value added, the employment effects generated by RBI can be broken down by economic sector. It is notable that 93 percent of the total effect is attributable to ten sectors that RBI stimulates, with almost 86 percent accounted for by the financial services sector alone, 1.32 percent by other economic services, and 0.94 percent by retail and postal services.

Share of RBI's direct employment effects in the number of employees in the financial services and insurance sector by country, in percent, 2018



Source: RBI, Economica, Eurostat, ILO, national statistical offices

* Sale of core banking operations in October 2018

** The figures for Belarus, Kosovo and Ukraine are extrapolated from the 2017 figures, as the employment data at sector level for 2018 is not yet available.

Responsibility in the core business – for products and services

At RBI, trust, reliability and responsibility with respect to society, the economy and the environment have always been fundamental principles. The needs of the customers in this regard coincide with Raiffeisen values. Customer interest in the sustainable structuring of the products and services we offer is on the rise.

RBI is committed to an outstanding service culture which regularly seeks to exceed the expectations of customers with regard to quality. This is also reflected in RBI's new Mission and Vision 2025: We are the most recommended financial service group by making our customers' lives easier through innovation. Accordingly, we constantly strive to improve customer experience and enable our clients to achieve more in their lives and businesses (see also "RBI – Mission and Vision 2025", page 14, and "Customer satisfaction", page 60)

As part of our task of serving our customers as comprehensively as possible with financial services in line with their needs, our stated goal is to take into account the impact on society and the environment to the greatest possible extent. When making recommendations, we ensure that they are given in an honest and fair manner and that the customers are adequately informed about the risks.

Retail customers: RBI provides services to over 16.5 million retail, private banking and small business customers in around 2,000 branches in CEE, offering a full product range (e.g. account packages, clearing, settlement and payment services, consumer finance, as well as mortgage loans and investment products). Retail customer behavior is changing, demand for digital solutions has been increasing and customers expect fully optimized distribution channels for their needs. Therefore, the strategic focus of RBI's retail banking area is on the further enhancement of digital banking capabilities to facilitate solid retail customer growth.

RBI's retail customers already benefit from state-of-the-art online and mobile banking, including video identification and contact center solutions based on telephone or chat functions. The aim is to further accelerate the adoption of these digital channels; the target is to increase active usage of mobile banking from 32 percent in 2019 to 55 per cent by 2021. Ultimately, the aim is to further exploit the potential of new technologies and data analytics in order to provide a superior customer experience for all retail customers.

Corporate clients: RBI services roughly 100,000 corporate clients across CEE (incl. medium-sized businesses, large local companies, international corporations and local authorities). Supported by deep local market expertise and strong advisory skills, RBI aims to build long-term business partnerships and to provide customers with the right financial services to meet their needs.

As part of the new strategic direction, several areas will be addressed in 2020-2021: developing new cross-border solutions for clients across the entire CEE region; improving Customer Experience across all processes by redesigning the most crucial customer touchpoints (e.g. KYC, account opening, online banking); expanding the convenient digital product and services offering, fast information flows and short decision-making processes; focusing on responsible customers and businesses while building on sustainability as an opportunity (including respective products and advisory services). By offering innovative and convenient solutions, RBI's long-term ambition is to become the corporate bank of choice across CEE.

Institutional clients: For RBI's institutional clients (e.g. banks, insurances, asset managers), one of the main focuses is on developing and implementing digital products and features in order to enhance the Markets & Investment Banking product offering; the target is to have 80 percent of deals captured digitally in the next two years. Furthermore, RBI is designing a digital sales channel for foreign exchange (FX) business in order to become an FX-business leader in the region. Further strategic pillars are an optimization of the investment banking setup, as well as of the capital markets trading and sales architecture.

While implementing these strategic ambitions, RBI will further enhance the usage and analysis of data, transform the Markets & Investment Banking area following agile principles, focus on sustainable business growth and continue intense group-wide collaboration. The strategic goal in this business segment is to become the best bank in the CEE region for institutional clients. RBI wants to achieve this by inspiring clients with excellent services and innovative products across all business areas.

Moreover, due to the systemic importance of banks and their contribution to the functioning of the economic cycle, we consider it our obligation to place a strong focus on the sustainability of our products and services. By granting financial resources, banks have significant leverage in actively shaping sustainable development that is fit for the future. A prerequisite for this is the consideration of environmental and society standards and criteria within the core business of the bank. This means that we strive to offer products which offer specific benefits to society, the environment and the real economy while also making sure not to offer any products that present risks to society or the environment. "We conduct ourselves responsibly" – one of our fundamental principles – also gets to the heart of this conviction in RBI's redefined corporate values.

Mission & Vision 2025

We intend to realize RBI's vision of being the most recommended financial service group by making our customers' lives easier through continuous innovation. If our financial services can help our customers to achieve more in their lives and businesses, we can promote good long-term customer relationships as well as a positive societal development. However, a focus on customer benefit must always take the environment and social aspects into account. Although individual customer benefit and societal benefit can sometimes involve conflicting priorities, more and more customers are placing value on the ecological and social compatibility of the products and services they use. In most cases, this leads to increased customer satisfaction and hence promotes a positive customer experience.

For this reason, we are increasingly focusing on the systematic enhancement of products and services containing ESG (environmental, social and governance) components. To make the value added of these products and services comprehensible and transparent, we focus on high-quality advice and good communication. In addition, there is growing demand for assistance and advice on ESG risks among customers. Many customers have also been unsettled by the latest developments at EU level and expect our relationship managers to be an expert point of contact for all of these concerns. Accordingly, we are currently working on a comprehensive sustainable finance concept and the corresponding intensification of internal expertise (see "Future outlook", page 84)

Digitization and innovation

As mentioned above, a broad range of products and continuous innovation are important prerequisites for a positive customer experience and the satisfaction and loyalty of our customers. This is ensured by way of the Group-wide product competence centers and the Group Strategy & Innovation team. All new products, product combinations and variations throughout the entire network are also subject to a formal product approval process that is intended to ensure that every product is offered in an optimal form and all risks associated with a product are disclosed. Naturally, we offer products and services only when we have the corresponding expertise, the necessary infrastructure and the required license and when the product or service is approved on the respective markets. Product development takes account of trends and developments in the market.

In the area of financial engineering, tailored solutions are developed for customers in connection with investments, financing and risk hedging. In addition to structured investment products, financial engineering includes structured finance, i.e. financing concepts that go beyond the use of standard instruments and that are used in areas such as acquisition and project finance. RBI also develops individual solutions for its customers for hedging various risks, from interest rate and exchange rate risk through to commodity price risk. In addition to financial engineering, RBI is actively working in the area of cash management on the enhancement of integrated product solutions for international payment transactions.

A central topic of the advance of digitization for banks is mobile banking. Having amounted to 22 percent in 2018, penetration at RBI increased to 30 percent by the end of the reporting period and is set to rise to 55 percent by 2021. Online lending is also meeting with growing acceptance as a mobile banking product. 20 percent of loans were granted online in 2018, a figure that had risen to 25 percent one year later. A figure of 35 percent is forecast for 2021.

RBI is intensively addressing the opportunities arising for the Group as a result of all aspects of digitization. To optimally harness these opportunities, RBI's strategy and innovation departments are bundled in the Group Strategy & Innovation team. As well as developing and implementing innovative ideas and partnerships, this is intended to place the focus on the strategic components of RBI's digital transformation. Since April 2018, the dedicated Innovation Board has been tasked with controlling and coordinating all of the Group's innovation activities.

In early 2019, RBI successfully completed the second round of the Elevator Lab fintech partnership program, which tests innovative solutions with selected fintech start-ups with a view to long-term cooperation. The Groupwide and regional Elevator Lab programs have already given rise to numerous partnerships with fintechs. Elevator Ventures, RBI's corporate venture capital company, has investment capital of € 25 million and focuses on strategic direct investments in selected fintechs that have already gathered their first market experience. In August 2019, an investment was made in kompany, an Elevator Lab participant from Austria, together with UNIQA Ventures. RBI integrated kompany's solution into its innovative e-KYC know your customer process, which makes it up to 50 percent quicker for customers to perform onboarding and update their data.

In 2019, RBI also launched another round of its Group-wide intrapreneurship program, Innovation Garden. Following a multi-stage process, ten of the 563 ideas submitted were selected for the actual program phase, in which cross-functional teams worked on problem-solving in greater detail. The employees were also familiarized with modern working methods and technologies.

In the area of new technologies, RBI also intensively addressed blockchain in 2019 with a focus on specific applications in the areas of trade finance, capital market transactions, and payment transactions. In order to further develop blockchain solutions, RBI has entered into a cooperation agreement with the Research Institute for Cryptoeconomics at Vienna University of Economics. RBI has been a member of the international blockchain consortium R3 since late 2017 and has participated in global feasibility studies in this capacity.

The network banks in CEE also regularly initiate innovative projects. The experience gained both there and at head office is continuously evaluated and improved upon. The stated aim of RBI's digitization strategy is to continue to refine these insights and subsequently implement them at other network banks within the Group.

Ecological product responsibility



RBI cares about the environment. We therefore always consider the associated environmental consequences of the products and services we offer. In particular, financing of or participation in transactions or projects which put the environment at risk of lasting effect are not in accordance with our business policy. We give precedence to transactions involving environmentally friendly technologies and take the environmental footprint and related measures into account when selecting our suppliers. Our goal is to reduce the negative impacts of our business activities on the environment to the minimum and to lower CO₂ emissions. RBI is committed to complying with all applicable environmental regulations in each country within its business operations and service sectors. It acts in an environmentally-conscious manner and continually strives to improve its own environmental balance as well as the environmental balance attributable to its product and services portfolio.

When making decisions, every employee must consider the potential risks posed by a transaction or project that could lead to negative impacts on the environment. The risks range from endangering the environment to the associated risk for the financing business as well as the resulting damage to the group's reputation. In addition, for each financing and project approval it must be ensured that the company being financed is using the funds in a way that ensures compliance with the respective regional and EU environmental legislation as well as with the international agreements on protecting the environment.

Carbon policy

RBI is committed to promoting environmentally friendly technologies. The declared fight against climate change, based on the 2015 Paris climate agreement, has given impetus to our ambitions in this area. We see this as a chance for new business fields, such as in the areas of renewable energy, electric mobility, energy efficiency and resource management. The climate agreement could drive investments in these areas and provide new impetus for innovation. We have therefore established restrictions on our own practices that apply across the entire RBI. For example, we avoid financing new thermal coal mining projects and new business relationships with customers in the thermal coal mining sector or companies where more than 50 percent of the revenue is generated from thermal coal trading. Coal power plants are only financially invested in on a selective basis and only if the project offers discernible positive environmental impacts. We are striving to significantly reduce our involvement with thermal coal.

Social product responsibility

RBI is aware of the impacts of its business activities on society. Virtually, all payment transactions are processed through banks and by issuing loans, banks have an influence on the purposes for which funding is utilized. Our products and services can therefore directly contribute to changing the life situations and consumer behavior of the population. Indirect influences arise through investments in projects or companies with particular social or societal relevance, from which people could either benefit or be disadvantaged.



Observing human rights is a basic requirement in connection with all of the products and services we offer. Specifically, we do not finance transactions connected with forced or child labor or in violation of the European Convention on Human Rights, obligations under the labor and social law of the respective country, applicable regulations issued by international organizations (including the relevant UN conventions), or the rights of local populations or indigenous people. RBI is also not involved in business with products that can serve to suppress demonstrations or political unrest or infringe on human rights in some other way. This is especially true for businesses involved in countries in which political unrest, military conflicts or other violations of human rights are taking place or expected.

Considering the requirements and concerns of our customers also plays an important role for our company in the design, sale and use of our products and services. The security of our products and the security of our customers are both of central concern to us. Along with access to relevant information regarding products and services, this includes the verifiability of claims, explanations of the possible risks associated with products or services and appropriate information, e.g. on risk reduction. For example, the economic feasibility of loan repayment is carefully explained to the customer (see also "Responsible lending", page 57). Where possible, we inform customers about the sustainability aspects of our products. We carefully check any complaints which are brought to us and respond as soon as possible. We also strive to provide comprehensive barrier-free access to our financial services for disabled persons. Protecting customer data also forms part of our social responsibility (see next chapter).

Protection of customer data and data security

RBI considers the comprehensive protection of all data provided to or made available to the Group, particularly from natural persons (e.g. customers or employees), to be an integral part of its business activities to which it attaches an extremely high level of importance.

The recording, storage, processing and transmission of personal data of natural persons at RBI is subject not only to the mandatory statutory requirements, but also to mandatory internal principles and processes that are set out in a specific organizational and process structure for data protection. Compliance with these principles and processes is managed by the Group Data Privacy & Quality Governance organizational unit and the Group Information & Cyber Security and Group Business Continuity Management & Physical Security organizational units and monitored by the Data Protection Officer.

Security has top priority at RBI. Data from customers, employees, and partners is handled with great care. RBI has taken various technical and organizational measures to ensure confidence in its services. The rapid pace of technological change requires the continuous adjustment and improvement of security measures from a technical and organizational perspective alike. An overview of RBI's activities to protect information and its technical infrastructure can be found on RBI's website: www.rbinternational.com → About Us → Security → Technical and Organizational Measures

In addition, RBI AG services, supports and monitors its Group subsidiaries in Austria and abroad with regard to the requirements of the GDPR and the internal principles and processes that are required to be observed within the Group. In addition to the GDPR, the applicable national laws in the respective countries must be observed. This involves supplementary or differing provisions in some cases, particularly in countries outside the EU.

Additional information on the processing of personal data by RBI can be found in the RBI data protection declaration: <https://www.rbinternational.com/dataprotection>

In order to further sharpen awareness of data protection at RBI and its Group companies, employee training includes an e-learning package aimed at generally improving the sensitive handling of personal data, as well as classroom-based training to enable practical implementation for the respective target group (business analysts, product owners, etc.). The e-learning campaign constitutes mandatory periodic training for all employee levels.

Complaints and data protection violations are monitored, reviewed, processed, and documented at RBI and all domestic and foreign subsidiaries. The reasons for the respective complaint or data protection violation are

investigated and all necessary measures are taken to protect the data subject (including notifying the responsible data protection authority as appropriate).

In the 2019 financial year, 25 invitations to submit comments were received by RBI AG or its foreign subsidiaries, mainly via the responsible data protection authorities. RBI acknowledged nine of these cases as justified complaints. In addition, 16 cases of "data theft or data loss" were reported to the responsible data protection authority. The proceedings with the data protection authorities at the foreign subsidiaries are partially complete and partially not yet finalized. The proceedings with the Austrian data protection authority were completed extremely promptly and did not lead to the imposition of a fine or follow-up measures in any case.

Responsible and fair lending

RBI is committed to responsible and fair lending. Among other things, this involves lending customers only as much as they can handle based on their financial situation. We strive to offer the clearest, most comprehensible information possible concerning our loan products in advance and to conclude loans to our customers under equally transparent conditions. This includes explaining the entire process, the precise steps involved as well as the responsibilities, risks, and primary lending conditions associated with a loan agreement (in particular the costs of the loan, repayment amount, precise deadlines, due dates, and number of installments).

For consumers, our Group guideline "RBI Retail Credit Policy" describes our balanced approach to credit risk – in the interests of the customer as well as our own risk controlling. We strive to prevent our customers from taking on too much debt by employing, among other measures, modern creditworthiness procedures for issuing loans based on clearly defined assessment criteria. The risk of a possible default should be avoided from the outset in order to prevent our customers from suffering financial cutbacks to their living situation and living standards. We therefore apply conservative rules with regard to the relationship between the loan amount and collateral as well as the recipient's income. To support this calculation, we work out the household income and cost of living for every market.

Subjective selection factors, such as gender or religion, play no role when deciding whether to issue a loan. We strive for the greatest possible level of objectivity in order to reach an unbiased and transparent lending decision. This is possible only if the customer provides all of the necessary data and information. RBI aims to offer the customer a suitable and tailored offer based on the available information and results of the creditworthiness assessment.

In the case of payment difficulties, dealing respectfully and sympathetically with the affected customers is a natural part of our banking operations. As soon as RBI notices the first visible signs of payment difficulties, assistance is provided to the customer with information and advice. Furthermore, it tries to find a suitable solution for the situation at hand within the scope of its options and the customer's financial situation. If difficulties arise with servicing the loans, RBI looks at each case individually and assesses how the customer can be helped by means of deferments, payment suspensions, credit restructuring etc. within financially justifiable limits and endeavors to work with the customer to find a fair solution. In doing so, particular attention is paid to the customer's changed circumstances. In the event of a dispute, RBI follows a fair and professional complaints procedure.

Lending policy and lending decision policy

Our business model is geared around the high level strategic goal of creating long-term value. Responsible lending is a significant component of this model. We achieve this with a lending policy that is based on continuity. We remain a fair and reliable lender to businesses with future prospects, even in difficult times, and we hold a clear position regarding the handling of sensitive business areas. The Code of Conduct is part of our lending policy. All employees involved in lending are accordingly obliged to act responsibly and also to carry out their supervising duties with great care. Likewise, the reputation of our banking group must be considered in all activities and decisions. The executives of our company are responsible for compliance with these standards in their respective areas of responsibility.

We are committed to not directly or indirectly financing transactions, projects, or parties that are suspected of violating human rights and, in particular, that use forced or child labor or that contravene the legal working and social obligations of the respective countries, the applicable regulations of international organizations and, in particular, the relevant UN conventions and rights of the local population or indigenous people.

Financing or participating in transactions or projects that involve the risk of sustainable damage to the environment (e.g. destruction of the rain forest, land, air or water pollution) is not consistent with RBI's business policy. For each financing decision, the responsible employees must take the potential negative environmental impact and the resulting damage to RBI's reputation into account.

Furthermore, we aim to prevent the mobilization of nuclear power by ensuring that we do not finance any nuclear power plants, companies that extract, distribute, or trade in nuclear fuel or companies that manage nuclear waste. Cooperation with power plant companies that operate nuclear power plants is continued only if the nuclear operations are strictly separable. We also seek to prevent the mobilization of arms trading by ensuring that we do not finance any manufacturers of or dealers in controversial weapons or their relevant suppliers, as well as wholesale arms dealers. Cooperation with companies and businesses that manufacture defense products in addition to other products is only continued selectively and if the military operations and related activities are strictly separable.

It goes without saying that RBI complies with international standards on financial sanctions and trade restrictions. In connection with the gambling industry, we strive to finance exclusively reputable, transparent companies within the European Economic Area or other European countries with a regulated gambling market that are subject to supervision, comply with the principles of responsible gaming and adhere to the AML and CTF standards. As mentioned previously, we are also a signatory of the Global Compact of the United Nations (see page 15). The credit portfolio of the group is controlled by means of the portfolio strategy. Lending in different countries, sectors or types of products is thus limited, which enables the concentration of undesirable risks to be avoided. The risks and potential of various industries in the individual countries are continuously evaluated using an "industry heat map", which allows a timely response to any changes. Based on this industry heat map, lending guidelines and limits for future structuring of the credit portfolio are developed.

Specific lending criteria for individual customer segments and countries are resolved by credit committees consisting of representatives of the front office and back office areas or by the full Management Board. The composition of the credit committees varies depending on the customer group for corporate customers, financial institutions, public authorities, and retail. They make all associated lending decisions within the framework of the lending approval process and the rating and volume-oriented assignment of responsibility (details on the loan decision process and the Credit Portfolio Management department can be found in the 2019 RBI Annual Report on page 183).



The lending decision process is carried out on a case-by-case basis following standardized principles and guidelines and in line with a comprehensive due diligence process. There is a clear personnel and functional separation between the business activities and all risk management activities. In addition to traditional "hard facts" and numerous qualitative criteria, our internal rating model incorporates an evaluation of the management, which is responsible for adequate handling of environmental and social topics within the company. An evaluation is performed as to whether an industry is subject to special environmental or social risks, including human rights violations or health risks, and whether a potential borrower follows the existing rules with regard to the environment, human rights, and health. The agreed credit terms are also assessed as standard as part of the annual analyses. Group Compliance is responsible for all issues concerning compliance with legal requirements.

The describe Group-wide standards apply to all group units, but these are also supplemented with local, sometimes more stringent, internal guidelines and policies by many of our network banks. They take into account, to varying extents, the social and environmental risk strategies of the respective bank, define sometimes higher minimum criteria or define the exact procedure for compliance with all of the agreed-upon principles.

The standards of the International Finance Corporation (IFC) and/or the Multilateral Investment Guarantee Agency (MIGA) apply at seven network banks: Raiffeisen Bank Sh.A. in Albania, Raiffeisen BANK d.d. Bosnia i Hercegovina, Raiffeisen Bank Kosovo J.S.C., Raiffeisen Bank S.A. in Romania (which has also committed to compliance with the EBRD standards), Raiffeisen banka a.d. in Serbia, Priorbank JSC in Belarus, and AO Raiffeisenbank in Russia.

These network banks all have an Environmental and Social Management System (ESMS) and a corresponding Environmental and Social Policy (E&S Policy). This policy describes the principles of the ecological and social risk management in the bank and defines important roles and responsibilities for managing E&S risks as well as key elements of the E&S risk management process. An E&S Officer is nominated by the Management Board for each bank and is responsible for proper implementation within the bank. All employees involved in evaluating E&S risks receive appropriate training. The credit process ensures that all credit applications in the corporate customer area are reviewed in three steps, in addition to the usual credit and risk criteria:

1. Evaluating whether the company is engaged in activities on the IFC Exclusion List.
2. Categorizing the environmental and social (E&S) risk level depending on the type, location, noticeability, and size of the project as well as the nature and scope of its possible environmental and social impact (low, medium, or high).
3. Social and environmental impact assessment (E&S due diligence) for all transactions of high and medium risk: Determining the environmental and social impacts and risks of a project as well as determining whether it meets the laws of the respective country and other policies of the World Bank and IFC.

Also included are performance standards regarding work and labor conditions, resource efficiency and the avoidance of environmental pollution, public health and safety, land acquisition and forced relocations, retention of biodiversity and sustainable management of natural resources as well as indigenous peoples and cultural heritage (see the IFC website at www.ifc.org). The IFC and MIGA standards also include extensive reporting and monitoring requirements, which are carried out within the scope of "E&S Supervisory Visits".

Customer satisfaction

The satisfaction of our customers and outstanding customer relationships are our top priority. Customer satisfaction at RBI is therefore regularly measured in both retail and corporate customer business. Measures for achieving additional improvements are derived from the insights gained in this way.

In our business with private customers, small enterprises and micro businesses, customer satisfaction and service quality have been an integral component of our business management for a number of years. Since 2012, we have also employed a number of different methods to gain insight into the quality, duration and consistency of our customer relationships. After developing positively in 2018, our net promoter score (NPS) continued to improve in 2019. We are well above the market average in most of the markets in which we have operating subsidiaries. The NPS measurement is carried out locally in all network banks based on a standardized method for the entire group. NPS is based on the question: "How likely is it that you would recommend Raiffeisenbank to a friend or colleague?" We also conduct a brand performance analysis at least once a year. This measures brand awareness, trust and attractiveness compared with local competitors. Most network banks rank above the market average in this analysis. High brand awareness/high brand trust, a stable market presence and high advisory service quality on the part of the employees are key among the most frequently listed reasons for a willingness to recommend us. We have invested in establishing customer experience management at all network banks. This consists of developing competence in improving the customer experience, establishing measurement and controlling criteria and anchoring customer satisfaction within the strategy of the network banks.

Regularly measuring customer satisfaction and the customer experience are used to document and analyze changes. Digital channels (website, internet banking, mobile banking and social networks) are continuing to enjoy rapid growth in popularity and have also become an integral part of all measurements. Results are evaluated immediately and corresponding measures put in place. Objective criteria, such as the ratings for our apps in app stores, show that the services we offer via digital channels are meeting with an extremely good response among customers.

In 2019, we set ourselves the ambitious target of becoming the most recommended financial institution in all of the markets in which we are active. This meant we had to revise our existing Customer Experience Framework (CEF) in order to reflect this ambition. The revised version of the CEF contains three strategic areas for improvement, each with specific measures assigned:

- **Understand:** We strive to systematically collect feedback from our customers across all customer journeys and contact points so that we know with a high degree of certainty where we need to make improvements. To achieve this, we will also expand and standardize our journey mapping activities by applying uniform best-in-class methods in all our markets. Another leverage factor for this strategic area is the introduction of a multi-channel platform for customer experience management following on from the successful concept demonstrations in some markets.
- **Prioritize:** We decide on what needs to be improved and how by reference to transaction-specific customer feedback, additional business insights and a range of statistical methods in order to maximize the impact of our improvement measures wherever customers see the greatest barriers to smooth interaction with us. To achieve this, we develop and prepare a range of use cases for customer experience analytics at our network banks so that we can further optimize the way in which we measure and record customer satisfaction.
- **Act:** We are fully aware that none of the aforementioned activities can lead to a significant improvement in customer satisfaction unless our employees are trained in how to understand and respond to customer feedback. Accordingly, we will develop a dedicated Customer Experience Academy to provide training for employees at various hierarchical levels, from customer-facing employees through to product and general management.

All of the aforementioned activities are underpinned by specific execution plans with targets and KPIs that must be met over the next few years.

Direct customer feedback is also an important indicator within the corporate business of RBI AG. On behalf of the Raiffeisen Banking Group in Austria, IMAS International conducted a market survey from September to December 2019 in all of the corporate business segments (annual revenue: micro: € 0-10 million, SME: € 10-50 million, LC: over € 50 million), the results of which will be published in April 2020. Raiffeisen achieved consistently good results with these customer groups in the previous periods, enjoying a competitive edge in terms of digital services, payment transactions, and the easy accessibility of its branches.

We fundamentally view criticism and complaints by our customers as an opportunity to improve our products and processes, reduce errors and increase how customers benefit from our services. The importance of taking customer complaints seriously is unquestioned throughout the entire group (see page 62, "Complaint management")



Awards

Our commitment to customer satisfaction and our employees' expertise once again earned us a number of awards in 2019. By way of illustration, here are our awards from four internationally renowned financial journals: EMEA Finance, Euromoney, Global Finance and The Banker.

For example, the Financial Times journal The Banker and EMEA Finance named RBI as "Bank of the Year in CEE" and "Best Bank in CEE". For the ninth time in a row, RBI was recognized by EMEA Finance for the "Best Cash Management Services in CEE".

"Best Bank" or "Bank of the Year" awards were won by RBI and its subsidiaries in Austria (EMEA Finance), Albania (EMEA Finance: "Best foreign bank"), Belarus (EMEA Finance: "Best foreign bank"), Bosnia and Herzegovina (EMEA Finance, Euromoney, Global Finance, The Banker), Bulgaria (EMEA Finance, Euromoney, The Banker), Croatia (Global Finance "Best Private Bank"), the Czech Republic (EMEA Finance: "Best Investment Bank"), Hungary (EMEA Finance: "Best Private Bank"), Kosovo (Euromoney), Romania (EMEA Finance), Russia (EMEA Finance: "Best foreign bank"), Serbia (EMEA Finance), Slovakia (Global Finance, EMEA Finance), and Ukraine (EMEA Finance, Euromoney, Global Finance, The Banker).



The Slovakian subsidiary Tatra Banka won a global prize: Global Finance recognized it as "The Most Innovative Consumer Digital Bank in the World", while RBI was honored as the outstanding "Financial Innovator" in the CEE region. RBI's investment banking was again named "Best bond house in CEE" and "Best M&A house in CEE" by EMEA Finance. The range of awards won for RBI's investment banking services and transactions was completed by prizes such as "Best sovereign bond in Europe", "Best structured finance deal in Europe", and "Best corporate bond in CEE" (all EMEA Finance).

In 2019, Raiffeisen in Austria was once again the most successful banking group in terms of customer share in the private customer and corporate customer segments alike. Regionality, security and sustainability have been among the guiding principles of the Raiffeisen Banking Group since it was founded. These principles have a special meaning during economically challenging times especially. Security and trust are the most important criteria when choosing a bank. According to the 2019 Austrian brand value survey carried out by the European Brand Institute, the Raiffeisen brand increased its value by 0.9 percent to a total of € 2.06 billion and took fifth place among all of the brands surveyed. Raiffeisen is the undisputed number one in the Austrian financial services industry.

Complaint management

So as to implement the complaints procedure guidelines for European financial institutions of the EBA/ESMA committee (European Banking Authority/European Securities and Markets Authority), RBI introduced a central complaint management system during the third quarter of 2016 and passed corresponding head office and group laws. We define a complaint as any type of expression of dissatisfaction directed toward the bank by a person (natural or legal) with a specific demand regarding a specific transaction, as long as this same demand is not the subject of a pending process in a court or at a board of arbitration or of a decision already issued by such a body. The central responsibility for complaint management lies with Group Compliance. In accordance with head office law, decision can be taken in co-operation with the departments that certain complaints will be processed and resolved within the departments (in compliance with the prescribed process steps).

If an expression of annoyance – and therefore a possible complaint – is addressed to the bank or an employee, this must be evaluated as to whether or not it qualifies as a complaint. If it does qualify as a complaint, it must always be entered directly and without delay in the web-based complaint management system (“Archer” IT system). The person issuing the complaint must then be kept informed of the receipt and handling of the complaint. It must be evaluated and decided whether the complaint is justified. This decision is made by the person or department responsible for complaint management. The result must then be documented in the system and the person who registered the complaint must be informed. The department responsible for processing the complaint must investigate its cause.

RBI does not consider customer complaints to be a burdensome nuisance; on the contrary, they are seen as a welcome opportunity to enhance customer loyalty to the bank through handling the complaint in the best possible way. Furthermore, they offer useful indications of potential for improvement. This attitude is held by all employees, especially those who come into contact with customers. We want to give our customers the feeling that their issues or problems are being taken seriously and that someone is personally working toward finding a quick and individual solution for them. Information about the complaints procedure can be found on our website (www.rbinternational.com → Customer Relations → Complaints Management).

Responsible sales practices and marketing

As surveys consistently show, trust is at the top of the list when it comes to choosing the right banking partner. Since trust is based on honesty, it is important to RBI that our products and services are clearly and transparently communicated to all customers and stakeholders. That is why, when advertising and marketing our products, we align ourselves with strict principles that are intended to protect customers. False or misleading information is taboo.

Our goal is to inform our customers as far as possible in an easy-to-understand manner. When giving recommendations, our main focus is to be objective and comprehensive. It is essential that the risks associated with our products can be clearly demonstrated and explained to the customer.

During the 2019 reporting period, one violation of regulations and voluntary codes concerning product and service information and labeling was identified at a network bank, and a penalty was imposed. The problem has since been resolved by improving the relevant process. All violations that are classified as operational risks are monitored and controlled on a Group-wide basis within the scope of the operational risk management by the “Operational Risk Controlling” team as part of “Integrated Risk Management”. The incidents are recorded in a central database, the risk is evaluated, scenarios and action plans are analyzed and early warning indicators are developed.



In addition, we carry out promotions in accordance with the ethical and moral principles of the code of ethics of the Austrian advertising industry and we are committed to complying with quality criteria agreed jointly with the advertising industry that extend beyond the statutory provisions. For this reason, the Raiffeisen Banking Group (and therefore also RBI AG) have been awarded the Pro-Ethics Seal of the Austrian Advertising Council.

The Pro-Ethics Seal is awarded for a period of two years. Companies are awarded for marketing measures that reflect:

- the ethical and moral principles of the code of ethics of the Austrian advertising industry (for ethical advertising)
- the community social-ethical ideals of the communications industry (for self-regulation)
- and for standing up for freedom of advertising and against advertising bans in this form.

All marketing measures of RBI, including the nationally and internationally advertising RBI AG as well as the network banks in Central and Eastern Europe, all comply with the "ICC Advertising and Marketing Communications Code" published by the International Chamber of Commerce. This ensures a transparent and fair market presence that is oriented to internationally recognized guidelines.

In addition to protecting customers, our responsible marketing managers ensure that only those marketing activities that are in the interests of the company are actually carried out. Bribery and corruption are not tolerated to any degree, and our Code of Conduct and strict compliance guidelines help us to achieve this goal.

International advertising and marketing campaigns of RBI are exclusively developed and commissioned by the Group Marketing division of the Vienna head office. This division also evaluates and approves all local campaigns by the network banks in Central and Eastern Europe by reviewing and approving TV spots, online advertising, print ads, etc. before they are published.

RBI values a functioning capital market and public confidence as being just as important as its reputation as a professional player on the market. Any action that endangers this principle would have serious consequences for RBI and the employees involved. The need for integrity also applies in the fight for market share. This means that no unauthorized agreements should be entered into and that it is necessary to abide by the rules of fair competition and the standard international rules of market behavior (MiFID).

In the period under review, there was one case of anti-competitive behavior at a subsidiary at the Vienna sites that was resolved by way of a settlement with the consumer protection organization. There were no complaints at the network banks in this respect.

- **Health and health care**
RBI financed a private operator of health care and nursing facilities in Austria and CEE in connection with the acquisition of a care home in Slovenia in the form of equity financing, while the modernization of a hospital in Vietnam was also financed. The total amount financed in this area was € 34 million.
- **Training and development**
An apprentice training center of a private group of companies was financed, as were a training center for turning/milling, woodworking and welding as well as a vehicle workshop in connection with a technical training project in Cameroon; the total amount financed in this area was € 12 million.
- **Research and development**
Projects for the development of drugs to treat cancer were financed in the amount of around € 3 million. Another notable project is an EIB loan for € 100 million allowing RBI AG to support SMEs and mid-caps as well as research, development and innovation projects and innovation-oriented companies in general.
- **Fair trade**
RBI AG participated in a Schuldscheindarlehen (certificate of indebtedness) of a Swiss chocolate producer, under which at least two-thirds of the proceeds will be used to finance sustainability projects to support cocoa farmers and their communities.
- **Property and wealth accumulation among the population**
In recent decades, domestic building societies in Austria have co-funded the construction, purchase or modernization of a large volume of residential units. In this way, building societies have contributed to the broad accumulation of property and wealth as well as individual financial security. A significant portion of this financing was provided by Raiffeisen Bausparkasse Gesellschaft m.b.H., which serves around 1.5 million customers. In its 58-year history, Raiffeisen Bausparkasse Gesellschaft m.b.H. has financed more than 497,000 homes accommodating over 1.3 million people. This financing provides an important boost for the domestic construction industry and economy. The topics of renovation, energy efficiency improvements in existing structures and energy-efficient construction are becoming increasingly important. The company also assists its customers in this area with an extensive range of free information services.
- **Art and culture in the public sphere**
For five years now, the residential construction projects of "Raiffeisen WohnBau", a brand of Raiffeisen-Leasing GmbH, have featured a sustainability perspective alongside the "Quality Living" seal in the form of the "Art and Living" project. Artists design the entry areas and exterior spaces of residential complexes with works tailored to the respective building. 19 works of art have now been installed.



"The Story of a Lifetime": Garage entrance designed by the artist Golif at Hörtnaglstrasse 13+15, 6020 Innsbruck, © Bernhard Hörtnagl



Ceiling art: "Hanging grasses from the outside in", by Jack Bauer at Blechturmstrasse 32, 1040 Vienna, © Irene Schanda

- **Energy efficiency**
One particularly notable project in this area is a joint credit finance program between Raiffeisen Bank d.d. Bosnia i Hercegovina and KfW to improve energy efficiency in residential buildings with a total volume of € 15 million. In Romania, Raiffeisen Bank S.A. financed projects including an investment in an agricultural business that helped to achieve a thirty percent improvement in energy efficiency. There is a joint credit finance project between Raiffeisen Bank d.d. Bosnia i Hercegovina and KfW to optimize energy efficiency in residential buildings in Bosnia and Herzegovina.
- **Waste disposal and recycling**
Raiffeisen Bank S.A. in Romania has financed waste disposal with green certification in a number of Romanian cities. The portfolio of Priorbank JSC in Belarus includes the financing of paper and plastic recycling.
- **Organic farming**
In Ukraine, Raiffeisen Bank AVAL JSC financed a company in the area of organic farming.
- **Sustainable mobility**
As reported previously, Raiffeisenbank Zrt. in Hungary is financing a production site for batteries for electric vehicles together with RBI AG as a contribution to the future of mobility. This facility also forms part of our green bond portfolio. Raiffeisen Bank AVAL JSC in Ukraine financed the expansion and improvement of public transportation in several Ukrainian cities, including using electric vehicles in some cases.

Financing with a positive impact on society and social issues

- **Sustainable entrepreneurship and start-ups**
In Romania, "Factory by RAIFFEISEN BANK" is a flagship initiative that provides financial support for the development of innovation-driven start-ups and helps to promote sustainable economic growth in Romania by creating a strong ecosystem for start-ups. In 2019, 83 Romanian start-ups received financing of up to € 50,000 per company.
- **Regional development and infrastructure**
The European Union and various supranational institutions support and promote the development of the private sector, particularly by improving and simplifying access to funding for SMEs, innovations, and agriculture.

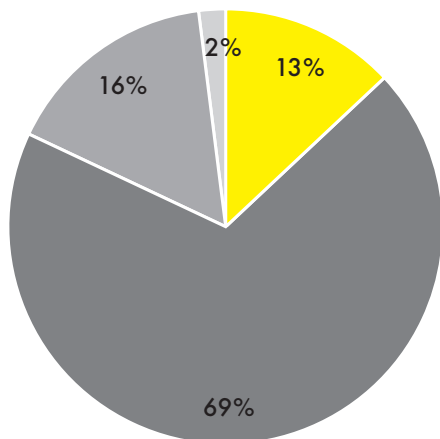
For example, on the basis of the Western Balkans Enterprise Development & Innovation Facility ("WBEDIF"), Raiffeisen Bank Sh. A. in Albania makes it easier for the private sector to access financing by way of a first loss guarantee from the European Investment Fund (EIF). It also provides financing for agricultural investments in Albania as part of the EU program IPARD (Instrument for Pre-Accession Assistance for Rural Development), which is intended to support the sustainable adjustment of the agricultural sector. And not least, Raiffeisen Bank Sh.A. has initiated a financing program together with some of the biggest municipalities in Albania with the aim of helping young families to buy a home. The families benefit from an advantageous interest rate, with the difference to the market rate being assumed by the municipalities.

Having successfully supported women in business in the past with the aid of EBRD loans, Raiffeisenbank Austria d.d. in Croatia is now developing its own program with a focus on start-ups founded by women.

In Ukraine, Raiffeisen Bank AVAL JSC participates in partnership programs aimed at supporting the Ukrainian economy by making it easier for SMEs in particular to access funding. Easier access to technologies and an improvement in Ukraine's economic development, including the establishment of relationships with international and local companies, will increase people's quality of life. Special investment loans for SMEs are offered in this context.

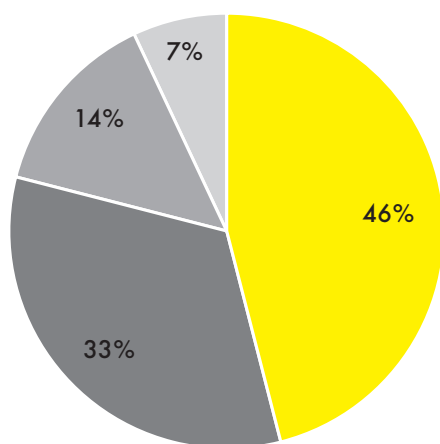
- **Health and health care**
At Raiffeisenbank a.s. in the Czech Republic, the total volume of the financing portfolio with a social impact is around € 33.4 million. The loans were used for nursing and care facilities, retirement homes, and the purchase of medical equipment. AO Raiffeisenbank in Russia financed the purchase of medications and laboratory reagents for multidisciplinary medical care centers for children and adults.

Breakdown of RBI's sustainable financing by sustainability criteria



- Renewable energy
- Sustainable real estate
- Other green financing (including energy efficiency, sustainable mobility, Water supply, sewage disposal)
- Social finance (impact on society and social affairs)

Breakdown of RBI's sustainable financing by region



- Austria (RBI AG)
- CE
- SEE
- EE

**Field of action Fair partner – Inhouse ecology:
for a climate-friendly future**

CORPORATE VALUE “RESPONSIBILITY”

Travel policy

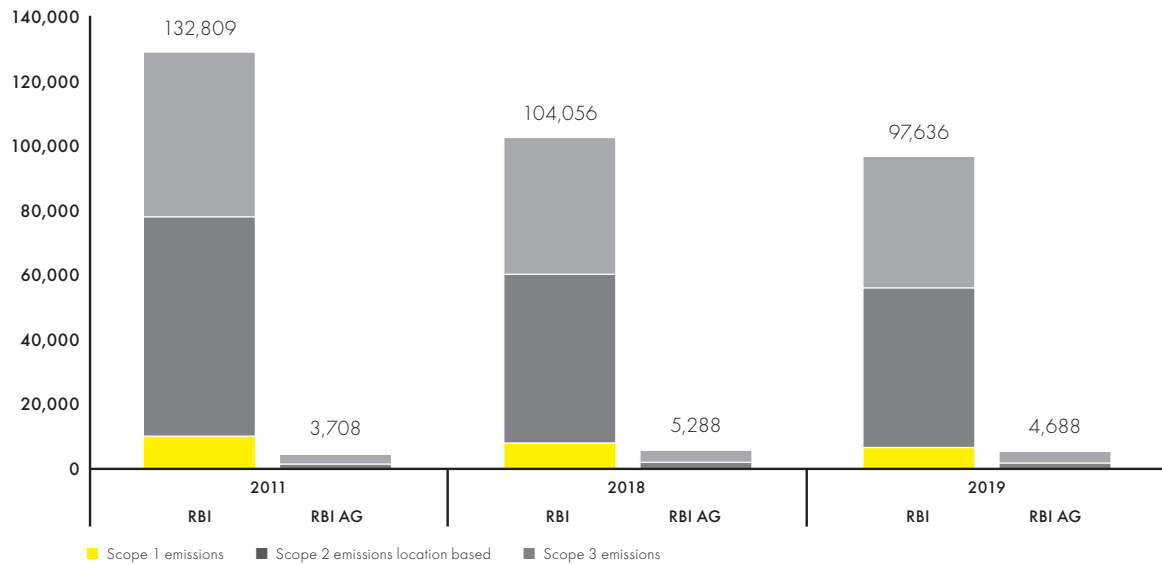


RBI’s travel policy contains rules for traveling to events and conferences, and defines framework conditions for business trips in Austria and abroad. The travel policy was revised in accordance with environmental factors in October 2013. The choice of means of transport must take into account economic and environmental considerations. This applies to the Austrian units including the subsidiaries, and also provides a framework for the network banks. To save costs and protect the environment, business trips should - where possible - be replaced by available technologies, such as web and video conferences. The mode of transport to be used should result in the lowest costs, taking travel time into consideration. Furthermore, environmentally friendly means of transport (e.g. public transportation) are preferred.

Development of Scope 1-3 emissions

The following overview shows the development of RBI and RBI AG’s greenhouse gas emissions in accordance with the Greenhouse Gas Protocol.

Scope 1-3 emissions of RBI* in t CO₂e in 2011, 2018 and 2019



* The values consist of the figures for the companies listed in the chapter Overview (Report scope and data collection, page 8, first paragraph).

Future outlook and Sustainability program

Environmental protection, along with conservation of resources and mobility, is one of the mega-trends of this century and is changing the awareness and behavior of humans and companies in a variety of ways. The primary goal of international climate policy, agreed on during the Paris Climate Agreement (COP 21) in December 2015 and implemented in October 2016, describes limiting global warming to below 2°C, which is consistent with the scientific findings of the Intergovernmental Panel on Climate Change (IPCC) and Agenda 2030.

The central task in the management of environmental trends for the purpose of inhouse ecology involves contributing towards the attainment of the Paris climate goals for RBI. This includes the identifying of strategically important areas of energy consumption and the mobility sector. In times of dynamic and regulatory environmental development, the main environmental opportunities for, and risks to companies must also be reviewed in the strategic analysis. For RBI, these primarily include economic, political and social changes, changes to the market and in the supply chain. Environmental targets and measures are adjusted as necessary.

The EU's priorities in the area of renewable energy and energy efficiency have a supporting effect, as these topics are also of great importance to RBI. In addition to innovative programs to reduce carbon dioxide emissions, they will be key to achieving RBI's environmental targets.

RBI set environmental targets for the entire group many years ago. As a result of the dynamic developments in 2019, these were adjusted to reflect the 2°C target of COP 21 and the latest scientific findings, which involves a higher CO₂ reduction per year according to the latest IPCC reports. In the coming years, the climate targets defined by RBI will continue to be pursued. The relevance of this development is underlined by the EU "Green Deal" that was presented in late 2019. Two targets in particular are notable: Firstly, the EU plans to become climate-neutral by 2050. Secondly, the EU intends to reduce its greenhouse gases by between 50 and 55 percent of the 1990 figure by 2030, replacing the previous target of 40 percent. Among other things, this will be achieved through modifications to the energy supply, accelerating the expansion of green energy, and targeted strategies for clean transport including new emission limits for cars. Both of these aspects will undoubtedly also have a positive impact on ecological company targets and lead to additional CO₂ reductions.

Excerpt from the Sustainability program

SDGs	Objective	Measure	Status	Progress
	Implementation of a climate strategy in inhouse ecology	Elaboration of a Group-wide environmental policy	●	■ ■ ■ ■ ■
	Energy reduction	Increase in energy efficiency and the proportion of renewable energy	⊙	■ ■ ■ ■ □
	Reduction in business travel	Establishment of videoconferencing systems, software for video and voice calls in the workplace, etc.	⊙	■ ■ ■ ■ □
	Make the vehicle fleet more environmentally friendly	Conversion of fleet to more environmentally friendly vehicles with lower CO ₂ emissions	◐	■ ■ ■ ■ □
	Increase in proportion of recycled materials in waste	Cooperation with partner companies offering corresponding waste recycling	◐	■ ■ ■ ■ □
	Survey of the status of the top suppliers with regard to their environmental and social aspects	Implementation of a supplier survey, in which they receive a corresponding questionnaire once a year	⊙	■ ■ ■ ■ □
	Revision of RBI's environmental goals	Adaptation of the goals in accordance with the elaborated climate strategy as part of the Raiffeisen Sustainability Initiative	●	■ ■ ■ ■ ■
	Expansion of employee information	Integration of awareness information on the intranet	⊙	■ ■ ■ ■ ■
	Audit of climate-relevant emissions	Collection of inhouse ecology related figures for the calculation of RBI's CO ₂ e emissions	⊙	■ ■ ■ ■ ■
	Supplier policy	Elaboration of a group-wide supplier policy	○	□ □ □ □ □
	Raising awareness of sustainability among employees	Expansion of the existing online training to the subsidiaries in Austria and CEE	◐	■ ■ ■ ■ □
	Contribution to the Sustainable Development Goals (SDGs)	Reduction of CO ₂ emissions and implementation of appropriate measures	⊙	■ ■ ■ ■ □

○ New ◐ In progress ● Complete ⊙ Constantly

Status (25% of target achieved per box filled) □ □ □ □ □

SDGs

Affordable and Clean Energy
 Decent Work and Economic Growth
 Climate Protection Measures

**Field of action Engaged citizen:
As a designer of a sustainable society and the environment**

**CORPORATE VALUE "COLLABORATION",
"LEARNING" AND "RESPONSIBILITY"**

Cooperation with the relevant socio-political representatives and stakeholders is extremely important, as new systems that also mean a new quality of economic activity can be created only through cooperation.

The RBI Group champions active citizenship and the common good. It supports an open society and considers itself to be a promoter of integration, awareness, and openness. Social awareness is a driving force for sustainability. This is why RBI seeks to highlight the effects of social action and make the discussion of sustainable solutions public.

At Raiffeisen, protecting the environment and the climate has been incorporated into the "Raiffeisen Nachhaltigkeits-Initiative" (Raiffeisen Sustainability Initiative, RNI) since 2007 and is implemented through a multitude of projects and measures. The RNI sees itself as a platform and a service and representational device for all the sustainability-related activities of its members (with RBI AG being one of the founding members). It supports its members in designing, implementing, and communicating measures in this area. Driving sustainability and raising awareness are among the priorities of the platform.

In order to achieve long-term success, dialog with internal and external stakeholders and comprehensive communication were of great importance from the outset. For example, an annual networking event was established to enable the sharing of best practices together with expert lectures and panel discussions. In addition to the RNI website, we have hosted a separate, content-rich eco-energy blog since 2015. Selected collaborations, such as the student ideas competition "Jugend Innovativ" (Innovative Youth), have also been successfully implemented for many years (for more information, see page 150 onward).

Mission & Vision 2025

RBI has always focused on people, and its new vision (see also page 14 onward) goes even further. With the Vision 2025 that it presented in 2019 - "We are the most recommended financial services group" - RBI is clearly showing that it wants to be more than just a bank for its customers. Its various initiatives as an engaged citizen help to ensure that its activities go far beyond its core business. To make this vision a reality, RBI's mission is formulated as follows: "We transform continuous innovation into superior customer experience." This is tied to the promise to the general public to "act in a socially responsible manner, fostering the long-term welfare of the people and businesses in our markets". This is consistent with RBI's sustainability strategy, the aim of which is to generate sustainable value.

Four selected values ("collaboration", "learning", "proactivity" and "responsibility") serve as the compass for achieving this. As one of the four most important stakeholder groups for RBI, the general public and RBI's responsibility toward it is reflected in the "responsibility" value, which states that RBI's employees must always be aware of the consequences of their actions and take responsibility for their decisions. This value offers huge potential as the basis of each employee's conduct: If everyone takes individual responsibility, a great deal can be changed for the better.

In addition to personal responsibility, the value talks about corporate responsibility as follows: "We are responsible members of society and build sustainable business." In particular, RBI seeks to realize its mission in those markets that are still subject to significant economic and social developments. In addition to fulfilling its important function within society, RBI aims to have a positive long-term impact in these areas. Needless to say, environmental protection also plays a central role in this respect.

Impacts, risks and opportunities

The considerable importance of RBI's commitment to society and the environment and the associated high expectations of internal and external stakeholders have been repeatedly confirmed in numerous surveys.

As a member of society, RBI contributes to the common good beyond its business activities in all the countries in which it is present. As a result, RBI predominantly sees opportunities but no significant risks in its role as a corporate citizen.

The eradication of poverty, integration and solidarity are important goals of our social commitment. We advocate for social sustainability in terms of reducing poverty, improving educational prospects, equal opportunity, fairer distribution of income, and treating people with respect regardless of their origins.

Derived from the cooperative principle and the motto of helping others to help themselves, RBI sees its contribution in upholding positive social values. Among other things, its commitment is illustrated by its support for all kinds of cultural projects. Furthermore, RBI takes numerous measures to strengthen the regional economic and social structures of the markets in which it operates. RBI's stated goal is to establish responsible corporate management and to promote sustainable innovations – including by strengthening the business locations throughout the Group. RBI creates and secures jobs and promotes sustainable business via strategically selected memberships and activities in organizations (see also the "RBI's Economic Footprint® in CEE and Austria" chapter starting on page 48).

As a financial sector company, RBI believes that improving knowledge about how to handle money is very important. It therefore actively supports initiatives in this area and strives to increase individuals' responsibility for their personal finances, whether they are RBI clients or not. In addition, RBI contributes to society by initiating corporate volunteering programs, supporting various social projects, and entering into partnerships with NPOs and NGOs.

With these projects, RBI is helping to reduce inequality and poverty, often with the support of many employees. In this way, it contributes to securing social peace, which is possible only by satisfying human needs such as lifelong learning, employment, and prosperity. Through selected memberships and activities, RBI is involved in organizations that promote sustainable business activities as well as the framework conditions they require. At the same time, it seeks to raise awareness of environmental issues in order to protect those who are ultimately deprived of their livelihoods due to the impact of global climate change.

Digital change

To interpret digitization as a purely technological advance – the provision of new tools to make people's lives easier – would be overly simplistic. The digital shift is being accompanied by broad-based changes in society. From RBI's perspective, digitization as a societal process can be successful only if people are included at every stage.

The fact that more and more companies are getting involved as corporate citizens shows that society increasingly expects them to engage in responsible corporate management. In particular, this involves the need for information, transparency, and participation. The topic of connectivity, which digitization makes easier than ever to achieve, is a perfect reflection of what Friedrich Wilhelm Raiffeisen stood for more than 130 years ago: People working together can achieve what one person cannot manage alone. This principle is something that needs to be brought forward into the future. Digitization and corporate social responsibility are not a means to an end, but must involve a benefit for people.

Supported projects and initiatives

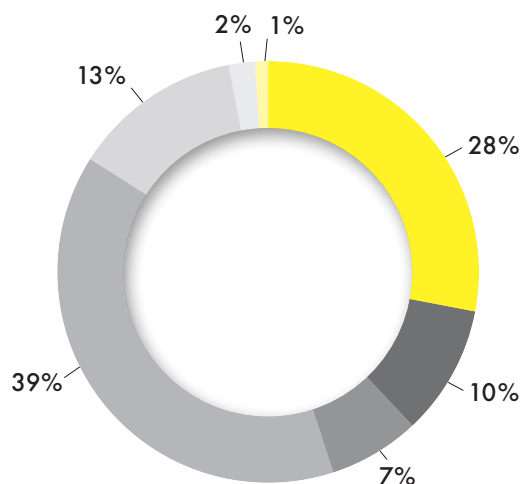


RBI invested a total of € 2,326,329 in the community in 2019, thereby supporting projects in the communities in which it is active as a bank. The projects thereby it supported are diverse and have different focal points depending on the respective countries.

Key indicator (in €)	2019	2018	2017
Investments in the community	2,326,329	2,721,646	3,471,757

Percentages of monetary donations by the RBI in 2019, by topic¹

	in €	in %
■ (Financial) Education	639,884	28
■ Culture and art	230,590	10
■ Other	163,553	7
■ Social	888,584	39
■ Sports and health	290,126	13
■ Environmental protection	53,145	2
■ Science and research	37,213	1



¹ Breakdown as recorded in the "mona" monitoring tool

In addition to the aforementioned donations, RBI supports numerous projects and activities through sponsorship as part of its social and cultural commitment. As the projects supported in this way are in a position to make a contribution to societal development, they are also included in this report.

To meet its social responsibility, RBI decided years ago not to restrict itself to only a few major aid projects, but instead to place factors such as personal commitment and regional societal challenges at the forefront of its decisions.

RBI and its employees are involved in a wide range of projects and initiatives by providing financial support or fostering contacts. Every region has unique projects that improve people's lives at a local level.

In line with the principle of helping others to help themselves, RBI provides support in the fields of education, science and research, art and culture, sports, as well as charitable initiatives and environmental activities, often in cooperation with various NGOs.

school dropout rate, giving 150 children access to high-quality leisure activities and hot meals, and supporting them both materially and psychologically.

150,000 children in Serbia live below the poverty line. Many of them miss out on completing their mandatory schooling. Together with the Zumtobel Group and a new local partner, Indigo, the charity has launched an additional educational project to address this problem. Like the existing projects for street children in Belgrade and Novi Sad, "Bildung im Zentrum" (Education in the Center) supports marginalized children during their elementary school years and provides them with solid foundations for their continued education. At the day care center in Niš, Serbia's third-largest city, they are looked after by a team of volunteers supervised by professional educators. The project ensures that children are enrolled for the first year of school in good time, attend lessons regularly and complete their elementary school education. The tuition and study classes are tailored to the needs of the individual pupils and teach them the skills they need to learn unaided in the medium term.

The charity also expanded its focus in Ukraine in 2019: As part of the "Werkzeuge für die Zukunft" (Tools for the Future) project, it offers apprenticeships to young people in Uzhgorod who have already completed school with the association's assistance. Since the cooperation with the local project partner "Helping Hand" began in 2012, the charity has funded a bus, a heating system and an additional classroom. The apprenticeship scheme gives young adults the opportunity to learn a trade.

Education is and remains the basis for an independent life out of poverty, and hence is the charity's focus in line with the principle of helping others to help themselves. The sustainable success of this approach is demonstrated by the many years of cooperation with trusted project partners and the achievements of the many projects.



© RBI AG

In 2019, RBI AG supported the "Wärmestube" (winter day shelter) operated by Caritas in Vienna for the first time. Although homeless people are invited in to the winter shelters of the various relief organizations at night, they have to leave again in the morning and are left to more or less rely on themselves during the day.

The result is that most day centers are overcrowded. In addition, some people with homes can no longer afford to heat them and rely on the day shelters instead. As part of Caritas's winter package, the "Wärmestube" day shelters are available every year from December

until the end of March. Visitors receive more than just a hot meal and hot drinks for the afternoon: They are treated as valued guests and can ask questions or simply talk to other people. Between six and eight RBI employees spent three Fridays helping to prepare the premises in St. Francis de Sales parish for the guests. They handed out meals, made tea and coffee, and offered a sympathetic ear to visitors.



© RKAG

As part of its social responsibility, Raiffeisen Kapitalanlage-Gesellschaft m.b.H. has decided to sponsor "Lichtblickhof e.motion". This non-profit association gives young people in crisis situations and with incurable and life-limiting diseases access to therapy with specially trained animals, mainly horses. Since 2019, the company has sponsored a therapy horse and the associated costs for the coming years. As part of corporate volunteering, employees also helped to create something lasting by rebuilding a dilapidated small animal enclosure together.



© PÉNZ7

In March 2019, the “PÉNZ7” program was again held as part of Hungarian Money Week. The event series initiated by the European Banking Federation was launched in 2015 in conjunction with European Money Week. The development of business skills and expertise has now become a fixed element of the practical lessons and program series offered during Hungarian Money Week - which was not only the first money week in Europe, but one of the first in the world. 1,235 schools offered the program in the classroom in 2019. 205,000 pupils completed 14,000 courses in financial education,

with thousands of teachers giving lessons at elementary and secondary schools. In 2019, 700 enthusiastic volunteers assisted with the lessons on financial and business education. They included 41 employees of Raiffeisen Bank Zrt., which supported the program for the fifth time.

The “Junior Achievement” association is also supported by Raiffeisen Bank Sh.A. in Albania and Raiffeisen Bank S.A. In Romania, the concept of financial education has been realized at elementary and secondary schools since 2010 by familiarizing pupils with the topic using examples from their immediate environment. These programs reach more than 7,500 schoolchildren every year.



© RBBG

In 2019, Raiffeisenbank (Bulgaria) EAD held its “Learning from a Bank” program for the third year in succession, offering courses aimed at improving the general financial education of children and young people. Bank experts have taught more than 1,200 students since the initiative began. Activities in 2019 focused on human resources management and different savings and investment options. One new topic for the pupils was corporate social responsibility and companies’ commitment to social issues.



© Adnan Beqiri

Raiffeisen Bank Kosovo J.S.C. supported the educational robotics competition in Kosovo, the “Kosova Makers League”, which has been organized and led by the BONEVET foundation since 2018. The 2019 edition was held between April and June. The competition seeks to involve a wide range of school-age children in the subjects of robotics and automation. The children and young people were encouraged to solve tricky tasks under time pressure using a robot, working both on their own and as part of a team. They learned how to assemble and program the “mBOT” educational robot. The robots were initially loaned to the participants during the competition season

before being given to them afterwards. The competition for elementary school children consists of five rounds and is divided into two categories based on age.



© Anastasia Rogachova

Raiffeisen Bank Aval JSC in Ukraine is supporting the “University HUB – Center of Entrepreneurship and Innovation” project of the Kyiv National Economic University as part of a three-year partnership program (2019 to 2021).

The HUB is aimed at enabling efficient interaction between students and professors at the university and representatives of business, authorities and the public sector.



© Mark Seryy

In 2019, AO Raiffeisenbank supported the eighth Austrian Film Festival, which was held from April until mid-November in six Russian cities. With the assistance of the Austrian Embassy in Moscow, the festival showed off the best of new Austrian cinema, including five remarkable premieres. The festival opened with "The Tobacconist", a good example of traditional narrative cinema with a fascinating plot and plenty of spectacle. Two episodes of the TV show "M – A City Hunts a Murderer" made a connection between the television industry and classic movies. The drama "The Ground Beneath My Feet", with its timely reflection on the role of women in the world, came straight from the Berlinale to Moscow. "Break My Heart" is a melodrama whose heroes are viewed as second-class citizens in Europe's major cities: Sinti and Roma from Slovakia who have settled in Vienna. "Cops" is an impressive combination of action and drama that takes its energy from the day-to-day tensions of the police in their life and work.

Social initiatives

The majority of the projects carried out during the reporting period were social initiatives. In conjunction with various national and international cooperation partners (such as Caritas), socially disadvantaged children and young people, along with single women, made up the majority of those offered aid.



© Viennashots/Pecka

The Bauspartage organized by Raiffeisen Bausparkasse GmbH supported the SOS Children's Villages in Austria. SOS Children's Villages is a global relief organization that supports families in difficult situations. Children and young people who are unable to grow up with their parents are given a loving home and expert support on their way to independence. Every building savings agreement concluded during the promotional period in 2019 helped to make Christmas wishes come true at the SOS Children's Villages in Austria.



© RCB

Raiffeisen Centrobank AG (RCB) supported "Haus Amadou", a social institution for refugees and migrants and one of the few such places to house families and children and give them corresponding advice and counseling. Residents live in shared apartments and organize their lives independently to the greatest possible extent.

With this project, RCB is giving migrants and refugees the chance to find their feet again. Thanks to the support, employees of Caritas can ensure that children in Austria are enrolled in kindergarten or school and get to learn and spend their free time in a stable environment. Parents are assisted in finding regular work.

Therapeutic support and legal advice are often also required. In order to send out a sign of solidarity, RCB matched its employees' donations to Caritas in spring 2019.



Alex Damian for United Way Romania, © RBRO

"Learn to Succeed" is a program of the United Way organization aimed at preventing children from vulnerable communities in Romania from dropping out of school. To achieve this, a program has been developed to help children to complete school, establish the right conditions for them to improve their academic performance and give them the motivation to achieve long-term educational goals. At the same time, the project supports teachers' efforts to prevent children from dropping out of school and helps parents to overcome any financial and social restrictions when it comes to giving their children a better life.

Environment/urban ecology

Human influence in particular is responsible for climate change: Any form of energy use from fossil fuels, such as electricity, heating and hot water consumption, and of course the mobility sector, results in carbon dioxide (CO₂). This is considered to be the main cause of climate change, because it absorbs heat radiation from the Earth and thus heats the atmosphere. RBI is seeking to address this problem by means of various projects and memberships.



Raiffeisenbank Austria d.d. in Croatia wants to set an example when it comes to corporate culture and motivate its employees to drive ecological change and become active citizens.

It has established a CSR platform, “Yellow goes Green”, offering employees various voluntary and ecological initiatives. This is intended to raise employee awareness of socially responsible behavior both in and outside the workplace. In addition to sustainable urban development projects and educational programs on climate protection and climate change, it called for assistance in the biggest ever reforestation campaign following the devastating forest fires in Dalmatia in 2018.



© RBHR

Raiffeisenbank participated in a planting campaign organized by the Scout Association of Croatia in cooperation with Croatian Forests and the Croatian Mountain Rescue Service. Working together, more than 50,000 new trees were planted. The ashes of the burnt pine trees were collected and made into crayons, or “Boralice”.



© Association RokOtok

Another project supported by Raiffeisenbank Austria d.d. is “RokOtok”, organized by the association of the same name. This is an educational campaign in which the famous Croatian journalist and blogger “Ribafish” is aiming to raise awareness of the importance of ecology and environmental protection, while also showing how important it is to spend time with your children and use sports and learning to develop their curiosity, interests and inquisitiveness.

The “RokOtok” project is initially scheduled for three years (2019-2021). During this time, Ribafish will swim to around fifty inhabited Croatian islands in three stages. In 2019, he swam to 17 islands. On each one, he held workshops for children illustrating the importance of environmental protection and the natural and cultural heritage of each island.



© Nextbike public sharing system d.o.o.

Raiffeisenbank Austria d.d.'s support for the public bicycle hire system “nextbike” reached its fourth anniversary in 2019. nextbike was the first and is also the largest provider of its kind in the region. 25 bicycles sponsored by Raiffeisenbank were available to residents and tourists in Zadar. As the bicycle is the most environmentally friendly form of transport, Raiffeisenbank has decided to support this project in Zagreb in 2020 with a total of 20 bicycles and three bicycle stations. nextbike is also becoming increasingly popular as a means of public transportation.



© Mihai Tutu for Tasuleasa Social

As the main partner of the "Via Transilvanica" project, Raiffeisen Bank S.A. in Romania funded the infrastructure for 200 kilometers. The 950-kilometer route from Putna to Drobeta Turnu-Severin is intended to promote Romanian culture by creating an infrastructure that links the north and the south of the country. The route will also highlight Romania's natural riches and is intended as a public path for all hikers, nature lovers and sports enthusiasts.

Sustainable entrepreneurship

Commitment to sustainable framework conditions

We maintain a culture of open dialog with a focus on the future issues of a sustainable financial sector. In doing so, RBI is taking a stance against corruption and economic crime. It also seeks active dialog with politics and public administration.

RBI also goes outside the Group to share specific types of knowledge and experiences with others, in order to implement innovative ideas for charting a path into the sustainable future of the financial sector and our companies alike. In 2019, for example, Raiffeisen Bank S.A. supported the Aspen program "Economic Opportunities and Financing the Economy", which aims to formulate public policy recommendations. The program has established a community encompassing numerous stakeholders from the public, private and non-governmental sectors. Their aim is to identify the main constraints and unexploited opportunities facing Romania's existing economic, investment and development model. In 2019, the program addressed the key topics of financial education, financial inclusion and digital transformation.

A further component of our commitment is collaboration with governmental and non-governmental organizations. We stand for the promotion of sustainable thinking and action. We are strengthening the drive for sustainable development in our own sphere of influence by lobbying (see page 25) where topics such as sustainability and safeguarding the future are concerned.

Sustainable entrepreneurship and sustainable innovations

To us, sustainable entrepreneurship means the awareness of responsibilities on one hand, and support for sustainable innovations among our customers and in society on the other:

- We promote this awareness among our customers. We provide information and give advice on which opportunities companies can embrace in order to become economically successful and to make their contribution to protecting the environment and taking social responsibility.
- We promote companies and organizations that act in a sustainable manner. This takes the form of partnerships and events, among other things.
- We encourage long-term success, competitiveness, and innovative strength in companies, which in turn boost the regional economy.

For example, Raiffeisen Bank S.A. in Romania gave the attendees of a business breakfast an outlook on the topic of macroeconomics and financial markets. This included an explanation and discussion of current developments and their immediate and long-term impact on business planning, management and investment decisions, as well as on business activity in Romania in general. The experts presented inputs on the determinants of economic growth and the impact of the fiscal policy environment and regulatory policy on the economy.

As part of its membership of the Netherlands Romanian Chamber of Commerce, Raiffeisen Bank S.A. worked with competitors to organize a program entitled “Doing Business in the New Economy”, which supports entrepreneurs in developing their companies.

To encourage a positive business environment, Raiffeisenbank Austria d.d. supported the award for “Entrepreneur of the Year 2019” in Croatia.

Memberships

Via select memberships and activities, RBI becomes involved in organizations that promote sustainable business and the relevant framework conditions. Some of them are listed below:

ÖGUT

ÖGUT, or “Österreichische Gesellschaft für Umwelt und Technik” (Austrian Society for Environment and Technology), is an independent non-profit organization that has been committed to a sustainable economy and society for over 30 years. It develops, communicates, and networks knowledge to this end, focusing on energy, gender and diversity, green investment, innovative construction, and participation as well as resources and consumption. In order to achieve its goals, ÖGUT develops strategies and supports strategy-making processes, as well as researching and providing advice in its areas of expertise. It also supplies information on current developments and communicates innovative and sustainable solutions. It organizes and moderates working groups and platforms on sustainability issues and presents the annual ÖGUT “Umweltpreis” (Environmental Award). www.oegut.at

UNEP

The United Nations Environment Programme was founded in 1972 and is headquartered in Nairobi, Kenya. Its tasks include the evaluation and collection of global, regional, and national environmental data, the development of political instruments for environmental protection, the strengthening of institutions that undertake important environmental management, and the improvement of the quality of people’s lives without burdening future generations. www.unenvironment.org

The financial initiative UNEP-FI – United Nations Environment Programme Finance Initiative – has been in a global partnership since 1992 with the Environment Programme of the United Nations and the private financial sector. Headquartered in Switzerland, it is dedicated to sustainable financing. RBI has been a member of this initiative since 1998. Its membership has since grown to include more than 300 financial institutions and over 100 supporting institutions (other companies in the financial system with sustainability as a key competence). Since it was established, a “global roundtable” has been held each year that is intended to promote exchange on sustainability topics. www.unepfi.org

UNGC

The UNGC – United Nations Global Compact – is the world’s largest initiative for corporate responsibility and sustainability. It is based on the pledges of CEOs to comply with universal sustainability principles. Those who pledge to uphold the UNGC also declare their support of the UN goals, such as the UN Sustainable Development Goals (SDGs). Sustainable economics and measures to promote social goals are achieved by orienting the strategy and business activities of the companies to the ten principles (in the core areas of human rights, labor, environment and anti-corruption) with the help of the UN Global Compact (see page 15). Signatories of the UN Global Compact thus contribute to making the globalization process fairer.

The vision of the UN Global Compact is a worldwide movement of sustainable companies and stakeholders. At present, 10,409 companies in 173 countries have signed up to this initiative. 77,516 reports have been written so far, testifying to the high level of commitment. www.unglobalcompact.org

Raiffeisen Sustainability Initiative

With 23 member organizations including RBI as one of the founding members, Raiffeisen Nachhaltigkeits-Initiative (RNI) – the Raiffeisen Sustainability Initiative – is a platform for and driver of sustainable corporate management and social responsibility. For more than twelve years, initiatives and measures for a future worth living in have been conducted jointly in the action areas of the economy, the environment, and society.

Examples of the measures, projects, and events realized in 2019 include:

Raiffeisen Sustainability Award



© VOGUS, Wolfgang Voglhuber

Since it was founded in 2007, the RNI has actively supported the Austrian "Jugend Innovativ" (Innovative Youth) competition. Apprentices and students between the ages of 15 and 20 can submit their ideas each year. The special category "Raiffeisen Sustainability Award" is sponsored by the RNI. The RNI aims to strengthen young people's awareness of sustainability as early as possible. Young people should be encouraged not only to talk about sustainability but also to do something about it. The prizes are awarded by representatives of the relevant federal ministries at the end of the school year. The Raiffeisen Sustainability Award is presented by the RNI. The "Smart street – sustainably redesigning the Kaiser Franz Josef Ring in Baden" project of HTL Mödling in Lower Austria was the winner in 2019. Four students used structural data modeling to present precisely calculated plans for making the center of Baden more sustainable.

Organization of the Sustainability Weeks



© RBI

The Sustainability Weeks were held at the Raiffeisen employee restaurants in Vienna for the eleventh time in September 2019. The focus was on regional and vegetarian food. A competition was organized for employees in which five hampers of Austrian specialties were raffled off. The feedback was positive and many guests participated. As a result, the awareness-raising campaign will be held once again in 2020.

"Ökoenergieblog" (Eco Energy Blog)



© RBI

The eco energy blog covers four different thematic areas: energy production and efficiency, the mobility sector, environment and economics, and sustainability. Contributions are made by internal as well as external authors (e.g. the RNI, RBI, Raiffeisen-Leasing, Raiffeisen-IT, Raiffeisenlandesbank OÖ, Raiffeisen Kapitalanlage, the Austrian Biomass Association, Ökosoziales Forum, Dachgold, and the Austrian Institute for Environment, Peace and Development/IUFE). The blog is a good communication channel for the RNI, its member organizations and topics. Further information: www.oekoenergieblog.at

Vehicle fleet assessment



© fotolia

RNI members have assessed their own vehicle fleet every year in cooperation with Raiffeisen-Leasing GmbH. This gives the participating organizations an overview of their vehicle fleet’s average CO₂ emissions as well as a corresponding benchmark. The 2019 evaluation of the fleet survey shows that the CO₂ value has fallen by an average of 4g CO₂/km compared with the previous year, with the average now amounting to 126g CO₂/km. Ten of the 17 participating RNI companies are currently below the target of 130g CO₂/km.

RNI Networking Event



© Sabine Klimpt

The seventh RNI networking event was held at RBI in mid-December in conjunction with the publication of a new book, “CSR and Climate Change”. The two editors of the book, Andrea Sihl-Weber and Franz Fischler, discussed the aims of the management book: to provide a detailed insight into how climate change is being combated in business practice and how to successfully deal with its direct and indirect consequences. The book also highlights the business potential and opportunities that could arise in various industries as a result of sustainable, climate-friendly economic transformation thanks to new business areas, products, and technologies.

Cooperation with the “Genuss-Festival”



© Sabine Klimpt

2019 marked the fourth year of cooperation with the “Genuss-Festival” (Good Food Festival), which took place in the Stadtpark in Vienna from May 10 to 12. The “RNI Product Award 2019” was presented to environmentally friendly and sustainable products among the around 190 exhibitors. There were more than 30 submissions in all. The specialties under consideration were selected by an expert jury on the basis of defined criteria, such as the raw materials used, lack of chemical additives, use of energy, environmentally friendly packaging, and use of local resources. The prizes were awarded to Wiener Schnecken Manufaktur Gugumuck, ADAMAH BioHof from the Marchfeld region, and farmgoodies.

Cooperation with “For Forest”



© RLB Kärnten

Raiffeisen Landesbank Kärnten and RNI supported a highly unusual art installation project, “For Forest”, in which a mixed forest of around 300 trees was installed in the Wörthersee Stadium in Klagenfurt from September 8 to October 27, 2019. The project was intended as a wake-up call and a reminder that people need nature and not the other way around. At a joint press conference in October, Gert Spanz, member of the Management Board of Raiffeisen Landesbank Kärnten, and RNI Managing Director Andrea Sihl-Weber presented information on the various environment-related projects being undertaken, with a particular focus on the climate strategy, the value added report, and the wide range of sustainable funds.

Future outlook and Sustainability program

Corporate citizenship initiatives

RBI will also continue to make a contribution to improving the living conditions of as many people as possible by supporting various projects and initiatives. Numerous projects at the head office and the network banks, as well as the H. Stepic CEE Charity and the Tatra banka Foundation, will be continued with the respective long-term cooperation partners in 2020.

The topic of digitization is still becoming an increasing factor in everyday life. The possibilities of making a difference in society range from impact-oriented investment over online volunteering at the push of a button to the use of online donation platforms. In this context, RBI is confronted with the topic of corporate digital responsibility and the expansion of traditional CSR approaches to encompass the digital aspect.

To this end, the cooperation with the association “fit4internet” is continuing. Whose platform, created in 2018 in a digital alliance between Post, RBI AG, and the Austrian Federal Ministry of Digital Affairs, has already proved successful. Various initiatives have been and are being implemented and continued by the association under the motto “Road to Digital Austria”.

In the area of digitization, RBI AG is also launching a new initiative with the implementation of “Impactory”. It is using this platform to invite customers and the general public to make donations to the organizations it already supports. With Impactory, RBI is motivating people to make investments – not only in social projects, but also in culture, education, the common good, and economics.

In 2020, RBI AG will continue the successful cooperation with EUROFI (The European Think Tank Dedicated to Financial Services) and the European Forum Alpbach at EU level and in CEE together with the network banks. The cooperation with EMI (European Movement International) will be intensified.

Raiffeisen Nachhaltigkeits-Initiative (Raiffeisen Sustainability Initiative)

The key focal points are the implementation of the RNI climate strategy within the member organizations and the regular monitoring of climate target attainment. The most important elements are the climate goals for 2030 and 2050. They provide the RNI member organizations with a framework for orientation and action for their respective climate-relevant business activities. In 2020, a meeting of the working group is planned to intensify work on the additional steps needed to implement the goals. Another focus project for 2020 is the cooperation with SV Group on the implementation of the Sustainability Weeks at the SV employee restaurants at the Raiffeisen offices in Vienna. In addition, the vehicle fleets of the member organizations will again be analyzed and assessed in terms of their contribution to the environmental targets. An important specific cooperative project is the long-term partnership “Raiffeisen Sustainability Award”, which will again be continued and supported in conjunction with “Jugend Innovativ” (Innovative Youth) in 2020.

RNI will continue to engage more closely with important topics within the social aspects of sustainability, such as diversity and corporate volunteering. Diversity management means viewing diversity within the company as an opportunity and harnessing it to achieve company success. Presentations by experts and a best practice exchange are planned. The goals are to raise awareness of this important topic, to transport the business case diversity and to discuss measures, especially in the core business.

Sustainability documented and audited: for transparency and clarity



	GRI Code	Description	Reference	Explanation	
General Disclosures	102-32	Highest governance body's role in sustainability reporting	7, 18, 161-162 AR RBI: 37	Voluntary disclosure. The sustainability report is approved by the members of the Management Board of RBI AG. Key points are discussed in the Sustainability Council.	
	102-33	Communicating critical concerns	18, 94 AR RBI: 28-30, 58	Voluntary disclosure. Critical concerns are also communicated directly to the Management Board.	
	102-35	Remuneration policies	AR RBI: 31-34	Voluntary disclosure.	
	102-36	Process for determining remuneration	AR RBI: 31-34, 223-224	Voluntary disclosure.	
	102-37	Stakeholders' involvement in remuneration	AR RBI: 31-34	Voluntary disclosure.	
	Stakeholder Engagement				
	102-40	List of stakeholder groups	32		
	102-41	Collective bargaining agreements	94		
	102-42	Identifying and selecting stakeholders	32		
	102-43	Approach to stakeholder engagement	26-29, 33-35, 60-62, 125		
	102-44	Key topics and concerns raised	35-38, 85, 115, 117-118, 131, 153		
	Reporting Practice				
	102-45	Entities included in the consolidated financial statements	8 AR RBI: 226-243		
	102-46	Defining report content and topic boundaries	8, 26-29		
	102-47	List of material topics	28-29, 31		
	102-48	Restatements of information	9		
	102-49	Changes in reporting	8-9		
	102-50	Reporting period	7		
	102-51	Date of most recent report	7		
	102-52	Reporting cycle	7		
	102-53	Contact point for questions regarding the report	7		
	102-54	Claims of reporting in accordance with the GRI Standards	7		
	102-55	GRI content index	155-160		
	102-56	External assurance	163-164		

GRI Code	Description	RBI	RBI AG	Reference	Explanation
Material Topic: Sustainability of products and services					
GRI 103-1,-2,-3 2016	Management approach			4-5, 13-17, 19-20, 43-45, 52-59	
Disclosures for the sector					
Product portfolio					
G4-FS2	Procedures for assessing and screening environmental and social risks in business lines			57-59, 73-74	
G4-FS7	Monetary value of products and services designed to deliver a specific social benefit for each business line broken down by purpose	<input type="checkbox"/>	<input type="checkbox"/>	65-66, 68-69, 72	
G4-FS8	Monetary value of products and services designed to deliver a specific environmental benefit for each business line broken down by purpose	<input type="checkbox"/>	<input type="checkbox"/>	64-65, 67-69	
Material Topic: Regulations and controlling					
GRI 103-1,-2,-3 2016	Management approach			4-5, 13-17, 19-20, 22-24, 54, 56, 59-60, 62-63, 72-74, 81	
GRI 205: Anti-Corruption 2016					
205-1	Operations assessed for risks related to corruption	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	24	In 2019, we assessed all 20 group units included in this report, i.e. 100%, as part of a threat analysis.
205-2	Communication and training about anti corruption policies and procedures	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	22-23	
205-3	Confirmed incidents of corruption and actions taken	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	22-23	No incidents of corruption were identified in the period under review as part of the continuous compliance review process.
GRI 206: Anti-competitive Behavior 2016					
206-1	Legal actions for anti-competitive behavior, anti-trust, and monopoly practices	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	63	
GRI 418: Customer Privacy 2016					
418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	57	
GRI 419: Socioeconomic Compliance 2016					
419-1	Non-compliance with laws and regulations in the social and economic area	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	24	
Disclosures for the sector					
Audit					
G4-FS9	Coverage and frequency of audits to assess implementation of environmental and social policies and risk assessment procedures			24, 73, 80	
Labeling of products					
G4-FS15	Policies for fair design and sale of financial products and services			54, 56, 63	
Material Topic: Transparency and disclosures					
GRI 103-1,-2,-3 2016	Management approach			4-5, 13-17, 19-20, 25	
GRI 415: Public Policy 2016					
415-1	Political contributions	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	25	

Responsible banker

	GRI Code	Description	RBI	RBI AG	Reference	Explanation
Engaged citizen	Material Topic: Commitment to society and the environment					
	GRI 103-1,-2,-3 2016	Management approach			4-5, 13-17, 19-20, 133-153	
	GRI 201: Economic Performance 2016					
	201-1	Direct economic value generated and distributed			136	
	Disclosures for the sector					
	Product portfolio					
	G4-FS5	Interactions with clients, investees and business partners regarding environmental and social risks and opportunities			147, 150-151	
Marketing and Labeling						
G4-FS16	Initiatives to enhance financial literacy by type of beneficiary			137, 141-142		

Status/Indicator: RBI, RBI AG:

Reported in its entirety Reported in part Not reported

Key			
AR	Annual report	GRI	Global Reporting Initiative
CoC	Code of Conduct	RBI	RBI Group
FS	Financial Sector	RBI AG	Raiffeisen Bank International AG

Statement of all legal representatives

We confirm to our best knowledge that the summarized, consolidated, non-financial report provided in accordance with the international framework "GRI Standards" (option "core") contains that information pursuant to sections 267a(2), 243b(2) of the Austrian Commercial Code that is necessary for an understanding of the course of business, business results and position of RBI as well as the impacts of its activities and at least refers to environmental matters, social matters, employee matters, the respect of human rights and the fight against corruption. The information comprises a description of the business model of RBI as well as the concepts followed with regard to the concerns of inclusively applied due diligence processes essential risks that will probably have negative impacts on the matters as well as the results from the concepts and the most important performance indicators.

Vienna, 28 February 2020

The Management Board



Johann Strobl

Chief Executive Officer responsible for Group Marketing, Group Regulatory Affairs & Data Governance, Group Sustainability Management, Legal Services, Chairman's Office, Group Communications, Group Compliance, Group Executive Office, Group Human Resources, Group Internal Audit, Group Participations, Group Strategy & Innovation and International Banking Units



Martin Grill

Member of the Management Board responsible for Active Credit Management, Group Investor Relations, Group Planning & Finance, Group Tax Management and Group Treasury



Andreas Gschwenter

Member of the Management Board responsible for Group Core IT, Group Data, Group Efficiency Management, Group IT Delivery, Group Procurement, Cost & Real Estate Management, Group Project Portfolio & Security and Head Office Operations



Łukasz Januszewski

Member of the Management Board responsible for Group Capital Markets Corporate & Retail Sales, Group Capital Markets Trading & Institutional Sales, Group Investment Banking, Group Investor Services, Group MIB Business Management & IC Experience, Institutional Clients and Raiffeisen Research



Peter Lennkh

Member of the Management Board responsible for Corporate Customers, Corporate Finance, Group Corporate Business Strategy & Steering, International Leasing Steering & Product Management and Trade Finance & Transaction Banking



Hannes Mösenbacher

Member of the Management Board responsible for Financial Institutions, Country & Portfolio Risk Management, Group Advanced Analytics, Group Corporate Credit Management, Group Risk Controlling, Group Special Exposures Management, International Retail Risk Management and Sector Risk Controlling Services



Andrii Stepanenko

Member of the Management Board responsible for Group Asset Management, International Retail Business Management & Steering, International Mass Banking, Sales & Distribution, International Premium & Private Banking, International Retail CRM, International Retail Lending, International Retail Online Banking and International Small Business Banking

Assurance report



This report is a translation of the original report in German, which is solely valid.

Independent Assurance Report on the Non Financial Reporting for the Financial Year 2019

We have performed an independent limited assurance engagement in connection with the combined consolidated non-financial report 2019 (the “NFI-report”) of

Raiffeisen Bank International AG,

(“the Company”).

Management’s Responsibility

The Company’s management is responsible for the proper preparation of the NFI-report in accordance with the reporting criteria. The Company applies the legal requirements of the Austrian Sustainability and Diversity Improvement Act (§§ 243b and 267a UGB) and the sustainability reporting guidelines of the Global Reporting Initiative (GRI Standards, Option “Core”) as reporting criteria and publishes the NFI-report as “Sustainability Report 2019”.

The responsibility of the legal representatives of the company includes the selection and application of reasonable methods for sustainability reporting (especially the selection of material topics) as well as the use of assumptions and estimates for individual sustainability disclosures that are reasonable under the circumstances. Furthermore, the responsibility includes the design, implementation and maintenance of systems, processes and internal controls relevant for the preparation of the sustainability reporting in a way that is free of – intended or unintended – material misstatements.

Auditors’ Responsibility

Our responsibility is to state whether, based on our procedures performed, anything has come to our attention that causes us to believe that the NFI-report of the Company is not in accordance with the legal requirements of the Austrian Sustainability and Diversity Improvement Act (§§ 243b and 267a UGB) and the sustainability reporting guidelines of the Global Reporting Initiative (GRI Standards, Option “Core”) in all material respects.

The engagement scope included the Sustainability Report regarding the GRI Standards listed in the GRI-Index. References to other formats of reporting stated in the GRI-Index were not part of our engagement.

Our engagement was conducted in accordance with the International Standard on Assurance Engagements (ISAE 3000) applicable to such engagements. These standards require us to comply with our professional requirements including independence requirements, and to plan and perform the engagement to enable us to express a conclusion with limited assurance, taking into account materiality.

An independent assurance engagement with the purpose of expressing a conclusion with limited assurance is substantially less in scope than an independent assurance engagement with the purpose of expressing a conclusion with reasonable assurance, thus providing reduced assurance. In spite of conscientious planning and execution of the engagement it cannot be ruled out that material mistakes, unlawful acts or irregularities within the non-financial reporting will remain undetected.

The procedures selected depend on the auditor's judgment and included the following procedures in particular:

- *Inquiries of personnel on corporate level, which are responsible for the materiality analysis, in order to gain an understanding of the processes for determining material sustainability topics and respective reporting boundaries of the Company;*
- *Conduct a media analysis on relevant information concerning the sustainability performance of the Company in the reporting period;*
- *Evaluation of the design and implementation of the systems and processes for the collection, processing and control of the disclosures on environmental, social- and employees matters, respect for human rights and anti-corruption and bribery, including the consolidation of the data;*
- *Inquiries of personnel on corporate level responsible for providing and consolidating and for carrying out internal control procedures concerning the disclosures on concepts, risks, due diligence processes, results and performance indicators;*
- *Inspection of internal and external documents in order to determine whether qualitative and quantitative information is supported by sufficient evidence and presented in an accurate and balanced manner;*
- *Visit of the network bank Tatra banka, a.s. (Slovakia) to assess local data collection and reporting processes and the reliability of the reported data via sample testing.*
- *Analytical evaluation of the data and trend explanations of quantitative disclosures, submitted by all sites for consolidation at corporate level;*
- *Evaluation of the consistency of the for the Company applicable requirements of the Austrian Sustainability and Diversity Improvement Act (§§ 243b and 267a UGB) and the GRI Standards (Option "Core") with disclosures and indicators in the report;*
- *Evaluation of the overall presentation of the disclosures by critical reading of the NFI-report;*

The procedures that we performed do not constitute an audit or a review in accordance with Austrian professional guidelines, International Standards on Auditing (ISA) or International Standards on Review Engagements (ISRE). Our engagement did not focus on revealing and clarifying of illegal acts such as fraud, nor did it focus on assessing the efficiency of management. Furthermore, it is not part of our engagement to review future-related disclosures, figures from previous periods and statements from external information sources and expert opinions. Disclosures which were audited within the scope of the Annual Financial Statement were assessed for correct presentation (no substantial testing). The chapter "Ecological Footprint" was not part of our engagement.

This assurance report is issued based on the assurance agreement concluded with the Company. Our responsibility and liability towards the Company and any third party is subject to paragraph 7 of the General Conditions of Contract for the Public Accounting Professions. The respective latest version of the AAB is accessible at <http://www.kpmg.at/aab>.

Conclusion

Based on the procedures performed, nothing has come to our attention that causes us to believe that the NFI-report of the Company is not in accordance with the legal requirements of the Austrian Sustainability and Diversity Improvement Act (§§ 243b and 267a UGB) and the sustainability reporting guidelines of the Global Reporting Initiative (GRI Standards, Option "Core") in all material respects.

Vienna, February 28, 2020

*KPMG Austria GmbH
Wirtschaftsprüfungs- und Steuerberatungsgesellschaft*

*Mag. Peter Ertl
Austrian Chartered Accountant*

Abbreviations

AA	AccountAbility
ABC	Anti-Bribery and Corruption
AI	Artificial Intelligence
AML	Anti-Money Laundering
AR	Annual Report
ASRA	Austrian Sustainability Reporting Award
ASVG	Allgemeines Sozialversicherungsgesetz (General Social Security Act)
AT	Austria
AVAL	Raiffeisen Bank Aval JSC, Ukraine
B-1	"Board minus 1" - direct management level (or first management level) under the Management Board
B-2	"Board minus 2" - second management level under the Management Board
BMSVG	Betriebliches Mitarbeiter- und Selbstständigenvorsorgegesetz (Corporate Staff and Self-Employment Provision Act)
BREEAM	Building Research Establishment Environmental Assessment Methodology
BWS	Gross value added
CC	Corporate Citizenship
CDP	Carbon Disclosure Project
CE	Central Europe
CEE	Central and Eastern Europe
CEESEG	CEE Stock Exchange Group
CEO	Chief Executive Officer
CEF	Customer Experience Framework
CG	Corporate Governance
CO₂e	CO ₂ -equivalent
CoC	Code of Conduct
COP 21	21 st Conference of the Parties (21. Climate Conference 2015 in Paris)
CRO	Chief Risk Officer
CSR	Corporate Social Responsibility
CTF	Counter-Terrorism Financing
DGNB	Deutsche Gesellschaft für Nachhaltiges Bauen (German Sustainable Building Council)
DSGVO	General Data Protection Regulation
EACB	European Association of Co-operative Banks
EBA	European Banking Authority
EBR	European Staff Council
EBRD	European Bank for Reconstruction and Development
ECB	European Central Bank
EE	Eastern Europe
EEA	European Economic Area
EIB	European Investment Bank
EIF	European Investment Fund
ELBA	Electronic Banking
EMAS	Eco Management and Audit Scheme
EMEA	Europe, Middle East, Africa
EMI	European Movement International
ESG	Environmental, Social and Governance
E&S	Environmental & Social
ESMA	European Securities and Markets Authority
ESMS	Environmental and Social Management System
EStG	Einkommenssteuer (Income Tax)
EUROFI	The European think tank dedicated to financial services
EU	European Union
FNG	Forum Nachhaltige Geldanlagen (Sustainable Investment Forum)
FS	Financial Sector
FX	Foreign exchange

GRI	Global Reporting Initiative
GWh	Gigawatt hour (Gigawattstunde)
HHOF	Hockey Hall of Fame
HR	Human Resources
HTL	Höhere Technische Bundeslehranstalt (Higher Federal Technical College)
ICC	International Chamber of Commerce
IFC	International Finance Corporation
IIHF	International Ice Hockey Federation
ILO	International Labour Organization
IMAS	Institut für Markt- und Sozialanalysen Ges.m.b.H. (Institute for Market and Social Analysis Ges.m.b.H.)
IPCC	Intergovernmental Panel on Climate Change
ISIN	International Securities Identification Number (Internationale Wertpapierkennnummer)
ISO	International Organization for Standardization (Internationale Organisation für Normung)
Kathrein	Kathrein Privatbank AG
KCM	Kathrein Capital Management GmbH
KfW	Kreditanstalt für Wiederaufbau (Reconstruction Credit Institute)
KPI	Key Performance Indicator
KYC	Know Your Customer
kWh	Kilowattstunde (Kilowatt hour)
LC	Large Corporates
LEED	Leadership in Energy and Environmental Design
LED	Light-Emitting Diode (Leuchtdiode)
LGBTI	Lesbian, gay, bisexual, transsexual, intersexual
LGBTIQ	Lesbian, gay, bisexual, transsexual, intersexual and queer
LobbyG	Lobbying- und Interessenvertretungs-Transparenz-Gesetz (Lobbying and advocacy transparency law)
M&A	Mergers and Acquisitions
MiFID	Markets in Financial Instruments Directive (Wertpapierdienstleistungsrichtlinie)
MIGA	Multilateral Investment Guarantee Agency (Multilaterale Investitions-Garantie-Agentur)
mona	Nachhaltigkeitsmonitoring-Tool (Sustainability monitoring tool)
MWh	Megawattstunde (Megawatt hour)
NaDiVeG	Nachhaltigkeits- und Diversitätsverbesserungsgesetz (Austrian Sustainability and Diversity Improvement Act)
NFI	Non-financial information
NGO	Non Governmental Organization
NPO	Non Profit Organization
NPS	Net Promoter Score
NWB	Netzwerkbanken (Network banks)
OeKB	Oesterreichische Kontrollbank AG
ÖGNI	Österreichische Gesellschaft für Nachhaltige Immobilienwirtschaft (Austrian Society for Sustainable Real Estate)
ÖGUT	Österreichische Gesellschaft für Umwelt und Technik (Austrian Society for Environment and Technology)
ÖHT	Österreichische Hotel- und Tourismusbank GmbH (Austrian Tourism Bank)
PKG	Pensionskassengesetz (Pension fund Act)
pkm	Passengerkilometers
PP	Percentage points
PRI	Principles for Responsible Investment (Prinzipien für verantwortliches Investieren)
PV	Photovoltaics
RBAL	Raiffeisen Bank Sh.A., Albania
RBBG	Raiffeisenbank (Bulgaria) EAD
RBBH	Raiffeisen BANK d.d. Bosna i Hercegovina
RBBY	Priorbank JSC, Belarus
RBCZ	Raiffeisenbank a.s., Czech Republic
RBG	Raiffeisen Banking Group in Austria
RBHR	Raiffeisenbank Austria d.d., Croatia
RBHU	Raiffeisen Bank Zrt., Hungary
RBI	Raiffeisen Bank International Group

RBI AG	Raiffeisen Bank International AG
RBKO	Raiffeisen Bank Kosovo J.S.C.
RBRO	Raiffeisen Bank S.A., Romania
RBRS	Raiffeisen banka a.d., Serbia
RBRU	AO Raiffeisenbank, Russia
RBSK	Raiffeisen Bausparkasse Gesellschaft m.b.H.
RCB	Raiffeisen Centrobank AG
RCM	Raiffeisen Capital Management
respACT	Austrian Business Council for Sustainable Development
R-IT	Raiffeisen Informatik GmbH
RKAG	Raiffeisen Kapitalanlage-Gesellschaft m.b.H.
RLB	Raiffeisenlandesbank (Raiffeisen regional bank)
RL	Raiffeisen-Leasing GmbH
RNI	Raiffeisen Nachhaltigkeits-Initiative (Raiffeisen Sustainability Initiative)
RSC	Raiffeisen Service Center
RSI	Raiffeisen Salzburg Invest
SASB	Sustainability Accounting Standards Board
SDGs	Sustainable Development Goals
SEE	South Eastern Europe
SME	Small and medium enterprises
SREP	Supervisory Evaluation and Review Process
SRI	Socially Responsible Investment
TBSK	Tatra banka, a.s., Slovakia
TCO	Total Cost of Ownership
TIWAG	Tiroler Wasserkraft AG (Tyrolean hydropower AG)
tkm	ton kilometers
TOM	Target Operating Model
UGB	Unternehmensgesetzbuch (Austrian Commercial Code)
UN	United Nations
UN-PRI	United Nations Principles for Responsible Investment
UNEP	United Nations Environment Programme
UNEP FI	United Nations Environment Programme Finance Initiative
UNGC	United Nations Global Compact
UNIQA	UNIQA Österreich Versicherungen AG (UNIQA Austria Insurance Ltd.)
Valida	Valida Holding AG
VfU	Verein für Umweltmanagement und Nachhaltigkeit in Finanzinstituten e.V. (Association for Environmental Management and Sustainability)
WKO	Wirtschaftskammer Österreich (Austrian Economic Chambers)
WU	Wirtschaftsuniversität Wien (Vienna University of Economics and Business)
ZHS	ZHS Office- & Facilitymanagement GmbH

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